

# **The Canadian Real Estate Association**News Release

### Canadian home sales remain historically strong in November

Ottawa, ON, December 15, 2020

Statistics<sup>1</sup> released today by the Canadian Real Estate Association (CREA) show national home sales continued running at historically strong levels in November 2020.

#### Summary:

- National home sales edged back 1.6% on a month-over-month (m-o-m) basis in November.
- Actual (not seasonally adjusted) activity was up 32.1% year-over-year (y-o-y).
- The number of newly listed properties also fell back by 1.6% from October to November.
- The MLS® Home Price Index (HPI) rose 1.2% m-o-m and was up 11.6% y-o-y.
- The actual (not seasonally adjusted) national average sale price posted a 13.8% y-o-y gain in November.

Home sales recorded over Canadian MLS® Systems edged back by 1.6% between October and November. Small declines in October and November notwithstanding, monthly activity is still running well above most of history. (Chart A)

The decline from October to November reflected fewer transactions in about 60% of all local markets, notably in large markets – Toronto, Vancouver, Montreal and Ottawa.

Actual (not seasonally adjusted) sales activity posted a 32.1% y-o-y gain in November – the same as in October. It was a new record for that month by a margin of well over 11,000 transactions. For the fifth straight month, year-over-year sales activity was up in almost all Canadian housing



\* Data table available to media upon request, for purposes of reprinting only.

markets compared to the same month in 2019. Among the few markets that were down on a year-over-year basis, it is likely the handful from in Ontario reflect a supply issue rather than a demand issue.

So far this year, some 511,449 homes have traded hands over Canadian MLS® Systems, up 10.5% from the first 11 months of 2019. It was the second-highest January to November sales figure on record, trailing 2016 by only 0.3% at this point.

"Many Canadian housing markets continue to see historically strong levels of activity, so much so that a new annual sales record this year is looking more likely every day," stated Costa Poulopoulos, Chair of CREA. "At the same time, with COVID cases on the rise in a number of provinces, we will remain extremely vigilant, as we have all along, in adhering to government and health officials' directives and leveraging all the virtual technology available to keep our clients safe. Now more than ever, REALTORS® remain the best source for information and guidance when negotiating the sale or purchase of a home," continued Poulopoulos.

<sup>1</sup> All figures in this release are seasonally adjusted unless otherwise noted. Removing normal seasonal variations enables meaningful analysis of monthly changes and fundamental trends.



"If I had to sum up the Canadian housing story in 2020, I would say it's gone from weakness because of COVID to strength despite COVID," said Shaun Cathcart, CREA's Senior Economist. "It will be a photo finish, but it's looking like 2020 will be a record year for home sales in Canada despite historically low supply. We're almost in 2021, and market conditions nationally are the tightest they have ever been and sales activity continues to set records. Much like this virus, I don't see it all turning into a pumpkin on New Year's Eve, but at least vaccination is a light at the end of the tunnel. Immigration and population growth will ramp back up, mortgage rates are expected to continue to remain very low, and a place to call home is more important than ever. On top of that, the COVID-related shake-up to so much of daily life will likely continue to result in more people choosing to pull up stakes and move around. If anything, our forecast for another annual sales record in 2021 may be on the low side."

The number of newly listed homes declined by 1.6% in November, led by fewer new listings in the Greater Toronto Area (GTA) and Ottawa.

With sales and new supply down by the same percentages in November, the national sales-to-new listings ratio was unchanged at 74.8% — still among the highest levels on record for the measure. The long-term average for the national sales-to-new listings ratio is 54.2%.

Based on a comparison of sales-to-new listings ratio with long-term averages, only about 30% of all local markets were in balanced market territory in November, measured as being within one standard deviation of their long-term average. The other 70% of markets were above long-term norms, in many cases well above.

The number of months of inventory is another important measure of the balance between sales and the supply of listings. It represents how long it would take to liquidate current inventories at the current rate of sales activity.

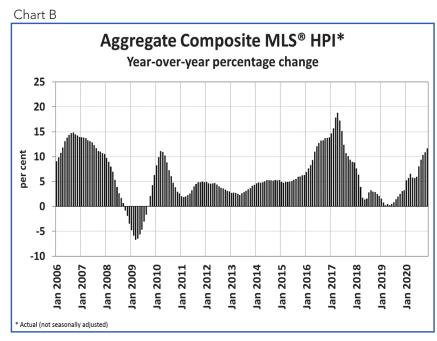
There were just 2.4 months of inventory on a national basis at the end of November 2020 – the lowest reading on record for this measure. At the local market level, some 21 Ontario markets were under one month of inventory at the end of November.

The Aggregate Composite MLS® Home Price Index (MLS® HPI) rose by 1.2% m-o-m in November 2020. Of the 40 markets now tracked by the index, all but one were up between October and November.

As of this release, Chilliwack B.C. is the newest market in the MLS® HPI.

The non-seasonally adjusted Aggregate Composite MLS® HPI was up 11.6% on a y-o-y basis in November – the biggest gain since July 2017. (Chart B)

The largest y-o-y gains – between 25-30% – were recorded in Quinte & District, Tillsonburg District, Woodstock-Ingersoll and a number of Ontario cottage country areas.



<sup>\*</sup> Data table available to media upon request, for purposes of reprinting only.



Y-o-y price increases in the 20-25% range were seen in Barrie, Bancroft and Area, Brantford, Huron Perth, London & St. Thomas, North Bay, Simcoe & District, Southern Georgian Bay and Ottawa.

This was followed by y-o-y price gains in the range of 15-20% in Hamilton, Niagara, Guelph, Cambridge, Grey-Bruce Owen Sound, Kitchener-Waterloo, Northumberland Hills, Peterborough and the Kawarthas, Montreal and Greater Moncton.

Prices were up in the 10-15% range compared to last November in the GTA, Oakville-Milton and Mississauga.

Meanwhile, y-o-y price gains were in the 5-10% range in Greater Vancouver, the Fraser Valley, Chilliwack, Victoria and elsewhere on Vancouver Island, the Okanagan Valley, Regina, Saskatoon, Winnipeg, Quebec City and St. John's NL. Price gains also climbed to around 1-2% y-o-y in Calgary and Edmonton.

The MLS® HPI provides the best way to gauge price trends because averages are strongly distorted by changes in the mix of sales activity from one month to the next.

The actual (not seasonally adjusted) national average home price was just over \$603,000 in November 2020, up 13.8% from the same month last year.

The national average price is heavily influenced by sales in Greater Vancouver and the GTA, two of Canada's most active and expensive housing markets. Excluding these two markets from calculations cuts almost \$122,000 from the national average price.



Table 1

Table I		MLS® Home	Price Ind	lex Bench	mark Pric	e		
	Seasonally Adjuste	d			Percentage	Change vs.		
	Composite HPI:	November 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Region	Aggregate	\$650,100	1.17	3.61	8.29	11.47	17.17	45.28
	Lower Mainland	\$994,200	0.73	2.23	4.04	6.29	2.91	46.93
	Greater Vancouver	\$1,053,500	0.52	1.91	3.37	5.78	-0.11	37.99
	Fraser Valley	\$886,400	1.15	3.28	5.73	7.35	9.11	69.43
ВС	Chilliwack and District	\$567,900	1.40	4.53	7.81	9.89	14.63	77.42
	Vancouver Island	\$522,800	1.33	2.33	3.89	5.29	21.50	66.00
	Victoria	\$736,700	1.74	2.54	3.77	4.83	14.02	55.41
	Okanagan Valley*	\$544,800	0.49	4.14	7.69	7.90	13.30	46.02
A D	Calgary	\$419,000	0.49	1.36	2.47	1.25	-3.97	-6.89
AB	Edmonton	\$324,500	0.44	1.40	3.54	1.91	-1.89	-5.67
CIV	Regina	\$277,800	0.32	2.53	5.86	7.44	-2.94	-2.14
SK	Saskatoon	\$302,300	0.59	1.33	4.44	5.44	2.41	-3.11
МВ	Winnipeg	\$289,900	-0.58	0.84	6.22	6.88	8.53	16.51
	Bancroft and Area	\$318,900	3.26	5.03	14.11	23.43	65.87	93.45
	Barrie & District	\$604,800	3.04	11.62	15.62	23.23	26.58	69.33
	Brantford Region	\$504,700	2.48	5.25	15.37	20.52	41.62	87.38
	Cambridge	\$617,600	1.70	5.67	15.09	18.59	38.05	88.66
	Grey Bruce Owen Sound	\$376,300	0.88	7.35	13.68	19.46	48.79	86.45
	Guelph & District	\$660,400	1.11	4.81	12.80	16.96	33.69	74.27
	Hamilton-Burlington	\$734,100	1.13	4.54	11.55	16.97	32.93	74.42
	Huron Perth	\$416,200	2.23	6.87	13.35	21.76	57.72	89.90
	Kawartha Lakes	\$493,400	2.49	8.23	19.76	28.98	39.67	97.15
ONI	Kitchener-Waterloo	\$614,500	2.00	4.89	11.91	19.06	38.70	88.89
ON	Lakelands	\$459,500	1.76	8.71	16.11	27.68	40.65	88.34
	London & St. Thomas	\$479,800	2.65	7.03	17.54	22.45	60.51	114.81
	Mississauga	\$967,000	1.23	4.26	9.19	13.24	28.93	64.39
	Niagara Region	\$512,700	2.20	6.42	13.46	18.84	38.15	101.30
	North Bay	\$263,600	2.00	5.56	16.55	20.01	25.86	30.09
	Northumberland Hills	\$512,900	2.55	7.85	14.90	16.72	30.69	86.57
	Oakville-Milton	\$1,161,600	1.40	2.98	6.15	12.40	20.37	52.08
	Ottawa	\$542,800	1.45	5.50	12.17	22.39	45.00	60.57
	Peterborough & the Kawarthas	\$497,400	2.43	11.85	13.63	17.30	35.79	86.13
	Quinte & District	\$404,400	4.09	9.60	18.85	28.11	50.63	103.85



	Simcoe & District	\$440,100	1.87	4.39	14.53	21.47	46.96	102.06
	Southern Georgian Bay	\$504,000	0.55	2.13	17.02	21.77	37.95	100.15
ON	Tillsonburg District	\$415,500	2.33	8.54	17.60	25.93	62.78	110.65
	Greater Toronto	\$910,000	0.78	2.30	5.87	10.48	20.89	57.69
	Woodstock-Ingersoll	\$467,200	1.86	8.52	19.83	28.34	58.57	111.72
QC	Montreal CMA	\$424,900	1.57	4.36	9.94	17.50	34.43	45.35
QC	Quebec CMA	\$267,800	1.92	2.90	8.08	8.60	10.75	10.87
NB	Greater Moncton	\$224,900	1.78	5.25	10.36	17.30	27.62	38.40
NF	Newfoundland & Labrador	\$281,100	0.82	3.23	4.85	5.35	-1.39	-0.90
	St. John's	\$270,800	0.68	2.61	4.23	5.08	-2.29	-6.29

<sup>\*</sup> Includes Central Okanagan, Northern Okanagan, and Shuswap/Revelstoke.

Interactive tables and charts for MLS® Home Price Index data on Composite, Single family homes (including separate indices for one- and two-storey homes), Townhouse/row units, and Apartment units are available at http://www.crea.ca/housing-market-stats/mls-home-price-index/hpi-tool/.

Data table available to media upon request, for purposes of reprinting only.

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PLEASE NOTE: The information contained in this news release combines both major market and national sales information from MLS® Systems from the previous month.

CREA cautions that average price information can be useful in establishing trends over time, but does not indicate actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas. Statistical information contained in this report includes all housing types.

MLS® Systems are co-operative marketing systems used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Canadian Real Estate Association (CREA) is one of Canada's largest single-industry associations, representing more than 130,000 REALTORS® working through 90 real estate boards and associations.

Further information can be found at http://crea.ca/statistics.

For more information, please contact:

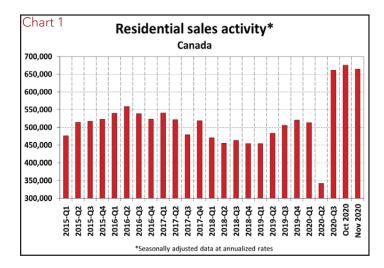
Pierre Leduc, Media Relations The Canadian Real Estate Association Tel.: 613-237-7111 or 613-884-1460

E-mail: pleduc@crea.ca

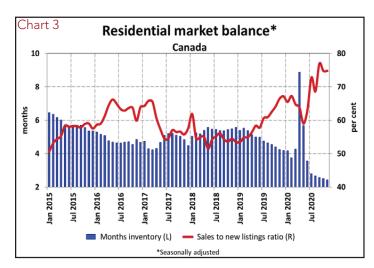


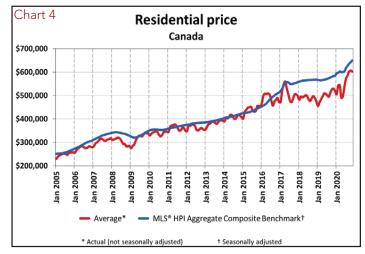


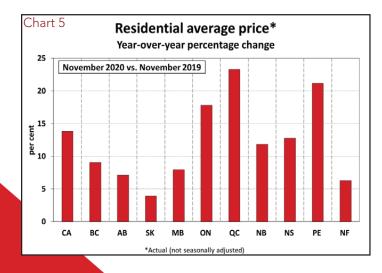
### National Charts

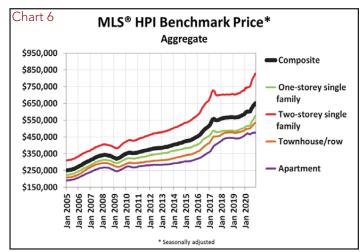












### Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020

			Tot	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
Dollar Volume*	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Fraser Valley	2,080.8	1,961.4	6.1	1,970.4	1,035.5	90.3	1,968.2	1,829.8	7.6	1,870.5	966.1	93.6
Greater Vancouver	3,686.7	3,825.5	-3.6	3,558.2	2,589.0	37.4	3,524.6	3,746.6	-5.9	3,394.0	2,546.1	33.3
Victoria	713.4	755.6	-5.6	632.3	413.7	52.8	692.6	725.1	-4.5	602.6	402.6	49.7
Calgary	1,066.8	1,120.6	-4.8	942.6	671.3	40.4	1,062.4	1,089.6	-2.5	894.0	643.1	39.0
Edmonton	794.5	788.7	0.7	649.9	443.4	46.6	766.5	778.5	-1.5	623.2	430.2	44.9
Regina	116.3	121.7	-4.5	93.8	51.5	81.9	116.9	115.4	1.3	88.4	46.8	88.8
Saskatoon	189.8	211.9	-10.4	157.2	105.0	49.8	192.3	198.3	-3.0	149.8	102.7	45.8
Winnipeg	476.5	474.1	0.5	370.9	270.8	37.0	456.1	455.0	0.2	351.5	257.7	36.4
Hamilton-Burlington	984.9	1,061.4	-7.2	893.6	642.2	39.1	970.9	1,035.8	-6.3	865.3	615.2	40.7
Kitchener-Waterloo	431.9	460.5	-6.2	397.9	272.4	46.1	402.8	434.5	-7.3	366.8	247.1	48.4
London and St Thomas	622.1	523.8	18.8	543.3	316.8	71.5	562.3	489.0	15.0	483.4	281.0	72.0
Niagara Region	502.3	533.3	-5.8	445.4	268.2	66.1	466.0	473.2	-1.5	414.2	249.2	66.2
Ottawa	1,093.2	1,194.6	-8.5	938.1	632.2	48.4	1,055.3	1,141.5	-7.5	891.6	598.1	49.1
Sudbury	111.6	100.9	10.6	88.9	58.2	52.6	87.7	86.5	1.4	67.5	48.0	40.7
Thunder Bay	58.8	72.2	-18.5	48.9	37.6	30.1	52.8	63.8	-17.2	43.5	36.2	20.3
Greater Toronto <sup>†</sup>	8,787.5	8,960.6	-1.9	8,376.9	5,981.4	40.0	8,775.2	8,939.7	-1.8	8,376.9	5,981.4	40.0
Windsor-Essex	321.5	329.5	-2.4	275.5	186.2	48.0	291.6	305.6	-4.6	248.8	173.9	43.1
Trois Rivières CMA	28.5	30.3	-5.7	28.0	22.0	27.5	26.0	27.4	-5.0	23.6	21.0	12.3
Montreal CMA	2,854.3	2,830.8	0.8	2,825.3	1,811.4	56.0	2,818.4	2,781.1	1.3	2,666.9	1,698.7	57.0
Gatineau CMA	210.6	203.2	3.7	185.6	111.0	67.2	211.1	200.8	5.1	172.1	106.1	62.2
Quebec CMA	329.0	328.0	0.3	329.3	203.6	61.7	327.9	313.8	4.5	312.4	187.7	66.5
Saguenay CMA	32.9	28.8	14.2	26.7	13.0	106.4	33.2	28.9	15.1	24.5	12.5	95.8
Sherbrooke CMA	80.1	88.7	-9.7	77.3	49.6	55.8	74.2	90.0	-17.6	69.5	44.4	56.6
Saint John	53.6	61.5	-12.7	51.0	34.8	46.5	49.5	54.7	-9.6	47.2	33.2	42.1
Halifax-Dartmouth	320.6	326.1	-1.7	273.9	181.2	51.1	309.7	315.9	-2.0	267.6	176.8	51.3
Newfoundland & Labrador	137.9	131.3	5.0	141.2	93.0	51.7	124.6	122.1	2.0	135.4	88.9	52.2
Canada	34,324.8	34,701.1	-1.1	31,430.8	20,766.3	51.4	33,021.2	33,402.9	-1.1	29,904.1	19,884.8	50.4

in millions of dollars

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020

			To	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Fraser Valley	2,281	2,248	1.5	2,173	1,405	54.7	2,213	2,143	3.3	2,058	1,318	56.1
Greater Vancouver	3,325	3,481	-4.5	3,193	2,612	22.2	3,268	3,429	-4.7	3,131	2,546	23.0
Victoria	897	963	-6.9	795	577	37.8	832	907	-8.3	750	550	36.4
Calgary	2,335	2,413	-3.2	2,018	1,508	33.8	2,276	2,322	-2.0	1,948	1,460	33.4
Edmonton	2,043	2,059	-0.8	1,667	1,236	34.9	1,953	1,996	-2.2	1,605	1,200	33.7
Regina	384	393	-2.3	315	181	74.0	367	370	-0.8	294	166	77.1
Saskatoon	614	608	1.0	487	328	48.5	582	577	0.9	466	317	47.0
Winnipeg	1,508	1,508	0.0	1,184	902	31.3	1,373	1,396	-1.6	1,065	843	26.3
Hamilton-Burlington	1,348	1,463	-7.9	1,235	1,057	16.8	1,316	1,430	-8.0	1,194	1,028	16.1
Kitchener-Waterloo	668	699	-4.4	612	458	33.6	639	677	-5.6	576	436	32.1
London and St Thomas	1,095	1,003	9.2	960	733	31.0	1,039	953	9.0	898	678	32.4
Niagara Region	832	911	-8.7	766	595	28.7	779	846	-7.9	699	560	24.8
Ottawa	1,998	2,189	-8.7	1,727	1,374	25.7	1,904	2,078	-8.4	1,638	1,312	24.8
Sudbury	349	325	7.4	286	205	39.5	271	266	1.9	215	171	25.7
Thunder Bay	225	245	-8.2	197	181	8.8	196	216	-9.3	172	166	3.6
Greater Toronto <sup>†</sup>	9,198	9,392	-2.1	8,766	7,090	23.6	9,209	9,408	-2.1	8,766	7,090	23.6
Windsor-Essex	749	781	-4.1	655	548	19.5	686	730	-6.0	603	522	15.5
Trois Rivières CMA	143	155	-7.7	130	122	6.6	130	136	-4.4	119	119	0.0
Montreal CMA	5,723	5,810	-1.5	5,527	4,242	30.3	5,460	5,558	-1.8	5,343	4,084	30.8
Gatineau CMA	677	663	2.1	556	404	37.6	618	607	1.8	504	377	33.7
Quebec CMA	1,142	1,128	1.2	1,065	730	45.9	1,062	1,056	0.6	1,019	681	49.6
Saguenay CMA	160	154	3.9	128	77	66.2	146	144	1.4	117	72	62.5
Sherbrooke CMA	284	294	-3.4	258	168	53.6	248	258	-3.9	227	149	52.3
Saint John	273	285	-4.2	259	199	30.2	243	253	-4.0	225	173	30.1
Halifax-Dartmouth	839	871	-3.7	719	551	30.5	797	790	0.9	680	520	30.8
Newfoundland & Labrador	528	514	2.7	566	396	42.9	511	485	5.4	530	370	43.2
Canada	59,343	60,208	-1.4	53,294	39,809	33.9	55,343	56,251	-1.6	49,564	37,516	32.1

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020

			Tot	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
New Listings	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Fraser Valley	2,924	3,105	-5.8	2,217	1,877	18.1	2,850	2,863	-0.5	2,075	1,573	31.9
Greater Vancouver	5,564	5,693	-2.3	4,346	3,309	31.3	5,359	5,465	-1.9	4,156	3,070	35.4
Victoria	1,132	1,244	-9.0	823	750	9.7	1,024	1,144	-10.5	741	668	10.9
Calgary	3,837	3,803	0.9	2,457	2,657	-7.5	3,519	3,520	0.0	2,245	2,432	-7.7
Edmonton	3,487	3,676	-5.1	2,245	2,313	-2.9	3,263	3,467	-5.9	2,109	2,153	-2.0
Regina	638	595	7.2	421	387	8.8	572	545	5.0	380	341	11.4
Saskatoon	936	1,030	-9.1	656	715	-8.3	812	912	-11.0	567	629	-9.9
Winnipeg	1,943	2,005	-3.1	1,381	1,570	-12.0	1,713	1,764	-2.9	1,210	1,388	-12.8
Hamilton-Burlington	1,769	1,710	3.5	1,359	1,183	14.9	1,695	1,619	4.7	1,278	1,093	16.9
Kitchener-Waterloo	840	837	0.4	637	513	24.2	774	785	-1.4	580	451	28.6
London and St Thomas	1,228	1,194	2.8	918	863	6.4	1,167	1,119	4.3	824	775	6.3
Niagara Region	1,004	1,096	-8.4	792	798	-0.8	864	948	-8.9	660	677	-2.5
Ottawa	2,665	2,958	-9.9	1,867	1,449	28.8	2,470	2,681	-7.9	1,688	1,278	32.1
Sudbury	420	439	-4.3	291	293	-0.7	270	312	-13.5	184	205	-10.2
Thunder Bay	268	253	5.9	203	230	-11.7	228	227	0.4	163	185	-11.9
Greater Toronto <sup>†</sup>	14,660	15,443	-5.1	11,545	8,650	33.5	14,837	15,511	-4.3	11,545	8,650	33.5
Windsor-Essex	1,003	920	9.0	799	700	14.1	893	843	5.9	689	613	12.4
Trois Rivières CMA	161	151	6.6	158	175	-9.7	132	134	-1.5	129	156	-17.3
Montreal CMA	7,229	7,170	0.8	6,349	5,015	26.6	6,824	6,780	0.6	5,981	4,606	29.9
Gatineau CMA	697	748	-6.8	508	474	7.2	643	672	-4.3	458	403	13.6
Quebec CMA	1,280	1,222	4.7	1,183	1,238	-4.4	1,160	1,119	3.7	1,075	1,129	-4.8
Saguenay CMA	184	191	-3.7	142	147	-3.4	159	163	-2.5	124	139	-10.8
Sherbrooke CMA	316	299	5.7	285	265	7.5	263	247	6.5	236	204	15.7
Saint John	392	416	-5.8	261	231	13.0	300	309	-2.9	204	182	12.1
Halifax-Dartmouth	970	958	1.3	704	517	36.2	866	876	-1.1	629	453	38.9
Newfoundland & Labrador	1,001	1,041	-3.8	737	774	-4.8	874	884	-1.1	656	650	0.9
Canada	81,401	83,008	-1.9	60,993	53,919	13.1	73,992	75,204	-1.6	54,809	47,676	15.0

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Average Sale Price over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020

			Tot	tal <sup>1</sup>					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Fraser Valley	916,868	864,548	6.1	906,756	736,983	23.0	917,114	860,337	6.6	908,879	732,968	24.0
Greater Vancouver	1,109,061	1,105,443	0.3	1,114,369	991,213	12.4	1,083,938	1,097,790	-1.3	1,084,001	1,000,051	8.4
Victoria	799,368	790,509	1.1	795,299	716,953	10.9	802,530	796,309	0.8	803,480	731,914	9.8
Calgary	471,847	477,996	-1.3	467,105	445,180	4.9	469,261	473,964	-1.0	458,949	440,459	4.2
Edmonton	391,193	388,461	0.7	389,891	358,728	8.7	391,981	390,647	0.3	388,278	358,489	8.3
Regina	304,035	304,752	-0.2	297,667	284,733	4.5	303,854	308,489	-1.5	300,640	282,004	6.6
Saskatoon	325,190	344,648	-5.6	322,826	320,041	0.9	322,810	339,861	-5.0	321,355	324,017	-0.8
Winnipeg	318,221	317,950	0.1	313,273	300,235	4.3	333,159	329,826	1.0	330,015	305,744	7.9
Hamilton-Burlington	733,159	732,018	0.2	723,526	607,615	19.1	736,972	727,201	1.3	724,730	598,397	21.1
Kitchener-Waterloo	645,749	656,248	-1.6	650,177	594,763	9.3	643,054	639,675	0.5	636,739	566,793	12.3
London and St Thomas	578,162	534,208	8.2	565,951	432,154	31.0	542,024	525,984	3.0	538,257	414,451	29.9
Niagara Region	594,470	575,515	3.3	581,447	450,709	29.0	600,046	562,732	6.6	592,510	444,962	33.2
Ottawa	549,752	552,468	-0.5	543,173	460,094	18.1	558,570	558,618	0.0	544,339	455,883	19.4
Sudbury	308,756	306,272	0.8	310,816	284,096	9.4	321,588	323,874	-0.7	314,030	280,522	11.9
Thunder Bay	259,875	280,868	-7.5	248,217	207,580	19.6	267,555	280,328	-4.6	253,107	217,952	16.1
Greater Toronto <sup>†</sup>	961,097	953,662	0.8	955,615	843,637	13.3	961,012	953,654	0.8	955,615	843,637	13.3
Windsor-Essex	428,433	423,373	1.2	420,553	339,734	23.8	424,630	420,867	0.9	412,641	333,207	23.8
Trois Rivières CMA	215,260	200,657	7.3	n/a	n/a	-	200,270	202,504	-1.1	200,270	177,430	12.9
Montreal CMA	491,642	484,863	1.4	n/a	n/a	-	512,684	500,195	2.5	522,683	424,599	23.1
Gatineau CMA	331,297	320,131	3.5	n/a	n/a	-	346,616	339,552	2.1	345,099	284,449	21.3
Quebec CMA	306,047	303,108	1.0	n/a	n/a	-	309,572	303,894	1.9	308,345	274,600	12.3
Saguenay CMA	217,809	205,229	6.1	n/a	n/a	-	216,612	205,155	5.6	209,984	173,107	21.3
Sherbrooke CMA	299,584	315,949	-5.2	n/a	n/a	-	313,624	335,085	-6.4	309,655	300,211	3.1
Saint John	196,841	206,934	-4.9	196,841	174,819	12.6	209,702	213,039	-1.6	209,702	191,896	9.3
Halifax-Dartmouth	380,360	373,279	1.9	380,898	328,859	15.8	393,935	397,713	-1.0	393,461	340,031	15.7
Newfoundland & Labrador	251,241	249,556	0.7	249,426	234,940	6.2	256,611	254,802	0.7	255,418	240,317	6.3
Canada	585,060	582,875	0.4	589,762	521,650	13.1	597,971	595,825	0.4	603,344	530,035	13.8

<sup>\*</sup> Weighted residential average prices for Quebec (provided by QPAREB); does not affect weighted and unweighted national average price calculations.

\*Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Sales as a Percentage of New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a. <sup>2</sup>			nsa³	
Sales as a Percentage of New Listings*	Nov 2020	Oct 2020	monthly change	Nov 2020	Nov 2019	year-over-year change	Nov 2020	Oct 2020	monthly change	Nov 2020	Nov 2019	year-over-year change
Fraser Valley	78.0	72.4	5.6	61.5	49.3	12.2	77.6	74.9	2.7	63.0	51.7	11.3
Greater Vancouver	59.8	61.1	-1.3	54.3	45.4	8.9	61.0	62.7	-1.7	55.6	46.6	9.0
Victoria	79.2	77.4	1.8	65.2	57.6	7.6	81.3	79.3	2.0	67.9	60.0	7.9
Calgary	60.9	63.4	-2.5	55.6	49.3	6.3	64.7	66.0	-1.3	57.6	51.4	6.2
Edmonton	58.6	56.0	2.6	52.0	46.8	5.2	59.9	57.6	2.3	53.3	48.2	5.1
Regina	60.2	66.1	-5.9	56.4	44.0	12.4	64.2	67.9	-3.7	59.8	47.1	12.7
Saskatoon	65.6	59.0	6.6	51.7	40.3	11.4	71.7	63.3	8.4	55.0	42.5	12.5
Winnipeg	77.6	75.2	2.4	65.4	52.7	12.7	80.2	79.1	1.1	68.5	55.9	12.6
Hamilton-Burlington	76.2	85.6	-9.4	76.7	65.6	11.1	77.6	88.3	-10.7	79.3	68.1	11.2
Kitchener-Waterloo	79.5	83.5	-4.0	76.8	67.1	9.7	82.6	86.2	-3.6	79.3	69.9	9.4
London and St Thomas	89.2	84.0	5.2	78.5	70.8	7.7	89.0	85.2	3.8	81.0	73.1	7.9
Niagara Region	82.9	83.1	-0.2	70.7	57.9	12.8	90.2	89.2	1.0	74.6	61.3	13.3
Ottawa	75.0	74.0	1.0	78.9	72.5	6.4	77.1	77.5	-0.4	82.6	77.0	5.6
Sudbury	83.1	74.0	9.1	72.6	59.8	12.8	100.4	85.3	15.1	83.9	70.5	13.4
Thunder Bay	84.0	96.8	-12.8	79.9	64.4	15.5	86.0	95.2	-9.2	85.4	69.3	16.1
Greater Toronto <sup>†</sup>	62.7	60.8	1.9	60.2	57.1	3.1	62.1	60.7	1.4	60.2	57.1	3.1
Windsor-Essex	74.7	84.9	-10.2	72.4	65.4	7.0	76.8	86.6	-9.8	75.9	69.7	6.2
Trois Rivières CMA	88.8	102.6	-13.8	90.5	65.8	24.7	98.5	101.5	-3.0	96.3	71.7	24.6
Montreal CMA	79.2	81.0	-1.8	79.2	74.0	5.2	80.0	82.0	-2.0	81.8	77.2	4.6
Gatineau CMA	97.1	88.6	8.5	85.8	65.8	20.0	96.1	90.3	5.8	88.5	71.1	17.4
Quebec CMA	89.2	92.3	-3.1	81.6	55.0	26.6	91.6	94.4	-2.8	85.1	57.1	28.0
Saguenay CMA	87.0	80.6	6.4	77.7	55.1	22.6	91.8	88.3	3.5	81.4	58.0	23.4
Sherbrooke CMA	89.9	98.3	-8.4	85.5	63.7	21.8	94.3	104.5	-10.2	90.6	68.1	22.5
Saint John	69.6	68.5	1.1	71.3	54.4	16.9	81.0	81.9	-0.9	81.4	64.2	17.2
Halifax-Dartmouth	86.5	90.9	-4.4	84.2	72.4	11.8	92.0	90.2	1.8	87.5	77.6	9.9
Newfoundland & Labrador	52.7	49.4	3.3	43.0	31.7	11.3	58.5	54.9	3.6	47.8	36.3	11.5
Canada	72.9	72.5	0.4	66.6	56.1	10.5	74.8	74.8	0.0	69.2	59.0	10.2

<sup>\*</sup>Actual (not seasonally adjusted) data for sales-to-new listings ratios are based on a 12-month moving average

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020 Year to date

			То	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Dollar Volume*	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
Fraser Valley	14,277.0	9,968.0	43.2	14,603.9	10,290.3	41.9	13,453.4	9,392.3	43.2	13,821.1	9,735.7	42.0
Greater Vancouver	30,167.5	23,112.1	30.5	31,011.9	23,869.4	29.9	29,471.5	22,523.5	30.8	30,297.1	23,286.5	30.1
Victoria	5,799.9	4,469.1	29.8	6,062.1	4,632.7	30.9	5,569.1	4,327.5	28.7	5,827.1	4,487.4	29.9
Calgary	9,340.1	9,235.9	1.1	9,781.1	9,572.0	2.2	8,917.7	8,490.9	5.0	9,414.6	9,262.1	1.6
Edmonton	6,746.2	6,381.8	5.7	7,096.0	6,610.0	7.4	6,460.7	6,180.9	4.5	6,764.6	6,416.6	5.4
Regina	1,070.0	889.2	20.3	1,125.8	925.9	21.6	1,028.0	844.2	21.8	1,081.1	879.8	22.9
Saskatoon	1,873.0	1,482.9	26.3	1,937.2	1,532.3	26.4	1,748.7	1,393.4	25.5	1,837.2	1,440.7	27.5
Winnipeg	4,289.1	3,695.6	16.1	4,512.4	3,861.6	16.9	4,085.7	3,539.1	15.4	4,321.9	3,704.2	16.7
Hamilton-Burlington	9,198.3	7,446.6	23.5	9,580.8	7,746.3	23.7	8,975.0	7,227.5	24.2	9,350.7	7,510.0	24.5
Kitchener-Waterloo	3,875.2	3,152.0	22.9	4,071.0	3,282.8	24.0	3,644.0	2,935.4	24.1	3,831.4	3,059.5	25.2
London and St Thomas	4,660.9	3,902.6	19.4	4,893.4	4,071.9	20.2	4,304.9	3,530.0	22.0	4,513.0	3,684.5	22.5
Niagara Region	4,104.6	3,044.8	34.8	4,275.8	3,160.6	35.3	3,800.3	2,819.3	34.8	3,978.5	2,933.0	35.6
Ottawa	9,539.3	7,989.7	19.4	10,107.0	8,374.3	20.7	9,148.4	7,636.8	19.8	9,703.8	8,021.7	21.0
Sudbury	900.9	713.1	26.3	945.7	749.4	26.2	758.4	618.3	22.7	797.9	649.4	22.9
Thunder Bay	532.4	509.5	4.5	557.0	531.5	4.8	496.2	481.7	3.0	518.6	503.2	3.1
Greater Toronto <sup>†</sup>	78,962.4	65,709.0	20.2	82,164.5	68,617.2	19.7	78,987.8	65,676.9	20.3	82,164.5	68,617.2	19.7
Windsor-Essex	2,785.3	2,311.0	20.5	2,897.2	2,397.4	20.8	2,545.6	2,109.0	20.7	2,665.0	2,194.0	21.5
Trois Rivières CMA	266.4	244.9	8.8	275.0	249.5	10.2	242.6	219.0	10.8	248.4	224.8	10.5
Montreal CMA	23,645.1	19,365.8	22.1	24,358.6	19,830.6	22.8	22,501.2	18,323.0	22.8	23,106.7	18,785.7	23.0
Gatineau CMA	1,723.2	1,316.5	30.9	1,818.0	1,367.0	33.0	1,659.0	1,266.2	31.0	1,731.4	1,312.5	31.9
Quebec CMA	2,937.1	2,261.9	29.8	3,027.2	2,305.7	31.3	2,770.0	2,086.2	32.8	2,845.1	2,128.2	33.7
Saguenay CMA	286.9	239.3	19.9	303.4	250.3	21.2	271.1	226.0	20.0	282.5	236.2	19.6
Sherbrooke CMA	733.7	533.8	37.4	753.0	542.5	38.8	646.7	462.6	39.8	654.6	469.7	39.4
Saint John	500.6	409.7	22.2	520.2	425.0	22.4	455.2	383.0	18.9	474.9	398.0	19.3
Halifax-Dartmouth	2,525.8	2,032.0	24.3	2,661.0	2,117.2	25.7	2,454.6	1,970.2	24.6	2,590.3	2,053.2	26.2
Newfoundland & Labrador	1,052.9	949.7	10.9	1,095.9	959.0	14.3	984.2	906.7	8.5	1,052.6	918.8	14.6
Canada	288,647.5	233,495.9	23.6	300,604.0	241,860.6	24.3	277,100.1	223,104.5	24.2	288,787.4	232,260.1	24.3

in millions of dollars

<sup>&</sup>lt;sup>†</sup>Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

# Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020 Year to date

			То	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
Fraser Valley	17,325	13,872	24.9	17,891	14,288	25.2	16,407	13,111	25.1	16,904	13,546	24.8
Greater Vancouver	28,175	23,545	19.7	29,049	24,368	19.2	27,534	22,819	20.7	28,454	23,635	20.4
Victoria	7,538	6,619	13.9	7,866	6,853	14.8	7,120	6,280	13.4	7,484	6,519	14.8
Calgary	20,533	20,200	1.6	21,219	20,878	1.6	19,650	19,138	2.7	20,437	20,248	0.9
Edmonton	17,985	17,439	3.1	18,834	18,088	4.1	17,374	16,964	2.4	18,186	17,591	3.4
Regina	3,533	2,913	21.3	3,705	3,043	21.8	3,342	2,804	19.2	3,512	2,915	20.5
Saskatoon	5,650	4,692	20.4	5,867	4,838	21.3	5,340	4,421	20.8	5,577	4,575	21.9
Winnipeg	14,020	12,449	12.6	14,742	12,988	13.5	12,918	11,701	10.4	13,589	12,215	11.2
Hamilton-Burlington	13,342	12,521	6.6	13,851	12,969	6.8	13,051	12,263	6.4	13,564	12,703	6.8
Kitchener-Waterloo	6,211	5,826	6.6	6,497	6,033	7.7	5,964	5,607	6.4	6,245	5,802	7.6
London and St Thomas	9,402	9,310	1.0	9,875	9,679	2.0	8,891	8,693	2.3	9,342	9,046	3.3
Niagara Region	7,585	6,785	11.8	7,893	7,014	12.5	7,069	6,361	11.1	7,372	6,587	11.9
Ottawa	18,316	18,016	1.7	19,254	18,827	2.3	17,366	17,316	0.3	18,258	18,097	0.9
Sudbury	3,029	2,713	11.6	3,172	2,835	11.9	2,447	2,285	7.1	2,565	2,392	7.2
Thunder Bay	2,128	2,207	-3.6	2,208	2,290	-3.6	1,895	2,009	-5.7	1,969	2,087	-5.7
Greater Toronto <sup>†</sup>	85,045	80,749	5.3	88,398	83,824	5.5	84,983	80,714	5.3	88,398	83,824	5.5
Windsor-Essex	6,941	6,857	1.2	7,195	7,104	1.3	6,412	6,414	0.0	6,663	6,649	0.2
Trois Rivières CMA	1,386	1,344	3.1	1,423	1,370	3.9	1,289	1,262	2.1	1,325	1,287	3.0
Montreal CMA	51,125	48,218	6.0	52,991	49,434	7.2	49,364	46,660	5.8	51,264	47,863	7.1
Gatineau CMA	5,747	4,955	16.0	5,990	5,133	16.7	5,329	4,714	13.0	5,551	4,877	13.8
Quebec CMA	9,957	7,965	25.0	10,218	8,102	26.1	9,379	7,569	23.9	9,801	7,685	27.5
Saguenay CMA	1,465	1,319	11.1	1,525	1,354	12.6	1,353	1,239	9.2	1,418	1,270	11.7
Sherbrooke CMA	2,463	1,991	23.7	2,507	2,044	22.7	2,195	1,792	22.5	2,240	1,835	22.1
Saint John	2,620	2,347	11.6	2,751	2,432	13.1	2,297	2,089	10.0	2,398	2,171	10.5
Halifax-Dartmouth	7,233	6,519	11.0	7,589	6,757	12.3	6,724	6,140	9.5	7,050	6,379	10.5
Newfoundland & Labrador	4,294	3,998	7.4	4,521	4,043	11.8	4,036	3,753	7.5	4,248	3,799	11.8
Canada	523,972	473,903	10.6	545,235	489,231	11.4	490,724	447,443	9.7	511,449	462,782	10.5

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

# New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020 Year to date

			То	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
New Listings	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
Fraser Valley	28,284	28,096	0.7	30,189	29,623	1.9	26,030	25,355	2.7	27,798	26,761	3.9
Greater Vancouver	52,288	51,725	1.1	55,545	54,601	1.7	50,101	48,823	2.6	53,191	51,621	3.0
Victoria	11,571	11,505	0.6	12,296	12,158	1.1	10,533	10,460	0.7	11,230	11,089	1.3
Calgary	36,984	40,936	-9.7	38,677	42,891	-9.8	33,769	36,353	-7.1	35,964	39,919	-9.9
Edmonton	34,380	37,152	-7.5	36,372	39,022	-6.8	32,413	35,055	-7.5	34,341	36,849	-6.8
Regina	6,296	6,636	-5.1	6,662	6,963	-4.3	5,625	5,930	-5.1	5,951	6,234	-4.5
Saskatoon	10,764	11,607	-7.3	11,365	12,161	-6.5	9,623	10,366	-7.2	10,172	10,874	-6.5
Winnipeg	21,560	23,526	-8.4	22,681	24,855	-8.7	18,974	20,901	-9.2	20,000	22,042	-9.3
Hamilton-Burlington	17,276	19,069	-9.4	18,377	20,123	-8.7	16,316	18,008	-9.4	17,401	19,001	-8.4
Kitchener-Waterloo	8,166	8,789	-7.1	8,615	9,136	-5.7	7,505	8,047	-6.7	8,013	8,434	-5.0
London and St Thomas	12,018	13,110	-8.3	12,728	13,851	-8.1	10,982	11,864	-7.4	11,672	12,545	-7.0
Niagara Region	10,719	11,763	-8.9	11,298	12,332	-8.4	9,433	10,431	-9.6	9,997	10,946	-8.7
Ottawa	23,065	24,940	-7.5	24,726	26,164	-5.5	20,799	22,640	-8.1	22,503	23,722	-5.1
Sudbury	4,176	4,538	-8.0	4,393	4,756	-7.6	2,888	3,245	-11.0	3,091	3,416	-9.5
Thunder Bay	2,646	3,462	-23.6	2,818	3,655	-22.9	2,217	2,922	-24.1	2,361	3,077	-23.3
Greater Toronto <sup>†</sup>	139,927	141,969	-1.4	150,518	149,179	0.9	139,666	142,058	-1.7	150,518	149,179	0.9
Windsor-Essex	9,622	10,474	-8.1	10,070	10,974	-8.2	8,450	9,191	-8.1	8,930	9,650	-7.5
Trois Rivières CMA	1,512	2,016	-25.0	1,559	2,077	-24.9	1,318	1,740	-24.3	1,356	1,793	-24.4
Montreal CMA	65,212	64,994	0.3	68,159	67,283	1.3	61,185	60,324	1.4	63,901	62,475	2.3
Gatineau CMA	6,701	7,499	-10.6	7,033	7,790	-9.7	6,017	6,565	-8.3	6,322	6,838	-7.5
Quebec CMA	12,033	14,363	-16.2	12,482	14,842	-15.9	11,113	13,110	-15.2	11,482	13,548	-15.2
Saguenay CMA	1,895	2,365	-19.9	1,981	2,449	-19.1	1,690	2,100	-19.5	1,760	2,189	-19.6
Sherbrooke CMA	2,856	3,137	-9.0	2,935	3,206	-8.5	2,403	2,628	-8.6	2,480	2,685	-7.6
Saint John	3,697	4,253	-13.1	3,884	4,490	-13.5	2,829	3,235	-12.6	3,000	3,412	-12.1
Halifax-Dartmouth	8,581	8,894	-3.5	9,120	9,434	-3.3	7,747	7,863	-1.5	8,178	8,313	-1.6
Newfoundland & Labrador	10,176	12,495	-18.6	10,810	13,126	-17.6	8,601	10,245	-16.0	9,120	10,787	-15.5
Canada	786,516	845,085	-6.9	830,410	883,082	-6.0	709,377	757,336	-6.3	751,502	793,529	-5.3

†Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

# Average Sale Price over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020 Year to date

			To	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
Fraser Valley	818,051	719,899	13.6	816,270	720,207	13.3	819,863	717,896	14.2	817,624	718,713	13.8
Greater Vancouver	1,065,465	980,155	8.7	1,067,570	979,539	9.0	1,062,812	986,570	7.7	1,064,775	985,255	8.1
Victoria	768,544	674,061	14.0	770,673	676,006	14.0	775,795	686,450	13.0	778,613	688,363	13.1
Calgary	461,458	456,673	1.0	460,957	458,472	0.5	454,076	441,770	2.8	460,665	457,435	0.7
Edmonton	377,332	362,701	4.0	376,767	365,437	3.1	370,941	362,010	2.5	371,967	364,765	2.0
Regina	302,991	303,986	-0.3	303,869	304,261	-0.1	304,701	299,530	1.7	307,823	301,808	2.0
Saskatoon	331,959	316,857	4.8	330,194	316,719	4.3	327,199	314,355	4.1	329,419	314,901	4.6
Winnipeg	303,725	295,366	2.8	306,095	297,322	3.0	315,778	301,133	4.9	318,043	303,249	4.9
Hamilton-Burlington	683,440	592,105	15.4	691,705	597,296	15.8	682,573	584,379	16.8	689,376	591,202	16.6
Kitchener-Waterloo	622,220	538,407	15.6	626,596	544,140	15.2	610,827	523,006	16.8	613,512	527,325	16.3
London and St Thomas	496,383	417,476	18.9	495,534	420,699	17.8	481,286	407,537	18.1	483,091	407,306	18.6
Niagara Region	538,257	445,730	20.8	541,726	450,614	20.2	534,376	439,483	21.6	539,682	445,277	21.2
Ottawa	523,329	441,896	18.4	524,930	444,802	18.0	529,321	438,981	20.6	531,485	443,262	19.9
Sudbury	294,743	262,531	12.3	298,147	264,329	12.8	305,826	268,505	13.9	311,085	271,505	14.6
Thunder Bay	245,433	228,577	7.4	252,274	232,084	8.7	254,839	236,905	7.6	263,399	241,089	9.3
Greater Toronto <sup>†</sup>	926,455	811,021	14.2	929,483	818,586	13.5	926,508	811,106	14.2	929,483	818,586	13.5
Windsor-Essex	399,353	334,758	19.3	402,662	337,469	19.3	397,416	327,786	21.2	399,977	329,968	21.2
Trois Rivières CMA	193,631	181,465	6.7	n/a	n/a	-	190,751	174,614	9.2	189,721	175,186	8.3
Montreal CMA	460,589	404,170	14.0	n/a	n/a	-	474,248	407,787	16.3	474,278	406,774	16.6
Gatineau CMA	303,207	265,619	14.2	n/a	n/a	-	318,051	271,988	16.9	319,812	273,295	17.0
Quebec CMA	297,453	284,865	4.4	n/a	n/a	-	294,343	278,187	5.8	292,960	278,063	5.4
Saguenay CMA	198,287	183,652	8.0	n/a	n/a	-	199,088	183,509	8.5	200,179	185,446	7.9
Sherbrooke CMA	302,458	268,542	12.6	n/a	n/a	-	294,953	257,966	14.3	295,462	255,908	15.5
Saint John	188,802	174,231	8.4	189,111	174,757	8.2	197,071	182,631	7.9	198,035	183,349	8.0
Halifax-Dartmouth	348,970	311,556	12.0	350,633	313,342	11.9	365,389	320,630	14.0	367,413	321,867	14.2
Newfoundland & Labrador	239,061	237,319	0.7	242,392	237,205	2.2	244,059	241,674	1.0	247,777	241,845	2.5
Canada	551,726	491,729	12.2	551,329	494,369	11.5	562,967	497,102	13.2	564,646	501,878	12.5

<sup>\*</sup> Weighted residential average prices for Quebec (provided by QPAREB); does not affect weighted and unweighted national average price calculations.

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

## Sales as a Percentage of New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations November 2020

Year to date

			To	tal¹					Resid	lential		
		s.a. <sup>2</sup>			nsa³			s.a.²			nsa³	
Sales as a Percentage of New Listings	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change
Fraser Valley	61.3	49.4	11.9	59.3	48.2	11.1	63.0	51.7	11.3	60.8	50.6	10.2
Greater Vancouver	53.9	45.5	8.4	52.3	44.6	7.7	55.0	46.7	8.3	53.5	45.8	7.7
Victoria	65.1	57.5	7.6	64.0	56.4	7.6	67.6	60.0	7.6	66.6	58.8	7.8
Calgary	55.5	49.3	6.2	54.9	48.7	6.2	58.2	52.6	5.6	56.8	50.7	6.1
Edmonton	52.3	46.9	5.4	51.8	46.4	5.4	53.6	48.4	5.2	53.0	47.7	5.3
Regina	56.1	43.9	12.2	55.6	43.7	11.9	59.4	47.3	12.1	59.0	46.8	12.2
Saskatoon	52.5	40.4	12.1	51.6	39.8	11.8	55.5	42.6	12.9	54.8	42.1	12.7
Winnipeg	65.0	52.9	12.1	65.0	52.3	12.7	68.1	56.0	12.1	67.9	55.4	12.5
Hamilton-Burlington	77.2	65.7	11.5	75.4	64.4	11.0	80.0	68.1	11.9	77.9	66.9	11.0
Kitchener-Waterloo	76.1	66.3	9.8	75.4	66.0	9.4	79.5	69.7	9.8	77.9	68.8	9.1
London and St Thomas	78.2	71.0	7.2	77.6	69.9	7.7	81.0	73.3	7.7	80.0	72.1	7.9
Niagara Region	70.8	57.7	13.1	69.9	56.9	13.0	74.9	61.0	13.9	73.7	60.2	13.5
Ottawa	79.4	72.2	7.2	77.9	72.0	5.9	83.5	76.5	7.0	81.1	76.3	4.8
Sudbury	72.5	59.8	12.7	72.2	59.6	12.6	84.7	70.4	14.3	83.0	70.0	13.0
Thunder Bay	80.4	63.7	16.7	78.4	62.7	15.7	85.5	68.8	16.7	83.4	67.8	15.6
Greater Toronto <sup>†</sup>	60.8	56.9	3.9	58.7	56.2	2.5	60.8	56.8	4.0	58.7	56.2	2.5
Windsor-Essex	72.1	65.5	6.6	71.4	64.7	6.7	75.9	69.8	6.1	74.6	68.9	5.7
Trois Rivières CMA	91.7	66.7	25.0	91.3	66.0	25.3	97.8	72.5	25.3	97.7	71.8	25.9
Montreal CMA	78.4	74.2	4.2	77.7	73.5	4.2	80.7	77.3	3.4	80.2	76.6	3.6
Gatineau CMA	85.8	66.1	19.7	85.2	65.9	19.3	88.6	71.8	16.8	87.8	71.3	16.5
Quebec CMA	82.7	55.5	27.2	81.9	54.6	27.3	84.4	57.7	26.7	85.4	56.7	28.7
Saguenay CMA	77.3	55.8	21.5	77.0	55.3	21.7	80.1	59.0	21.1	80.6	58.0	22.6
Sherbrooke CMA	86.2	63.5	22.7	85.4	63.8	21.6	91.3	68.2	23.1	90.3	68.3	22.0
Saint John	70.9	55.2	15.7	70.8	54.2	16.6	81.2	64.6	16.6	79.9	63.6	16.3
Halifax-Dartmouth	84.3	73.3	11.0	83.2	71.6	11.6	86.8	78.1	8.7	86.2	76.7	9.5
Newfoundland & Labrador	42.2	32.0	10.2	41.8	30.8	11.0	46.9	36.6	10.3	46.6	35.2	11.4
Canada	66.6	56.1	10.5	65.7	55.4	10.3	69.2	59.1	10.1	68.1	58.3	9.8

†Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Dollar Volume & Sales Activity over MLS® Systems of Canadian Real Estate Boards & Associations November 2020

			Tot	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
Dollar Volume*	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
British Columbia	8,794.0	8,779.5	0.2	8,167.0	5,157.4	58.4	8,333.2	8,395.3	-0.7	7,726.1	4,946.4	56.2
Alberta	2,309.3	2,335.2	-1.1	1,955.7	1,387.3	41.0	2,235.4	2,261.6	-1.2	1,847.4	1,326.1	39.3
Saskatchewan	414.6	429.8	-3.5	339.9	203.5	67.0	392.8	396.2	-0.8	301.2	186.0	61.9
Manitoba	526.1	541.2	-2.8	409.6	300.5	36.3	502.6	516.7	-2.7	387.0	286.0	35.3
Ontario	16,755.0	17,186.8	-2.5	15,258.8	10,458.3	45.9	16,185.4	16,590.4	-2.4	14,687.3	10,106.0	45.3
Quebec	4,577.1	4,487.0	2.0	4,459.3	2,725.7	63.6	4,478.4	4,358.6	2.7	4,156.0	2,527.5	64.4
New Brunswick	238.6	229.6	3.9	205.0	123.8	65.5	226.3	215.9	4.8	194.1	117.8	64.8
Nova Scotia	476.0	485.0	-1.9	409.2	250.9	63.1	454.1	459.6	-1.2	389.3	239.6	62.5
Prince Edward Island	65.9	65.2	1.2	59.2	39.5	49.7	59.6	59.1	0.8	54.7	34.2	60.0
Newfoundland & Labrador	137.9	131.3	5.0	141.2	93.0	51.7	124.6	122.1	2.0	135.4	88.9	52.2
Northwest Territories	12.9	11.4	12.7	9.9	8.1	21.9	12.7	10.9	16.9	9.9	8.1	21.9
Yukon	17.4	19.1	-8.9	16.0	18.2	-11.9	16.2	16.6	-2.8	15.7	18.2	-13.7
Canada	34,324.8	34,701.1	-1.1	31,430.8	20,766.3	51.4	33,021.2	33,402.9	-1.1	29,904.1	19,884.8	50.4

			To	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
British Columbia	11,001	11,019	-0.2	10,071	7,044	43.0	10,432	10,384	0.5	9,491	6,626	43.2
Alberta	5,793	5,839	-0.8	4,815	3,665	31.4	5,478	5,530	-0.9	4,554	3,501	30.1
Saskatchewan	1,429	1,445	-1.1	1,161	749	55.0	1,329	1,342	-1.0	1,063	682	55.9
Manitoba	1,746	1,773	-1.5	1,368	1,051	30.2	1,592	1,647	-3.3	1,231	982	25.4
Ontario	23,204	24,070	-3.6	20,988	16,723	25.5	21,925	22,857	-4.1	19,740	16,002	23.4
Quebec	12,369	12,297	0.6	11,453	8,185	39.9	11,237	11,230	0.1	10,496	7,626	37.6
New Brunswick	1,246	1,185	5.1	1,089	735	48.2	1,103	1,044	5.7	952	646	47.4
Nova Scotia	1,696	1,728	-1.9	1,484	1,019	45.6	1,475	1,471	0.3	1,271	882	44.1
Prince Edward Island	265	265	0.0	239	177	35.0	196	194	1.0	177	134	32.1
Newfoundland & Labrador	528	514	2.7	566	396	42.9	511	485	5.4	530	370	43.2
Northwest Territories	28	30	-6.7	22	19	15.8	29	29	0.0	22	19	15.8
Yukon	38	43	-11.6	38	46	-17.4	36	38	-5.3	37	46	-19.6
Canada	59,343	60,208	-1.4	53,294	39,809	33.9	55,343	56,251	-1.6	49,564	37,516	32.1

in millions of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### New Listings and Average Sale Price over MLS® Systems of Canadian Real Estate Boards & Associations November 2020

			Tot	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
New Listings	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
British Columbia	14,758	15,225	-3.1	10,781	9,251	16.5	13,727	13,968	-1.7	9,907	8,058	22.9
Alberta	9,910	10,070	-1.6	6,464	6,812	-5.1	8,867	9,079	-2.3	5,769	6,108	-5.6
Saskatchewan	2,477	2,591	-4.4	1,706	1,771	-3.7	2,074	2,239	-7.4	1,410	1,491	-5.4
Manitoba	2,296	2,393	-4.1	1,610	1,805	-10.8	2,011	2,086	-3.6	1,399	1,577	-11.3
Ontario	32,138	33,059	-2.8	24,121	20,103	20.0	30,264	31,051	-2.5	22,306	18,377	21.4
Quebec	14,538	14,309	1.6	12,547	10,915	15.0	12,899	12,630	2.1	11,076	9,528	16.2
New Brunswick	1,574	1,677	-6.1	1,079	984	9.7	1,188	1,208	-1.7	813	751	8.3
Nova Scotia	2,120	2,159	-1.8	1,551	1,219	27.2	1,668	1,723	-3.2	1,198	944	26.9
Prince Edward Island	459	413	11.1	318	247	28.7	298	272	9.6	200	157	27.4
Newfoundland & Labrador	1,001	1,041	-3.8	737	774	-4.8	874	884	-1.1	656	650	0.9
Northwest Territories	23	31	-25.8	12	16	-25.0	22	30	-26.7	11	15	-26.7
Yukon	107	40	167.5	67	22	204.5	100	34	194.1	64	20	220.0
Canada	81,401	83,008	-1.9	60,993	53,919	13.1	73,992	75,204	-1.6	54,809	47,676	15.0

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Oct 2020	monthly percentage change	Nov 2020	Nov 2019	year-over-year percentage change
British Columbia	803,769	797,860	0.7	810,943	732,176	10.8	806,356	811,289	-0.6	814,049	746,515	9.0
Alberta	406,667	408,566	-0.5	406,171	378,532	7.3	408,194	410,684	-0.6	405,662	378,768	7.1
Saskatchewan	287,249	298,376	-3.7	292,729	271,654	7.8	284,652	295,283	-3.6	283,371	272,741	3.9
Manitoba	300,590	306,065	-1.8	299,411	285,946	4.7	314,589	317,177	-0.8	314,418	291,279	7.9
Ontario	727,945	719,538	1.2	727,026	625,382	16.3	745,854	731,826	1.9	744,036	631,545	17.8
Quebec	379,761	373,427	1.7	n/a	n/a	-	410,111	398,237	3.0	413,144	335,097	23.3
New Brunswick	191,294	198,212	-3.5	188,250	168,497	11.7	206,988	205,886	0.5	203,907	182,366	11.8
Nova Scotia	278,556	280,663	-0.8	275,762	246,252	12.0	309,864	311,387	-0.5	306,314	271,653	12.8
Prince Edward Island	247,714	228,948	8.2	247,714	223,429	10.9	309,031	298,967	3.4	309,031	255,063	21.2
Newfoundland & Labrador	251,241	249,556	0.7	249,426	234,940	6.2	256,611	254,802	0.7	255,418	240,317	6.3
Northwest Territories	432,813	395,210	9.5	447,966	425,482	5.3	432,949	394,871	9.6	447,966	425,482	5.3
Yukon	450,315	443,364	1.6	421,870	395,741	6.6	449,573	442,702	1.6	424,353	395,741	7.2
Canada	585,060	582,875	0.4	589,762	521,650	13.1	597,971	595,825	0.4	603,344	530,035	13.8

<sup>\*</sup> Weighted residential average prices for Quebec (provided by QPAREB); does not affect weighted and unweighted national average price calculations.

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations November 2020

			Tot	tal¹					Resid	ential		
Sales as a		s.a.²			nsa³			s.a.²			nsa³	
Percentage of New Listings*	Nov 2020	Oct 2020	monthly change	Nov 2020	Nov 2019	year-over-year change	Nov 2020	Oct 2020	monthly change	Nov 2020	Nov 2019	year-over-year change
British Columbia	74.5	72.4	2.1	61.3	50.0	11.3	76.0	74.3	1.7	63.5	52.5	11.0
Alberta	58.5	58.0	0.5	52.2	46.6	5.6	61.8	60.9	0.9	54.6	48.9	5.7
Saskatchewan	57.7	55.8	1.9	49.7	38.1	11.6	64.1	59.9	4.2	53.8	41.0	12.8
Manitoba	76.0	74.1	1.9	64.8	52.0	12.8	79.2	79.0	0.2	67.9	55.1	12.8
Ontario	72.2	72.8	-0.6	69.0	60.9	8.1	72.4	73.6	-1.2	70.4	62.7	7.7
Quebec	85.1	85.9	-0.8	80.9	64.0	16.9	87.1	88.9	-1.8	84.9	68.6	16.3
New Brunswick	79.2	70.7	8.5	71.8	55.8	16.0	92.8	86.4	6.4	82.6	65.6	17.0
Nova Scotia	80.0	80.0	0.0	76.2	60.8	15.4	88.4	85.4	3.0	83.2	69.2	14.0
Prince Edward Island	57.7	64.2	-6.5	66.7	54.2	12.5	65.8	71.3	-5.5	75.2	63.6	11.6
Newfoundland & Labrador	52.7	49.4	3.3	43.0	31.7	11.3	58.5	54.9	3.6	47.8	36.3	11.5
Northwest Territories	121.7	96.8	24.9	91.4	75.9	15.5	131.8	96.7	35.1	94.0	77.4	16.6
Yukon	35.5	107.5	-72.0	87.6	84.4	3.2	36.0	111.8	-75.8	92.6	87.9	4.7
Canada	72.9	72.5	0.4	66.6	56.1	10.5	74.8	74.8	0.0	69.2	59.0	10.2

			To	tal¹					Resid	ential		
		s.a.²			nsa³			s.a.²			nsa³	
Months of Inventory*	Nov 2020	Oct 2020	monthly change	Nov 2020	Nov 2019	year-over-year change	Nov 2020	Oct 2020	monthly change	Nov 2020	Nov 2019	year-over-year change
British Columbia	2.6	2.7	-0.1	4.9	6.9	-2.0	2.8	2.9	-0.1	4.1	5.8	-1.7
Alberta	4.1	4.2	-0.1	7.0	8.1	-1.1	4.3	4.4	-0.1	5.8	6.9	-1.1
Saskatchewan	4.9	5.1	-0.2	9.0	12.7	-3.7	5.3	5.5	-0.2	7.3	10.5	-3.2
Manitoba	2.0	2.0	0.0	4.0	5.3	-1.3	2.2	2.2	0.0	3.2	4.3	-1.1
Ontario	1.2	1.2	0.0	2.0	2.9	-0.9	1.2	1.3	-0.1	1.6	2.4	-0.8
Quebec	2.7	2.8	-0.1	5.7	8.8	-3.1	3.0	3.1	-0.1	4.6	7.2	-2.6
New Brunswick	2.5	2.8	-0.3	7.4	10.4	-3.0	2.8	3.2	-0.4	4.5	6.8	-2.3
Nova Scotia	2.0	2.0	0.0	6.1	9.4	-3.3	2.3	2.4	-0.1	3.7	6.0	-2.3
Prince Edward Island	2.3	2.3	0.0	8.3	11.7	-3.4	3.1	3.1	0.0	3.9	5.7	-1.8
Newfoundland & Labrador	7.8	8.4	-0.6	15.2	19.8	-4.6	8.0	8.9	-0.9	11.5	15.2	-3.7
Northwest Territories	1.9	1.9	0.0	3.4	5.2	-1.8	1.8	2.0	-0.2	3.0	4.7	-1.7
Yukon	2.8	1.9	0.9	4.1	4.9	-0.8	2.9	2.1	8.0	3.3	4.0	-0.7
Canada	2.3	2.3	0.0	4.4	6.1	-1.7	2.4	2.5	-0.1	3.5	4.9	-1.4

<sup>\*</sup>Actual (not seasonally adjusted) data for sales-to-new listings ratios and months of inventory are based on a 12-month moving average

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

## Dollar Volume & Sales Activity over MLS® Systems of Canadian Real Estate Boards & Associations November 2020

Year to date

			To	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Dollar Volume*	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
British Columbia	67,012.9	51,007.9	31.4	69,322.0	52,510.0	32.0	64,068.8	48,440.9	32.3	66,465.8	50,225.5	32.3
Alberta	20,002.1	19,868.5	0.7	20,891.5	20,218.6	3.3	18,959.7	18,434.7	2.8	19,831.1	19,320.5	2.6
Saskatchewan	3,853.3	3,125.2	23.3	4,001.4	3,199.4	25.1	3,504.8	2,837.4	23.5	3,681.2	2,910.9	26.5
Manitoba	4,795.5	4,096.9	17.1	5,050.3	4,281.9	17.9	4,545.7	3,898.6	16.6	4,811.0	4,081.3	17.9
Ontario	147,334.5	119,546.7	23.2	153,993.6	124,854.4	23.3	142,991.2	115,888.1	23.4	149,542.6	121,179.4	23.4
Quebec	37,969.4	29,527.1	28.6	39,286.4	30,252.0	29.9	35,804.6	27,608.9	29.7	36,839.0	28,331.8	30.0
New Brunswick	2,008.0	1,638.8	22.5	2,106.2	1,698.6	24.0	1,872.2	1,542.8	21.3	1,968.7	1,603.0	22.8
Nova Scotia	3,738.3	3,000.9	24.6	3,935.4	3,124.5	26.0	3,562.1	2,866.4	24.3	3,748.9	2,983.7	25.6
Prince Edward Island	597.2	465.8	28.2	620.1	481.3	28.8	529.9	417.8	26.8	553.4	430.7	28.5
Newfoundland & Labrador	1,052.9	949.7	10.9	1,095.9	959.0	14.3	984.2	906.7	8.5	1,052.6	918.8	14.6
Northwest Territories	102.9	92.8	10.8	112.0	97.0	15.4	102.4	92.4	10.8	110.9	96.7	14.7
Yukon	180.6	175.6	2.9	189.2	183.8	2.9	174.4	169.9	2.7	182.2	178.0	2.4
Canada	288,647.5	233,495.9	23.6	300,604.0	241,860.6	24.3	277,100.1	223,104.5	24.2	288,787.4	232,260.1	24.3

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Sales Activity	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
British Columbia	87,415	74,558	17.2	91,000	76,768	18.5	82,161	69,486	18.2	85,685	72,111	18.8
Alberta	51,309	51,074	0.5	53,031	51,971	2.0	48,585	48,735	-0.3	50,264	49,609	1.3
Saskatchewan	13,409	11,094	20.9	13,940	11,366	22.6	12,378	10,235	20.9	12,925	10,482	23.3
Manitoba	16,339	14,324	14.1	17,188	14,938	15.1	15,031	13,407	12.1	15,818	13,997	13.0
Ontario	214,669	200,486	7.1	223,892	208,470	7.4	204,006	191,734	6.4	212,977	199,554	6.7
Quebec	108,107	93,259	15.9	111,885	95,675	16.9	100,081	87,799	14.0	103,957	90,108	15.4
New Brunswick	10,851	9,528	13.9	11,319	9,852	14.9	9,540	8,644	10.4	9,963	8,960	11.2
Nova Scotia	14,353	12,618	13.8	15,047	13,082	15.0	12,384	11,239	10.2	12,952	11,669	11.0
Prince Edward Island	2,559	2,293	11.6	2,706	2,368	14.3	1,871	1,758	6.4	1,972	1,813	8.8
Newfoundland & Labrador	4,294	3,998	7.4	4,521	4,043	11.8	4,036	3,753	7.5	4,248	3,799	11.8
Northwest Territories	254	236	7.6	276	247	11.7	253	234	8.1	273	245	11.4
Yukon	413	435	-5.1	430	451	-4.7	398	419	-5.0	415	435	-4.6
Canada	523,972	473,903	10.6	545,235	489,231	11.4	490,724	447,443	9.7	511,449	462,782	10.5

in millions of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

## New Listings and Average Sale Price over MLS® Systems of Canadian Real Estate Boards & Associations November 2020

Year to date

			To	tal¹					Resid	ential		
		s.a. <sup>2</sup>			nsa³			s.a. <sup>2</sup>			nsa³	
New Listings	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
British Columbia	144,106	149,411	-3.6	152,365	156,180	-2.4	130,659	132,104	-1.1	138,795	139,813	-0.7
Alberta	98,028	108,935	-10.0	102,390	112,667	-9.1	88,778	98,793	-10.1	92,851	102,402	-9.3
Saskatchewan	26,921	29,191	-7.8	28,107	30,082	-6.6	23,019	24,923	-7.6	24,118	25,730	-6.3
Manitoba	25,348	27,374	-7.4	26,666	28,946	-7.9	22,238	24,242	-8.3	23,437	25,584	-8.4
Ontario	309,445	329,978	-6.2	330,141	347,059	-4.9	287,731	306,731	-6.2	308,390	322,707	-4.4
Quebec	133,690	145,252	-8.0	139,304	150,208	-7.3	118,535	127,541	-7.1	123,410	131,963	-6.5
New Brunswick	15,167	16,871	-10.1	15,827	17,731	-10.7	11,488	13,101	-12.3	12,179	13,763	-11.5
Nova Scotia	18,923	20,534	-7.8	19,882	21,714	-8.4	15,069	16,136	-6.6	15,794	17,027	-7.2
Prince Edward Island	3,937	4,243	-7.2	4,123	4,498	-8.3	2,539	2,765	-8.2	2,669	2,932	-9.0
Newfoundland & Labrador	10,176	12,495	-18.6	10,810	13,126	-17.6	8,601	10,245	-16.0	9,120	10,787	-15.5
Northwest Territories	287	311	-7.7	305	327	-6.7	273	303	-9.9	293	319	-8.2
Yukon	488	490	-0.4	490	544	-9.9	447	452	-1.1	446	502	-11.2
Canada	786,516	845,085	-6.9	830,410	883,082	-6.0	709,377	757,336	-6.3	751,502	793,529	-5.3

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Average Price*	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change	Nov 2020 YTD	Nov 2019 YTD	percentage change
British Columbia	765,630	685,567	11.7	761,780	684,009	11.4	778,571	698,393	11.5	775,699	696,503	11.4
Alberta	395,381	388,610	1.7	393,949	389,037	1.3	390,708	376,580	3.8	394,539	389,455	1.3
Saskatchewan	288,568	281,873	2.4	287,048	281,492	2.0	282,545	276,147	2.3	284,811	277,702	2.6
Manitoba	291,973	284,852	2.5	293,830	286,645	2.5	301,567	289,357	4.2	304,150	291,583	4.3
Ontario	687,554	593,958	15.8	687,803	598,908	14.8	701,279	601,396	16.6	702,154	607,251	15.6
Quebec	353,442	317,390	11.4	n/a	n/a	-	375,667	323,051	16.3	374,745	322,565	16.2
New Brunswick	185,185	170,982	8.3	186,077	172,413	7.9	195,658	177,204	10.4	197,604	178,901	10.5
Nova Scotia	260,137	236,637	9.9	261,537	238,841	9.5	287,339	254,090	13.1	289,442	255,692	13.2
Prince Edward Island	228,754	202,806	12.8	229,150	203,234	12.8	279,319	235,902	18.4	280,628	237,547	18.1
Newfoundland & Labrador	239,061	237,319	0.7	242,392	237,205	2.2	244,059	241,674	1.0	247,777	241,845	2.5
Northwest Territories	398,569	387,627	2.8	405,864	392,840	3.3	397,280	387,365	2.6	406,336	394,745	2.9
Yukon	437,868	404,274	8.3	439,951	407,518	8.0	439,694	406,638	8.1	439,108	409,130	7.3
Canada	551,726	491,729	12.2	551,329	494,369	11.5	562,967	497,102	13.2	564,646	501,878	12.5

<sup>\*</sup> Weighted residential average prices for Quebec (provided by QPAREB); does not affect weighted and unweighted national average price calculations.

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations November 2020

Year to date

			To	tal¹					Resid	lential		
Sales as a		s.a.²			nsa³			s.a. <sup>2</sup>			nsa³	
Percentage of New Listings	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change
British Columbia	60.7	49.9	10.8	59.7	49.2	10.5	62.9	52.6	10.3	61.7	51.6	10.1
Alberta	52.3	46.9	5.4	51.8	46.1	5.7	54.7	49.3	5.4	54.1	48.4	5.7
Saskatchewan	49.8	38.0	11.8	49.6	37.8	11.8	53.8	41.1	12.7	53.6	40.7	12.9
Manitoba	64.5	52.3	12.2	64.5	51.6	12.9	67.6	55.3	12.3	67.5	54.7	12.8
Ontario	69.4	60.8	8.6	67.8	60.1	7.7	70.9	62.5	8.4	69.1	61.8	7.3
Quebec	80.9	64.2	16.7	80.3	63.7	16.6	84.4	68.8	15.6	84.2	68.3	15.9
New Brunswick	71.5	56.5	15.0	71.5	55.6	15.9	83.0	66.0	17.0	81.8	65.1	16.7
Nova Scotia	75.8	61.4	14.4	75.7	60.2	15.5	82.2	69.7	12.5	82.0	68.5	13.5
Prince Edward Island	65.0	54.0	11.0	65.6	52.6	13.0	73.7	63.6	10.1	73.9	61.8	12.1
Newfoundland & Labrador	42.2	32.0	10.2	41.8	30.8	11.0	46.9	36.6	10.3	46.6	35.2	11.4
Northwest Territories	88.5	75.9	12.6	90.5	75.5	15.0	92.7	77.2	15.5	93.2	76.8	16.4
Yukon	84.6	88.8	-4.2	87.8	82.9	4.9	89.0	92.7	-3.7	93.0	86.7	6.3
Canada	66.6	56.1	10.5	65.7	55.4	10.3	69.2	59.1	10.1	68.1	58.3	9.8

			Tot	tal¹					Resid	lential		
		s.a.²			nsa³			s.a.²			nsa³	
Months of Inventory	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change	Nov 2020 YTD	Nov 2019 YTD	change
British Columbia	3.9	5.4	-1.5	4.8	6.8	-2.0	4.1	5.8	-1.7	4.0	5.7	-1.7
Alberta	5.5	6.6	-1.1	6.8	7.9	-1.1	5.9	7.0	-1.1	5.7	6.7	-1.0
Saskatchewan	6.7	9.7	-3.0	8.7	12.4	-3.7	7.2	10.6	-3.4	7.0	10.3	-3.3
Manitoba	3.0	4.0	-1.0	3.9	5.2	-1.3	3.3	4.3	-1.0	3.1	4.2	-1.1
Ontario	1.5	2.3	-0.8	2.0	2.9	-0.9	1.6	2.4	-0.8	1.6	2.4	-0.8
Quebec	4.2	6.8	-2.6	5.5	8.6	-3.1	4.5	7.2	-2.7	4.4	7.0	-2.6
New Brunswick	3.8	6.0	-2.2	7.1	10.1	-3.0	4.4	6.6	-2.2	4.3	6.5	-2.2
Nova Scotia	3.1	5.2	-2.1	5.8	9.0	-3.2	3.7	5.8	-2.1	3.5	5.8	-2.3
Prince Edward Island	2.9	4.2	-1.3	7.9	11.4	-3.5	4.0	5.5	-1.5	3.8	5.6	-1.8
Newfoundland & Labrador	10.9	14.1	-3.2	15.0	19.7	-4.7	11.6	15.0	-3.4	11.4	15.2	-3.8
Northwest Territories	3.1	4.6	-1.5	3.3	5.0	-1.7	3.1	4.6	-1.5	2.9	4.5	-1.6
Yukon	3.2	3.8	-0.6	3.9	4.8	-0.9	3.3	4.0	-0.7	3.1	3.9	-0.8
Canada	3.2	4.6	-1.4	4.2	5.9	-1.7	3.4	4.9	-1.5	3.3	4.8	-1.5

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted

<sup>&</sup>lt;sup>3</sup> Not seasonally adjusted

### **British Columbia November 2020**

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
BC Northern	122,472.6	98,694.3	24.1	408	345	18.3	300,178	286,071	4.9	361	370	-2.4
Chilliwack	229,765.2	140,717.1	63.3	388	274	41.6	592,178	513,566	15.3	325	324	0.3
Fraser Valley	1,970,380.4	1,035,460.8	90.3	2,173	1,405	54.7	906,756	736,983	23.0	2,217	1,877	18.1
Kamloops	140,553.6	91,483.9	53.6	301	216	39.4	466,955	423,537	10.3	285	334	-14.7
Kootenay	155,254.8	70,081.0	121.5	414	216	91.7	375,012	324,449	15.6	368	257	43.2
Northern region	14,599.9	6,532.5	123.5	50	33	51.5	291,999	197,955	47.5	67	50	34.0
Okanagan-Mainline	652,894.1	349,854.9	86.6	1,038	594	74.7	628,992	588,981	6.8	928	873	6.3
Powell River	21,297.0	6,737.2	216.1	53	16	231.3	401,830	421,075	-4.6	40	26	53.8
South Okanagan	149,667.2	66,796.2	124.1	302	147	105.4	495,587	454,396	9.1	277	253	9.5
Greater Vancouver	3,558,180.9	2,589,047.9	37.4	3,193	2,612	22.2	1,114,369	991,213	12.4	4,346	3,309	31.3
Vancouver Island	519,674.2	288,358.2	80.2	956	609	57.0	543,592	473,495	14.8	744	828	-10.1
Victoria	632,262.9	413,681.8	52.8	795	577	37.8	795,299	716,953	10.9	823	750	9.7
British Columbia	8,167,002.8	5,157,445.8	58.4	10,071	7,044	43.0	810,943	732,176	10.8	10,781	9,251	16.5

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
BC Northern	118,169.4	96,266.9	22.8	363	317	14.5	325,536	303,681	7.2	317	329	-3.6
Chilliwack	225,779.8	137,687.2	64.0	375	270	38.9	602,079	509,953	18.1	303	297	2.0
Fraser Valley	1,870,473.5	966,051.8	93.6	2,058	1,318	56.1	908,879	732,968	24.0	2,075	1,573	31.9
Kamloops	136,299.8	87,922.0	55.0	282	201	40.3	483,333	437,423	10.5	264	275	-4.0
Kootenay	141,221.9	65,935.4	114.2	344	189	82.0	410,529	348,864	17.7	274	207	32.4
Northern region	10,035.0	5,735.5	75.0	39	22	77.3	257,308	260,705	-1.3	47	37	27.0
Okanagan-Mainline	585,617.4	311,844.1	87.8	923	536	72.2	634,472	581,799	9.1	770	735	4.8
Powell River	18,872.6	5,097.8	270.2	46	10	360.0	410,273	509,780	-19.5	33	19	73.7
South Okanagan	120,066.7	50,873.2	136.0	248	121	105.0	484,140	420,440	15.2	221	200	10.5
Greater Vancouver	3,394,007.6	2,546,130.0	33.3	3,131	2,546	23.0	1,084,001	1,000,051	8.4	4,156	3,070	35.4
Vancouver Island	502,984.7	270,309.3	86.1	932	546	70.7	539,683	495,072	9.0	706	648	9.0
Victoria	602,609.9	402,552.7	49.7	750	550	36.4	803,480	731,914	9.8	741	668	10.9
British Columbia	7,726,138.2	4,946,405.9	56.2	9,491	6,626	43.2	814,049	746,515	9.0	9,907	8,058	22.9

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### British Columbia November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
BC Northern	1,400,767.1	1,256,608.9	11.5	4,575	4,351	5.1	306,179	288,809	6.0	6,566	7,584	-13.4
Chilliwack	1,910,281.6	1,368,008.6	39.6	3,366	2,643	27.4	567,523	517,597	9.6	4,917	5,221	-5.8
Fraser Valley	14,603,888.3	10,290,312.2	41.9	17,891	14,288	25.2	816,270	720,207	13.3	30,189	29,623	1.9
Kamloops	1,335,071.2	1,172,156.3	13.9	3,007	2,866	4.9	443,988	408,987	8.6	4,479	4,933	-9.2
Kootenay	1,349,243.1	1,029,244.1	31.1	3,877	3,229	20.1	348,012	318,750	9.2	5,441	5,715	-4.8
Northern region	96,334.0	106,409.5	-9.5	361	397	-9.1	266,853	268,034	-0.4	883	1,004	-12.1
Okanagan-Mainline	5,455,184.3	4,008,311.3	36.1	9,226	7,631	20.9	591,284	525,267	12.6	14,805	15,968	-7.3
Powell River	171,778.0	113,077.4	51.9	438	331	32.3	392,187	341,624	14.8	687	574	19.7
South Okanagan	1,260,561.8	863,504.9	46.0	2,505	1,904	31.6	503,218	453,521	11.0	4,168	4,435	-6.0
Greater Vancouver	31,011,851.5	23,869,397.9	29.9	29,049	24,368	19.2	1,067,570	979,539	9.0	55,545	54,601	1.7
Vancouver Island	4,664,913.1	3,800,285.4	22.8	8,839	7,907	11.8	527,765	480,623	9.8	12,389	14,364	-13.7
Victoria	6,062,114.4	4,632,668.2	30.9	7,866	6,853	14.8	770,673	676,006	14.0	12,296	12,158	1.1
British Columbia	69,321,988.4	52,509,984.8	32.0	91,000	76,768	18.5	761,780	684,009	11.4	152,365	156,180	-2.4

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
BC Northern	1,332,829.2	1,214,573.0	9.7	3,992	3,929	1.6	333,875	309,130	8.0	5,629	6,458	-12.8
Chilliwack	1,856,473.8	1,345,321.5	38.0	3,223	2,574	25.2	576,008	522,658	10.2	4,565	4,904	-6.9
Fraser Valley	13,821,121.6	9,735,679.7	42.0	16,904	13,546	24.8	817,624	718,713	13.8	27,798	26,761	3.9
Kamloops	1,284,303.8	1,134,942.7	13.2	2,806	2,705	3.7	457,699	419,572	9.1	3,978	4,337	-8.3
Kootenay	1,240,417.0	965,605.9	28.5	3,251	2,806	15.9	381,549	344,122	10.9	4,253	4,564	-6.8
Northern region	80,419.1	88,137.3	-8.8	311	341	-8.8	258,582	258,467	0.0	687	788	-12.8
Okanagan-Mainline	5,041,194.2	3,661,853.3	37.7	8,336	6,972	19.6	604,750	525,223	15.1	12,689	13,685	-7.3
Powell River	162,076.5	108,584.5	49.3	384	297	29.3	422,074	365,604	15.4	554	490	13.1
South Okanagan	1,070,079.7	720,442.3	48.5	2,174	1,676	29.7	492,217	429,858	14.5	3,377	3,525	-4.2
Greater Vancouver	30,297,095.1	23,286,498.7	30.1	28,454	23,635	20.4	1,064,775	985,255	8.1	53,191	51,621	3.0
Vancouver Island	4,452,633.2	3,476,449.3	28.1	8,366	7,111	17.6	532,230	488,883	8.9	10,844	11,591	-6.4
Victoria	5,827,140.9	4,487,440.5	29.9	7,484	6,519	14.8	778,613	688,363	13.1	11,230	11,089	1.3
British Columbia	66,465,784.0	50,225,528.7	32.3	85,685	72,111	18.8	775,699	696,503	11.4	138,795	139,813	-0.7

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Alberta November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Alberta West	49,148.5	22,785.1	115.7	108	70	54.3	455,078	325,501	39.8	171	187	-8.6
Calgary	942,618.9	671,331.5	40.4	2,018	1,508	33.8	467,105	445,180	4.9	2,457	2,657	-7.5
Central Alberta	124,208.2	69,152.4	79.6	386	232	66.4	321,783	298,071	8.0	540	577	-6.4
Edmonton (Board Total)	667,987.7	456,170.4	46.4	1,736	1,291	34.5	384,786	353,347	8.9	2,339	2,427	-3.6
Fort McMurray	29,117.3	30,713.8	-5.2	73	90	-18.9	398,867	341,264	16.9	132	152	-13.2
Grande Prairie	49,990.5	52,997.8	-5.7	172	168	2.4	290,642	315,463	-7.9	334	324	3.1
Lethbridge	38,211.6	36,222.9	5.5	127	126	0.8	300,879	287,484	4.7	153	172	-11.0
Lloydminster (AB)	14,768.0	16,077.4	-8.1	57	62	-8.1	259,088	259,313	-0.1	145	111	30.6
Medicine Hat	33,660.7	23,847.4	41.2	110	81	35.8	306,006	294,413	3.9	123	150	-18.0
South Central Alberta	6,000.2	8,021.7	-25.2	28	37	-24.3	214,291	216,801	-1.2	70	55	27.3
Alberta	1,955,711.4	1,387,320.4	41.0	4,815	3,665	31.4	406,171	378,532	7.3	6,464	6,812	-5.1

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Alberta West	45,638.2	21,106.9	116.2	92	59	55.9	496,067	357,743	38.7	124	130	-4.6
Calgary	894,033.5	643,070.7	39.0	1,948	1,460	33.4	458,949	440,459	4.2	2,245	2,432	-7.7
Central Alberta	107,670.8	64,644.8	66.6	331	216	53.2	325,289	299,282	8.7	442	485	-8.9
Edmonton (Board Total)	638,885.7	440,806.9	44.9	1,661	1,246	33.3	384,639	353,778	8.7	2,185	2,247	-2.8
Fort McMurray	28,907.3	30,333.8	-4.7	71	87	-18.4	407,145	348,664	16.8	110	145	-24.1
Grande Prairie	45,323.0	46,942.6	-3.5	143	143	0.0	316,944	328,270	-3.5	249	242	2.9
Lethbridge	35,853.2	34,843.0	2.9	121	121	0.0	296,307	287,959	2.9	143	160	-10.6
Lloydminster (AB)	14,082.5	14,771.8	-4.7	54	57	-5.3	260,787	259,154	0.6	97	86	12.8
Medicine Hat	31,065.7	21,525.8	44.3	107	75	42.7	290,333	287,011	1.2	123	136	-9.6
South Central Alberta	5,923.2	8,021.7	-26.2	26	37	-29.7	227,814	216,801	5.1	51	45	13.3
Alberta	1,847,383.0	1,326,067.9	39.3	4,554	3,501	30.1	405,662	378,768	7.1	5,769	6,108	-5.6

in thousands of dollars

Note: North Eastern Alberta data are now included in figures for Edmonton (Board Total).

Note: Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Alberta November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Alberta West	430,031.9	420,796.8	2.2	1,140	1,177	-3.1	377,221	357,516	5.5	2,612	2,829	-7.7
Calgary	9,781,053.1	9,571,970.9	2.2	21,219	20,878	1.6	460,957	458,472	0.5	38,677	42,891	-9.8
Central Alberta	1,193,081.1	1,096,562.7	8.8	3,856	3,579	7.7	309,409	306,388	1.0	8,404	9,513	-11.7
Edmonton (Board Total)	7,313,831.7	6,805,731.8	7.5	19,703	18,852	4.5	371,204	361,008	2.8	38,168	41,179	-7.3
Fort McMurray	355,055.0	419,364.1	-15.3	988	1,110	-11.0	359,367	377,806	-4.9	1,924	2,407	-20.1
Grande Prairie	693,050.4	823,922.1	-15.9	2,168	2,536	-14.5	319,673	324,890	-1.6	5,547	5,828	-4.8
Lethbridge	491,934.3	441,673.3	11.4	1,664	1,500	10.9	295,634	294,449	0.4	2,521	2,678	-5.9
Lloydminster (AB)	188,120.7	194,156.4	-3.1	699	707	-1.1	269,128	274,620	-2.0	1,838	1,946	-5.5
Medicine Hat	356,048.9	355,114.6	0.3	1,188	1,230	-3.4	299,704	288,711	3.8	1,891	2,380	-20.5
South Central Alberta	89,324.7	89,353.1	0.0	406	402	1.0	220,012	222,271	-1.0	808	1,016	-20.5
Alberta	20,891,531.7	20,218,645.7	3.3	53,031	51,971	2.0	393,949	389,037	1.3	102,390	112,667	-9.1

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Alberta West	404,822.1	388,338.8	4.2	957	969	-1.2	423,012	400,762	5.6	1,974	2,200	-10.3
Calgary	9,414,613.6	9,262,138.7	1.6	20,437	20,248	0.9	460,665	457,435	0.7	35,964	39,919	-9.9
Central Alberta	1,040,794.2	978,757.1	6.3	3,408	3,307	3.1	305,397	295,965	3.2	6,892	7,918	-13.0
Edmonton (Board Total)	6,957,593.3	6,589,300.7	5.6	18,921	18,232	3.8	367,718	361,414	1.7	35,816	38,553	-7.1
Fort McMurray	346,447.0	403,621.1	-14.2	927	1,042	-11.0	373,729	387,352	-3.5	1,679	2,166	-22.5
Grande Prairie	596,764.7	688,469.4	-13.3	1,867	2,166	-13.8	319,638	317,853	0.6	4,241	4,416	-4.0
Lethbridge	477,548.4	427,943.3	11.6	1,592	1,463	8.8	299,968	292,511	2.5	2,319	2,535	-8.5
Lloydminster (AB)	170,782.2	180,729.9	-5.5	634	652	-2.8	269,373	277,193	-2.8	1,485	1,702	-12.7
Medicine Hat	342,828.5	326,075.3	5.1	1,148	1,159	-0.9	298,631	281,342	6.1	1,811	2,134	-15.1
South Central Alberta	78,928.7	75,084.1	5.1	373	371	0.5	211,605	202,383	4.6	670	859	-22.0
Alberta	19,831,122.7	19,320,458.3	2.6	50,264	49,609	1.3	394,539	389,455	1.3	92,851	102,402	-9.3

in thousands of dollars

Note: North Eastern Alberta data are now included in figures for Edmonton (Board Total).

Note: Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Saskatchewan November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Battlefords	14,455.7	8,394.0	72.2	59	40	47.5	245,012	209,850	16.8	106	116	-8.6
Lloydminster (SK)	1,935.5	163.8	1,082.0	8	1	700.0	241,938	163,750	47.7	11	18	-38.9
Moose Jaw	11,523.3	7,089.4	62.5	50	37	35.1	230,466	191,604	20.3	83	96	-13.5
Prince Albert	16,028.0	11,769.8	36.2	69	45	53.3	232,290	261,550	-11.2	116	111	4.5
Regina	93,765.2	51,536.6	81.9	315	181	74.0	297,667	284,733	4.5	421	387	8.8
Saskatoon	157,216.4	104,973.5	49.8	487	328	48.5	322,826	320,041	0.9	656	715	-8.3
Southeast Saskatchewan	13,341.5	6,216.4	114.6	48	28	71.4	277,947	222,014	25.2	103	91	13.2
Swift Current	12,690.2	4,560.2	178.3	43	29	48.3	295,122	157,247	87.7	71	93	-23.7
Yorkton District	18,902.6	8,765.7	115.6	82	60	36.7	230,520	146,095	57.8	139	144	-3.5
Saskatchewan	339,858.5	203,469.2	67.0	1,161	749	55.0	292,729	271,654	7.8	1,706	1,771	-3.7

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Battlefords	9,632.2	6,009.0	60.3	50	33	51.5	192,644	182,091	5.8	85	87	-2.3
Lloydminster (SK)	1,935.5	172.5	1,022.0	8	1	700.0	241,938	172,500	40.3	9	17	-47.1
Moose Jaw	9,588.7	5,749.9	66.8	43	31	38.7	222,993	185,479	20.2	61	80	-23.8
Prince Albert	14,066.2	8,129.3	73.0	60	36	66.7	234,437	225,813	3.8	76	80	-5.0
Regina	88,388.1	46,812.6	88.8	294	166	77.1	300,640	282,004	6.6	380	341	11.4
Saskatoon	149,751.2	102,713.2	45.8	466	317	47.0	321,355	324,017	-0.8	567	629	-9.9
Southeast Saskatchewan	7,606.3	6,056.4	25.6	38	26	46.2	200,165	232,938	-14.1	70	70	0.0
Swift Current	8,985.2	4,090.2	119.7	38	27	40.7	236,454	151,487	56.1	59	82	-28.0
Yorkton District	11,269.9	6,276.2	79.6	66	45	46.7	170,756	139,471	22.4	103	105	-1.9
Saskatchewan	301,223.4	186,009.2	61.9	1,063	682	55.9	283,371	272,741	3.9	1,410	1,491	-5.4

<sup>\*</sup> in thousands of dollars

Note: Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Saskatchewan November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Battlefords	155,637.5	104,754.8	48.6	736	533	38.1	211,464	196,538	7.6	1,655	1,897	-12.8
Lloydminster (SK)	17,331.7	10,525.6	64.7	83	61	36.1	208,815	172,550	21.0	343	312	9.9
Moose Jaw	164,416.6	140,539.5	17.0	704	601	17.1	233,546	233,843	-0.1	1,455	1,577	-7.7
Prince Albert	183,758.1	146,205.7	25.7	790	660	19.7	232,605	221,524	5.0	1,723	1,833	-6.0
Regina	1,125,835.3	925,867.6	21.6	3,705	3,043	21.8	303,869	304,261	-0.1	6,662	6,963	-4.3
Saskatoon	1,937,248.3	1,532,284.9	26.4	5,867	4,838	21.3	330,194	316,719	4.3	11,365	12,161	-6.5
Southeast Saskatchewan	126,250.0	87,006.0	45.1	527	401	31.4	239,563	216,973	10.4	1,489	1,645	-9.5
Swift Current	108,487.4	89,849.6	20.7	501	415	20.7	216,542	216,505	0.0	1,230	1,318	-6.7
Yorkton District	182,480.7	162,399.4	12.4	1,027	814	26.2	177,683	199,508	-10.9	2,185	2,376	-8.0
Saskatchewan	4,001,445.6	3,199,433.1	25.1	13,940	11,366	22.6	287,048	281,492	2.0	28,107	30,082	-6.6

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Battlefords	133,704.3	89,708.0	49.0	644	450	43.1	207,615	199,351	4.1	1,310	1,457	-10.1
Lloydminster (SK)	16,163.7	9,780.1	65.3	76	51	49.0	212,680	191,766	10.9	233	202	15.3
Moose Jaw	139,310.6	118,432.3	17.6	648	540	20.0	214,986	219,319	-2.0	1,215	1,323	-8.2
Prince Albert	161,951.6	127,777.6	26.7	686	582	17.9	236,081	219,549	7.5	1,286	1,405	-8.5
Regina	1,081,074.3	879,770.2	22.9	3,512	2,915	20.5	307,823	301,808	2.0	5,951	6,234	-4.5
Saskatoon	1,837,169.1	1,440,670.7	27.5	5,577	4,575	21.9	329,419	314,901	4.6	10,172	10,874	-6.5
Southeast Saskatchewan	86,847.3	68,967.4	25.9	460	346	32.9	188,798	199,328	-5.3	1,184	1,321	-10.4
Swift Current	89,564.9	73,267.1	22.2	446	364	22.5	200,818	201,283	-0.2	1,029	1,063	-3.2
Yorkton District	135,398.7	102,495.2	32.1	876	659	32.9	154,565	155,531	-0.6	1,738	1,851	-6.1
Saskatchewan	3,681,184.4	2,910,868.6	26.5	12,925	10,482	23.3	284,811	277,702	2.6	24,118	25,730	-6.3

in thousands of dollars

Note: Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Manitoba November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Brandon	35,426.4	26,620.8	33.1	168	135	24.4	210,871	197,191	6.9	215	222	-3.2
Portage La Prairie	3,253.0	3,095.9	5.1	16	14	14.3	203,313	221,136	-8.1	14	13	7.7
Winnipeg	370,914.9	270,812.3	37.0	1,184	902	31.3	313,273	300,235	4.3	1,381	1,570	-12.0
Manitoba	409,594.3	300,529.0	36.3	1,368	1,051	30.2	299,411	285,946	4.7	1,610	1,805	-10.8

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Brandon	32,346.1	25,198.0	28.4	151	125	20.8	214,213	201,584	6.3	176	179	-1.7
Portage La Prairie	3,235.5	3,095.9	4.5	15	14	7.1	215,700	221,136	-2.5	13	10	30.0
Winnipeg	351,466.5	257,742.3	36.4	1,065	843	26.3	330,015	305,744	7.9	1,210	1,388	-12.8
Manitoba	387,048.1	286,036.2	35.3	1,231	982	25.4	314,418	291,279	7.9	1,399	1,577	-11.3

<sup>\*</sup> in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Manitoba November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Brandon	498,232.2	389,550.2	27.9	2,257	1,791	26.0	220,750	217,504	1.5	3,696	3,776	-2.1
Portage La Prairie	39,668.4	30,729.1	29.1	189	159	18.9	209,886	193,265	8.6	289	315	-8.3
Winnipeg	4,512,448.3	3,861,617.8	16.9	14,742	12,988	13.5	306,095	297,322	3.0	22,681	24,855	-8.7
Manitoba	5,050,348.9	4,281,897.1	17.9	17,188	14,938	15.1	293,830	286,645	2.5	26,666	28,946	-7.9

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Brandon	450,208.5	348,987.3	29.0	2,048	1,629	25.7	219,828	214,234	2.6	3,177	3,258	-2.5
Portage La Prairie	38,955.4	28,106.6	38.6	181	153	18.3	215,223	183,703	17.2	260	284	-8.5
Winnipeg	4,321,884.8	3,704,190.5	16.7	13,589	12,215	11.2	318,043	303,249	4.9	20,000	22,042	-9.3
Manitoba	4,811,048.7	4,081,284.4	17.9	15,818	13,997	13.0	304,150	291,583	4.3	23,437	25,584	-8.4

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Ontario November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Bancroft and Area	15,029.8	11,179.5	34.4	41	35	17.1	366,579	319,414	14.8	34	27	25.9
Barrie & District	322,209.7	211,370.3	52.4	472	389	21.3	682,648	543,368	25.6	504	483	4.3
Brantford Region	110,301.7	83,820.6	31.6	205	184	11.4	538,057	455,547	18.1	202	188	7.4
Cambridge	158,367.0	95,090.0	66.5	243	178	36.5	651,716	534,214	22.0	263	181	45.3
Chatham-Kent	51,196.0	27,016.9	89.5	156	112	39.3	328,180	241,223	36.0	160	143	11.9
Cornwall & District	55,355.2	29,576.4	87.2	175	129	35.7	316,315	229,274	38.0	183	124	47.6
Durham Region	779,804.4	502,402.3	55.2	1,033	829	24.6	754,893	606,034	24.6	996	983	1.3
Grey Bruce Owen Sound	160,667.9	93,475.0	71.9	310	248	25.0	518,284	376,915	37.5	324	368	-12.0
Guelph & District	223,140.5	145,594.4	53.3	307	249	23.3	726,842	584,716	24.3	271	250	8.4
Hamilton-Burlington	893,554.4	642,248.7	39.1	1,235	1,057	16.8	723,526	607,615	19.1	1,359	1,183	14.9
Huron Perth	105,260.9	65,086.1	61.7	219	154	42.2	480,643	422,637	13.7	206	176	17.0
Kawartha Lakes	76,268.1	36,598.2	108.4	135	90	50.0	564,949	406,646	38.9	125	142	-12.0
Kingston & Area	194,815.9	123,221.5	58.1	398	290	37.2	489,487	424,902	15.2	419	395	6.1
Kitchener-Waterloo	397,908.5	272,401.3	46.1	612	458	33.6	650,177	594,763	9.3	637	513	24.2
London & St. Thomas	543,313.1	316,768.9	71.5	960	733	31.0	565,951	432,154	31.0	918	863	6.4
Mississauga	733,452.4	508,605.6	44.2	815	644	26.6	899,942	789,760	14.0	1,036	744	39.2
Muskoka Haliburton Orillia Parry Sound (Lakelands)	291,299.2	144,041.5	102.2	499	323	54.5	583,766	445,949	30.9	389	410	-5.1
Niagara Falls-Fort Erie	142,957.9	70,520.3	102.7	263	176	49.4	543,566	400,683	35.7	266	296	-10.1
North Bay	59,774.5	46,126.8	29.6	161	124	29.8	371,270	371,990	-0.2	159	153	3.9
Northumberland Hills	53,541.2	27,430.0	95.2	84	60	40.0	637,395	457,167	39.4	83	78	6.4
Oakville-Milton	476,095.1	336,134.3	41.6	401	334	20.1	1,187,270	1,006,390	18.0	425	402	5.7
Orangeville & District	25,123.2	23,594.1	6.5	40	41	-2.4	628,080	575,466	9.1	30	36	-16.7
Ottawa	938,059.1	632,168.8	48.4	1,727	1,374	25.7	543,173	460,094	18.1	1,867	1,449	28.8
Peterborough and the Kawarthas	113,167.9	83,909.0	34.9	208	178	16.9	544,077	471,399	15.4	179	207	-13.5
Quinte & District	170,066.5	99,548.7	70.8	363	257	41.2	468,503	387,349	21.0	339	328	3.4
Renfrew County	35,688.4	29,321.8	21.7	138	116	19.0	258,612	252,774	2.3	139	141	-1.4
Rideau-St. Lawrence	41,371.2	26,137.6	58.3	121	92	31.5	341,910	284,104	20.3	117	95	23.2
Sarnia-Lambton	62,833.4	43,377.2	44.9	163	140	16.4	385,481	309,837	24.4	184	156	17.9
Sault Ste. Marie	33,962.0	22,579.1	50.4	153	134	14.2	221,974	168,501	31.7	169	189	-10.6
Simcoe & District	65,489.8	33,775.6	93.9	118	80	47.5	554,998	422,195	31.5	141	90	56.7
Southern Georgian Bay (Eastern District)	71,626.3	41,466.1	72.7	153	91	68.1	468,146	455,672	2.7	149	118	26.3
Southern Georgian Bay (Western District)	176,516.4	91,090.4	93.8	232	168	38.1	760,846	542,205	40.3	234	193	21.2
St. Catharines & District	202,486.2	129,227.9	56.7	336	266	26.3	602,637	485,819	24.0	371	347	6.9
Sudbury	88,893.3	58,239.7	52.6	286	205	39.5	310,816	284,096	9.4	291	293	-0.7
Thunder Bay	48,898.8	37,572.0	30.1	197	181	8.8	248,217	207,580	19.6	203	230	-11.7
Tillsonburg District	32,086.6	26,618.1	20.5	66	67	-1.5	486,160	397,285	22.4	47	82	-42.7
Timmins, Cochrane & Timiskaming Districts	23,050.0	20,794.4	10.8	142	115	23.5	162,324	180,820	-10.2	138	145	-4.8
Greater Toronto <sup>†</sup>	8,376,919.9	5,981,386.5	40.0	8,766	7,090	23.6	955,615	843,637	13.3	11,545	8,650	33.5
Welland District	99,944.3	68,423.5	46.1	167	153	9.2	598,469	447,212	33.8	155	155	0.0
Windsor-Essex	275,462.2	186,174.4	48.0	655	548	19.5	420,553	339,734	23.8	799	700	14.1
Woodstock-Ingersoll	71,242.8	68,757.3	3.6	121	145	-16.6	588,784	474,188	24.2	127	160	-20.6
York Region	1,816,118.6	1,177,481.3	54.2	1,668	1,219	36.8	1,088,800	965,940	12.7	2,079	1,638	26.9
Ontario	15,258,821.3	10,458,268.5	45.9	20,988	16,723	25.5	727,026	625,382	16.3	24,121	20,103	20.0

in thousands of dollars

Note: Brampton, Durham, Mississauga, Orangeville and York Region MLS® data are included in figures for Greater Toronto, but excluded from totals for Ontario.

<sup>1</sup> Total = Residential + Non-residential

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

#### Ontario November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Bancroft and Area	13,503.3	9,535.0	41.6	30	26	15.4	450,108	366,730	22.7	23	19	21.1
Barrie & District	300,124.4	197,123.8	52.3	446	376	18.6	672,925	524,265	28.4	466	441	5.7
Brantford Region	101,597.9	76,326.6	33.1	191	175	9.1	531,926	436,152	22.0	174	168	3.6
Cambridge	147,354.0	87,049.0	69.3	229	169	35.5	643,467	515,083	24.9	242	159	52.2
Chatham-Kent	44,543.7	23,759.4	87.5	134	98	36.7	332,416	242,443	37.1	130	113	15.0
Cornwall & District	49,157.8	28,074.0	75.1	145	119	21.8	339,019	235,916	43.7	129	101	27.7
Durham Region	779,804.4	502,402.3	55.2	1,033	829	24.6	754,893	606,034	24.6	996	983	1.3
Grey Bruce Owen Sound	119,928.1	78,933.8	51.9	231	202	14.4	519,169	390,761	32.9	231	243	-4.9
Guelph & District	203,860.9	134,292.4	51.8	286	237	20.7	712,800	566,634	25.8	249	231	7.8
Hamilton-Burlington	865,327.3	615,151.7	40.7	1,194	1,028	16.1	724,730	598,397	21.1	1,278	1,093	16.9
Huron Perth	91,500.5	47,468.3	92.8	189	128	47.7	484,130	370,846	30.5	172	118	45.8
Kawartha Lakes	69,887.1	34,591.7	102.0	116	82	41.5	602,475	421,849	42.8	106	109	-2.8
Kingston & Area	183,080.9	115,042.8	59.1	357	266	34.2	512,832	432,492	18.6	352	296	18.9
Kitchener-Waterloo	366,761.6	247,121.8	48.4	576	436	32.1	636,739	566,793	12.3	580	451	28.6
London & St. Thomas	483,355.0	280,998.1	72.0	898	678	32.4	538,257	414,451	29.9	824	775	6.3
Mississauga	733,452.4	508,605.6	44.2	815	644	26.6	899,942	789,760	14.0	1,036	744	39.2
Muskoka Haliburton Orillia Parry Sound (Lakelands)	248,256.0	127,299.1	95.0	369	269	37.2	672,780	473,231	42.2	270	303	-10.9
Niagara Falls-Fort Erie	128,123.2	65,652.6	95.2	233	163	42.9	549,885	402,777	36.5	223	236	-5.5
North Bay	48,266.3	37,334.1	29.3	129	106	21.7	374,157	352,209	6.2	109	123	-11.4
Northumberland Hills	51,114.8	26,379.0	93.8	78	55	41.8	655,318	479,618	36.6	72	71	1.4
Oakville-Milton	468,798.1	324,787.3	44.3	393	331	18.7	1,192,871	981,231	21.6	412	392	5.1
Orangeville & District	25,123.2	23,594.1	6.5	40	41	-2.4	628,080	575,466	9.1	30	36	-16.7
Ottawa	891,626.9	598,119.0	49.1	1,638	1,312	24.8	544,339	455,883	19.4	1,688	1,278	32.1
Peterborough and the Kawarthas	103,933.9	74,592.0	39.3	181	161	12.4	574,220	463,305	23.9	150	176	-14.8
Quinte & District	144,794.7	88,887.7	62.9	299	216	38.4	484,263	411,517	17.7	274	261	5.0
Renfrew County	32,667.1	25,700.5	27.1	110	101	8.9	296,974	254,461	16.7	100	106	-5.7
Rideau-St. Lawrence	37,509.4	22,621.7	65.8	103	75	37.3	364,168	301,623	20.7	93	69	34.8
Sarnia-Lambton	56,432.6	38,556.9	46.4	142	123	15.4	397,413	313,471	26.8	143	138	3.6
Sault Ste. Marie	31,252.0	20,977.1	49.0	141	122	15.6	221,645	171,943	28.9	139	138	0.7
Simcoe & District	53,142.4	30,835.8	72.3	98	74	32.4	542,269	416,700	30.1	116	74	56.8
Southern Georgian Bay (Eastern District)	61,669.8	38,829.8	58.8	95	81	17.3	649,156	479,381	35.4	78	96	-18.8
Southern Georgian Bay (Western District)	155,857.5	83,067.9	87.6	198	149	32.9	787,159	557,502	41.2	187	176	6.3
St. Catharines & District	192,565.8	118,785.9	62.1	317	252	25.8	607,463	471,373	28.9	314	307	2.3
Sudbury	67,516.5	47,969.3	40.7	215	171	25.7	314,030	280,522	11.9	184	205	-10.2
Thunder Bay	43,534.4	36,180.1	20.3	172	166	3.6	253,107	217,952	16.1	163	185	-11.9
Tillsonburg District	30,413.7	23,694.3	28.4	61	61	0.0	498,585	388,431	28.4	43	67	-35.8
Timmins, Cochrane & Timiskaming Districts	21,517.5	19,188.9	12.1	120	101	18.8	179,312	189,989	-5.6	120	119	0.8
Greater Toronto <sup>†</sup>	8,376,919.9	5,981,386.5	40.0	8,766	7,090	23.6	955,615	843,637	13.3	11,545	8,650	33.5
Welland District	93,475.7	64,740.3	44.4	149	145	2.8	627,354	446,484	40.5	123	134	-8.2
Windsor-Essex	248,822.5	173,934.1	43.1	603	522	15.5	412,641	333,207	23.8	689	613	12.4
Woodstock-Ingersoll	59,074.8	60,994.6	-3.1	108	136	-20.6	546.989	448,489	22.0	115	143	-19.6
York Region	1,816,118.6	1,177,481.3	54.2	1,668	1,219	36.8	1,088,800	965,940	12.7	2,079	1,638	26.9
Ontario	14,687,267.8	10,105,982.7	45.3	19,740	16,002	23.4	744,036	631,545	17.8	22,306	18,377	21.4

in thousands of dollars

\*Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

Note: Brampton, Durham, Mississauga, Orangeville and York Region MLS\* data are included in figures for Greater Toronto, but excluded from totals for Ontario.

Source: The Canadian Real Estate Association

#### Ontario November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Bancroft and Area	138,380.6	97,595.2	41.8	432	373	15.8	320,325	261,649	22.4	587	645	-9.0
Barrie & District	3,267,613.4	2,277,575.6	43.5	5,216	4,219	23.6	626,460	539,838	16.0	7,299	8,389	-13.0
Brantford Region	1,208,683.1	944,565.8	28.0	2,309	2,117	9.1	523,466	446,181	17.3	2,810	3,214	-12.6
Cambridge	1,570,255.5	1,167,904.9	34.5	2,553	2,260	13.0	615,063	516,772	19.0	3,291	3,406	-3.4
Chatham-Kent	450,986.2	360,774.2	25.0	1,450	1,442	0.6	311,025	250,190	24.3	1,788	1,999	-10.6
Cornwall & District	490,394.4	356,482.2	37.6	1,747	1,517	15.2	280,707	234,992	19.5	2,178	2,393	-9.0
Durham Region	8,052,350.0	5,823,302.0	38.3	11,563	9,628	20.1	696,389	604,830	15.1	15,380	17,147	-10.3
Grey Bruce Owen Sound	1,557,144.3	1,205,409.6	29.2	3,519	3,267	7.7	442,496	368,965	19.9	4,394	4,961	-11.4
Guelph & District	2,234,680.2	1,842,904.2	21.3	3,356	3,212	4.5	665,876	573,756	16.1	4,253	4,813	-11.6
Hamilton-Burlington	9,580,801.7	7,746,335.7	23.7	13,851	12,969	6.8	691,705	597,296	15.8	18,377	20,123	-8.7
Huron Perth	1,010,901.6	794,449.4	27.2	2,222	2,024	9.8	454,951	392,515	15.9	2,602	2,742	-5.1
Kawartha Lakes	793,808.7	571,516.4	38.9	1,551	1,294	19.9	511,804	441,666	15.9	2,012	2,378	-15.4
Kingston & Area	1,876,302.8	1,505,417.7	24.6	4,278	3,969	7.8	438,593	379,294	15.6	6,455	6,996	-7.7
Kitchener-Waterloo	4,070,995.8	3,282,798.5	24.0	6,497	6,033	7.7	626,596	544,140	15.2	8,615	9,136	-5.7
London & St. Thomas	4,893,401.6	4,071,949.3	20.2	9,875	9,679	2.0	495,534	420,699	17.8	12,728	13,851	-8.1
Mississauga	7,102,180.7	6,307,657.9	12.6	8,052	8,319	-3.2	882,039	758,223	16.3	13,679	13,372	2.3
Muskoka Haliburton Orillia Parry Sound (Lakelands)	3,639,565.1	2,300,031.7	58.2	6,150	4,782	28.6	591,799	480,977	23.0	8,027	8,964	-10.5
Niagara Falls-Fort Erie	1,248,288.5	854,912.8	46.0	2,451	2,056	19.2	509,298	415,814	22.5	3,655	3,843	-4.9
North Bay	691,935.2	508,852.0	36.0	1,889	1,656	14.1	366,297	307,278	19.2	2,432	2,758	-11.8
Northumberland Hills	639,692.5	447,512.4	42.9	1,104	926	19.2	579,432	483,275	19.9	1,415	1,610	-12.1
Oakville-Milton	5,021,864.8	4,182,080.2	20.1	4,423	4,308	2.7	1,135,398	970,771	17.0	6,716	7,484	-10.3
Orangeville & District	382,419.6	333,945.4	14.5	601	593	1.3	636,305	563,146	13.0	715	838	-14.7
Ottawa	10,107,007.5	8,374,282.9	20.7	19,254	18,827	2.3	524,930	444,802	18.0	24,726	26,164	-5.5
Peterborough and the Kawarthas	1,384,007.1	1,104,173.9	25.3	2,567	2,399	7.0	539,154	460,264	17.1	3,417	4,055	-15.7
Quinte & District	1,848,744.8	1,389,649.5	33.0	4,344	3,832	13.4	425,586	362,643	17.4	5,750	6,468	-11.1
Renfrew County	528,156.2	400,634.8	31.8	1,970	1,673	17.8	268,100	239,471	12.0	2,286	2,584	-11.5
Rideau-St. Lawrence	453,720.8	352,801.3	28.6	1,369	1,273	7.5	331,425	277,142	19.6	1,653	1,851	-10.7
Sarnia-Lambton	690,891.1	569,112.4	21.4	1,792	1,725	3.9	385,542	329,920	16.9	2,234	2,450	-8.8
Sault Ste. Marie	376,809.1	298,264.5	26.3	1,903	1,708	11.4	198,008	174,628	13.4	2,552	3,006	-15.1
Simcoe & District	629,495.8	463,644.8	35.8	1,265	1,101	14.9	497,625	421,112	18.2	1,771	1,762	0.5
Southern Georgian Bay (Eastern District)	798,092.7	510,217.4	56.4	1,581	1,216	30.0	504,802	419,587	20.3	2,167	2,432	-10.9
Southern Georgian Bay (Western District)	1,748,549.9	1,114,472.6	56.9	2,642	2,066	27.9	661,828	539,435	22.7	3,612	3,835	-5.8
St. Catharines & District	2,062,770.6	1,594,515.9	29.4	3,557	3,260	9.1	579,919	489,115	18.6	5,205	5,617	-7.3
Sudbury	945,721.8	749,373.7	26.2	3,172	2,835	11.9	298,147	264,329	12.8	4,393	4,756	-7.6
Thunder Bay	557,020.3	531,472.3	4.8	2,208	2,290	-3.6	252,274	232,084	8.7	2,818	3,655	-22.9
Tillsonburg District	352,962.8	251,618.5	40.3	736	631	16.6	479,569	398,762	20.3	829	942	-12.0
Timmins, Cochrane & Timiskaming Districts	288,186.3	221,136.9	30.3	1,617	1,329	21.7	178,223	166,393	7.1	2,265	2,618	-13.5
Greater Toronto <sup>†</sup>	82,164,455.5	68,617,184.5	19.7	88,398	83,824	5.5	929,483	818,586	13.5	150,518	149,179	0.9
Welland District	964,787.8	711,177.9	35.7	1,885	1,698	11.0	511,824	418,833	22.2	2,438	2,872	-15.1
Windsor-Essex	2,897,155.5	2,397,380.0	20.8	7,195	7,104	1.3	402,662	337,469	19.3	10,070	10,974	-8.2
Woodstock-Ingersoll	809,357.0	684,202.1	18.3	1,564	1,576	-0.8	517,492	434,138	19.2	1,803	2,134	-15.5
York Region	16,785,165.1	13,102,957.8	28.1	15,903	14,125	12.6	1,055,472	927,643	13.8	28,324	30,847	-8.2
Ontario	153,993,588.7	124,854,383.7	23.3	223,892	208,470	7.4	687,803	598,908	14.8	330,141	347,059	-4.9

in thousands of dollars

\*Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

Note: Brampton, Durham, Mississauga, Orangeville and York Region MLS® data are included in figures for Greater Toronto, but excluded from totals for Ontario.

Source: The Canadian Real Estate Association

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Ontario November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Bancroft and Area	127,599.9	85,676.8	48.9	336	269	24.9	379,762	318,501	19.2	419	438	-4.3
Barrie & District	3,127,220.2	2,160,823.5	44.7	5,026	4,062	23.7	622,209	531,960	17.0	6,780	7,822	-13.3
Brantford Region	1,128,790.7	878,253.5	28.5	2,194	2,025	8.3	514,490	433,705	18.6	2,592	2,968	-12.7
Cambridge	1,473,083.3	1,097,287.6	34.2	2,454	2,181	12.5	600,278	503,112	19.3	3,052	3,134	-2.6
Chatham-Kent	387,647.0	317,796.6	22.0	1,259	1,269	-0.8	307,901	250,431	22.9	1,489	1,657	-10.1
Cornwall & District	440,151.3	320,519.4	37.3	1,502	1,381	8.8	293,043	232,092	26.3	1,742	1,929	-9.7
Durham Region	8,052,350.0	5,823,302.0	38.3	11,563	9,628	20.1	696,389	604,830	15.1	15,380	17,147	-10.3
Grey Bruce Owen Sound	1,298,660.3	972,576.8	33.5	2,809	2,542	10.5	462,321	382,603	20.8	3,268	3,684	-11.3
Guelph & District	2,110,950.3	1,746,107.2	20.9	3,232	3,095	4.4	653,141	564,170	15.8	4,001	4,532	-11.7
Hamilton-Burlington	9,350,700.6	7,510,041.1	24.5	13,564	12,703	6.8	689,376	591,202	16.6	17,401	19,001	-8.4
Huron Perth	879,748.6	680,644.7	29.3	1,982	1,778	11.5	443,869	382,815	15.9	2,203	2,254	-2.3
Kawartha Lakes	725,523.9	505,858.5	43.4	1,377	1,157	19.0	526,887	437,216	20.5	1,678	2,008	-16.4
Kingston & Area	1,785,553.4	1,426,187.3	25.2	3,870	3,619	6.9	461,383	394,083	17.1	5,421	5,721	-5.2
Kitchener-Waterloo	3,831,380.7	3,059,538.7	25.2	6,245	5,802	7.6	613,512	527,325	16.3	8,013	8,434	-5.0
London & St. Thomas	4,513,038.0	3,684,485.7	22.5	9,342	9,046	3.3	483,091	407,306	18.6	11,672	12,545	-7.0
Mississauga	7,102,180.7	6,307,657.9	12.6	8,052	8,319	-3.2	882,039	758,223	16.3	13,679	13,372	2.3
Muskoka Haliburton Orillia Parry Sound (Lakelands)	3,309,646.3	2,093,649.9	58.1	4,939	3,926	25.8	670,105	533,278	25.7	6,103	7,025	-13.1
Niagara Falls-Fort Erie	1,155,071.4	789,394.9	46.3	2,276	1,898	19.9	507,501	415,909	22.0	3,196	3,301	-3.2
North Bay	609,638.6	457,746.1	33.2	1,585	1,437	10.3	384,630	318,543	20.7	1,888	2,176	-13.2
Northumberland Hills	602,691.8	418,414.2	44.0	1,022	850	20.2	589,718	492,252	19.8	1,250	1,405	-11.0
Oakville-Milton	4,946,359.9	4,126,751.5	19.9	4,376	4,268	2.5	1,130,338	966,905	16.9	6,531	7,330	-10.9
Orangeville & District	382,419.6	333,945.4	14.5	601	593	1.3	636,305	563,146	13.0	715	838	-14.7
Ottawa	9,703,846.9	8,021,718.8	21.0	18,258	18,097	0.9	531,485	443,262	19.9	22,503	23,722	-5.1
Peterborough and the Kawarthas	1,273,083.3	1,015,639.8	25.3	2,299	2,168	6.0	553,755	468,469	18.2	2,869	3,443	-16.7
Quinte & District	1,685,501.0	1,232,911.2	36.7	3,760	3,338	12.6	448,272	369,356	21.4	4,642	5,263	-11.8
Renfrew County	486,689.3	380,070.9	28.1	1,705	1,509	13.0	285,448	251,869	13.3	1,877	2,103	-10.7
Rideau-St. Lawrence	419,652.6	335,310.8	25.2	1,189	1,161	2.4	352,946	288,812	22.2	1,400	1,545	-9.4
Sarnia-Lambton	653,978.5	527,248.6	24.0	1,645	1,603	2.6	397,555	328,914	20.9	1,977	2,092	-5.5
Sault Ste. Marie	342,251.1	279,668.7	22.4	1,651	1,556	6.1	207,299	179,736	15.3	2,034	2,459	-17.3
Simcoe & District Southern Georgian Bay (Eastern District)	549,912.5 732,458.5	404,090.1 469,335.2	36.1 56.1	1,114 1,326	998 1,037	11.6 27.9	493,638 552,382	404,900 452,589	21.9 22.0	1,499 1,753	1,482 2,001	1.1 -12.4
Southern Georgian Bay (Western District)	1,624,553.4	1,043,389.1	55.7	2,389	1,889	26.5	680,014	552,350	23.1	3,141	3,383	-7.2
St. Catharines & District	1,927,602.8	1,487,532.6	29.6	3,376	3,107	8.7	570,972	478,768	19.3	4,676	5,122	-8.7
Sudbury	797,933.4	649,439.8	22.9	2,565	2,392	7.2	311,085	271,505	14.6	3,091	3,416	-9.5
Thunder Bay	518,633.0	503,152.1	3.1	1,969	2,087	-5.7	263,399	241,089	9.3	2,361	3,077	-23.3
Tillsonburg District	307,759.8	207,455.3	48.3	656	549	19.5	469,146	377,878	24.2	723	749	-3.5
Timmins, Cochrane & Timiskaming Districts	270,959.5	208,046.9	30.2	1,446	1,212	19.3	187,386	171,656	9.2	1,937	2,221	-12.8
Greater Toronto <sup>†</sup>	82,164,455.5	68,617,184.5	19.7	88,398	83,824	5.5	929,483	818,586	13.5	150,518	149,179	0.9
Welland District	895,863.9	656,114.9	36.5	1,720	1,582	8.7	520,851	414,738	25.6	2,125	2,523	-15.8
Windsor-Essex	2,665,049.3	2,193,957.0	21.5	6,663	6,649	0.2	399,977	329,968	21.2	8,930	9,650	-7.5
Woodstock-Ingersoll	718,924.2	615,379.5	16.8	1,458	1,488	-2.0	493,089	413,562	19.2	1,635	1,913	-14.5
York Region	16,785,165.1	13,102,957.8	28.1	15,903	14,125	12.6	1,055,472	927,643	13.8	28,324	30,847	-8.2
Ontario	149,542,564.6	121,179,399.9	23.4	212,977	199,554	6.7	702,154	607,251	15.6	308,390	322,707	-4.4

in thousands of dollars

Note: Brampton, Durham, Mississauga, Orangeville and York Region MLS® data are included in figures for Greater Toronto, but excluded from totals for Ontario.

Source: The Canadian Real Estate Association

Detailed data for the Toronto Regional Real Estate Board (TRREB) market area can be found at http://trreb.ca/index.php/market-news/market-watch

#### Quebec November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Quebec	4,459,301.4	2,725,668.2	63.6	11,453	8,185	39.9	n/a	n/a	-	12,547	10,915	15.0

		Dollar Volume*			Unit Sales			Average Price <sup>†</sup>			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	=	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Quebec	4,156,008.4	2,527,519.4	64.4	10,496	7,626	37.6	413,144	335,097	23.3	11,076	9,528	16.2

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>\*</sup> Weighted residential average prices for Quebec (provided by QPAREB); does not affect weighted and unweighted national average price calculations.

#### Quebec November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Quebec	39,286,399.9	30,252,043.8	29.9	111,885	95,675	16.9	n/a	n/a	-	139,304	150,208	-7.3

		Dollar Volume*			Unit Sales			Average Price <sup>†</sup>			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Quebec	36,839,025.0	28,331,784.1	30.0	103,957	90,108	15.4	374,745	322,565	16.2	123,410	131,963	-6.5

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

<sup>\*</sup> Weighted residential average prices for Quebec (provided by QPAREB); does not affect weighted and unweighted national average price calculations.

#### New Brunswick November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Fredericton Area	41,840.3	28,244.8	48.1	237	165	43.6	176,541	171,181	3.1	263	224	17.4
Moncton	89,324.9	48,316.1	84.9	424	263	61.2	210,672	183,711	14.7	377	367	2.7
Northern New Brunswick	22,857.2	12,495.8	82.9	169	108	56.5	135,250	115,701	16.9	178	162	9.9
Saint John	50,981.9	34,789.0	46.5	259	199	30.2	196,841	174,819	12.6	261	231	13.0
New Brunswick	205,004.4	123,845.6	65.5	1,089	735	48.2	188,250	168,497	11.7	1,079	984	9.7

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Fredericton Area	38,809.4	27,157.6	42.9	199	147	35.4	195,022	184,746	5.6	193	182	6.0
Moncton	86,152.7	45,825.5	88.0	384	239	60.7	224,356	191,738	17.0	293	264	11.0
Northern New Brunswick	21,974.7	11,627.3	89.0	144	87	65.5	152,602	133,647	14.2	123	123	0.0
Saint John	47,183.1	33,197.9	42.1	225	173	30.1	209,702	191,896	9.3	204	182	12.1
New Brunswick	194,119.9	117,808.3	64.8	952	646	47.4	203,907	182,366	11.8	813	751	8.3

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### New Brunswick November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Fredericton Area	555,425.1	477,765.0	16.3	2,840	2,574	10.3	195,572	185,612	5.4	4,359	4,838	-9.9
Moncton	830,091.4	639,445.8	29.8	4,005	3,471	15.4	207,264	184,225	12.5	5,050	5,520	-8.5
Northern New Brunswick	200,441.8	156,395.4	28.2	1,723	1,375	25.3	116,333	113,742	2.3	2,534	2,883	-12.1
Saint John	520,245.6	425,009.8	22.4	2,751	2,432	13.1	189,111	174,757	8.2	3,884	4,490	-13.5
New Brunswick	2,106,203.9	1,698,616.1	24.0	11,319	9,852	14.9	186,077	172,413	7.9	15,827	17,731	-10.7

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Fredericton Area	521,105.6	447,840.3	16.4	2,510	2,367	6.0	207,612	189,202	9.7	3,176	3,701	-14.2
Moncton	784,505.8	610,435.7	28.5	3,597	3,194	12.6	218,100	191,120	14.1	4,056	4,413	-8.1
Northern New Brunswick	188,227.4	146,627.4	28.4	1,458	1,228	18.7	129,100	119,403	8.1	1,947	2,237	-13.0
Saint John	474,887.1	398,049.7	19.3	2,398	2,171	10.5	198,035	183,349	8.0	3,000	3,412	-12.1
New Brunswick	1,968,725.8	1,602,953.1	22.8	9,963	8,960	11.2	197,604	178,901	10.5	12,179	13,763	-11.5

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Nova Scotia November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Annapolis Valley	42,116.2	23,445.9	79.6	207	131	58.0	203,460	178,976	13.7	202	182	11.0
Cape Breton	18,489.4	9,235.4	100.2	107	74	44.6	172,798	124,803	38.5	129	106	21.7
Halifax-Dartmouth	273,865.4	181,201.3	51.1	719	551	30.5	380,898	328,859	15.8	704	517	36.2
Highland	7,232.7	4,328.5	67.1	49	36	36.1	147,606	120,236	22.8	86	64	34.4
Northern Nova Scotia	33,769.6	16,076.1	110.1	212	116	82.8	159,291	138,587	14.9	220	150	46.7
South Shore	27,961.5	15,252.9	83.3	145	95	52.6	192,838	160,556	20.1	182	172	5.8
Yarmouth	5,795.5	1,390.4	316.8	45	16	181.3	128,788	86,900	48.2	28	28	0.0
Nova Scotia	409,230.3	250,930.4	63.1	1,484	1,019	45.6	275,762	246,252	12.0	1,551	1,219	27.2

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Annapolis Valley	38,004.3	21,509.0	76.7	163	111	46.8	233,155	193,775	20.3	138	115	20.0
Cape Breton	16,652.3	8,527.1	95.3	89	61	45.9	187,105	139,789	33.8	94	85	10.6
Halifax-Dartmouth	267,553.3	176,815.9	51.3	680	520	30.8	393,461	340,031	15.7	629	453	38.9
Highland	6,136.9	3,671.0	67.2	32	23	39.1	191,778	159,609	20.2	46	38	21.1
Northern Nova Scotia	30,972.0	14,118.6	119.4	174	90	93.3	178,000	156,874	13.5	160	117	36.8
South Shore	24,513.3	13,772.3	78.0	100	65	53.8	245,133	211,881	15.7	111	116	-4.3
Yarmouth	5,493.4	1,183.9	364.0	33	12	175.0	166,466	98,658	68.7	20	20	0.0
Nova Scotia	389,325.4	239,597.8	62.5	1,271	882	44.1	306,314	271,653	12.8	1,198	944	26.9

<sup>\*</sup> in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Nova Scotia November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Annapolis Valley	410,330.7	328,339.1	25.0	2,171	1,844	17.7	189,005	178,058	6.1	2,941	3,302	-10.9
Cape Breton	137,734.6	119,088.1	15.7	924	849	8.8	149,063	140,269	6.3	1,526	1,749	-12.8
Halifax-Dartmouth	2,660,951.9	2,117,249.1	25.7	7,589	6,757	12.3	350,633	313,342	11.9	9,120	9,434	-3.3
Highland	77,748.0	69,878.9	11.3	567	471	20.4	137,122	148,363	-7.6	943	1,302	-27.6
Northern Nova Scotia	288,571.9	223,101.6	29.3	1,893	1,597	18.5	152,442	139,700	9.1	2,730	2,904	-6.0
South Shore	315,817.6	235,457.8	34.1	1,581	1,310	20.7	199,758	179,739	11.1	2,159	2,528	-14.6
Yarmouth	44,197.0	31,397.6	40.8	322	254	26.8	137,258	123,613	11.0	463	495	-6.5
Nova Scotia	3,935,351.7	3,124,512.3	26.0	15,047	13,082	15.0	261,537	238,841	9.5	19,882	21,714	-8.4

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage change
Annapolis Valley	381,377.9	311,544.4	22.4	1,772	1,614	9.8	215,225	193,026	11.5	2,187	2,476	-11.7
Cape Breton	127,448.8	108,606.0	17.3	767	724	5.9	166,165	150,008	10.8	1,124	1,265	-11.1
Halifax-Dartmouth	2,590,264.6	2,053,186.6	26.2	7,050	6,379	10.5	367,413	321,867	14.2	8,178	8,313	-1.6
Highland	63,228.2	58,418.4	8.2	358	327	9.5	176,615	178,649	-1.1	534	676	-21.0
Northern Nova Scotia	267,194.6	211,534.4	26.3	1,589	1,408	12.9	168,153	150,238	11.9	2,042	2,279	-10.4
South Shore	278,135.3	211,049.2	31.8	1,165	1,014	14.9	238,743	208,135	14.7	1,408	1,679	-16.1
Yarmouth	41,208.0	29,332.6	40.5	251	203	23.6	164,175	144,496	13.6	321	339	-5.3
Nova Scotia	3,748,857.3	2,983,671.6	25.6	12,952	11,669	11.0	289,442	255,692	13.2	15,794	17,027	-7.2

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Prince Edward Island November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total¹	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Prince Edward Island	59,203.8	39,547.0	49.7	239	177	35.0	247,714	223,429	10.9	318	247	28.7

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Prince Edward Island	54,698.5	34,178.4	60.0	177	134	32.1	309,031	255,063	21.2	200	157	27.4

### Newfoundland & Labrador November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Newfoundland & Labrador	141,175.4	93,036.1	51.7	566	396	42.9	249,426	234,940	6.2	737	774	-4.8

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020	Nov 2019	year-over-year percentage	Nov 2020	Nov 2019	year-over-year percentage	Nov 2020	Nov 2019	year-over-year percentage	Nov 2020	Nov 2019	year-over-year percentage
	1400 2020	1400 2019	change	NOV 2020	1400 2019	change	100 2020	1407 2019	change	1400 2020	1407 2019	change
Newfoundland & Labrador	135,371.4	88,917.3	52.2	530	370	43.2	255,418	240,317	6.3	656	650	0.9

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Prince Edward Island November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage
			change			change			change			change
Prince Edward Island	620,080.1	481,258.0	28.8	2,706	2,368	14.3	229,150	203,234	12.8	4,123	4,498	-8.3

Residential		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential			year-over-year			year-over-year			year-over-year			year-over-year
Residential	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage
			change			change			change			change
Prince Edward Island	553,398.8	430,672.4	28.5	1,972	1,813	8.8	280,628	237,547	18.1	2,669	2,932	-9.0

#### Newfoundland & Labrador November 2020 Year to date

Total <sup>1</sup>		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>			year-over-year			year-over-year			year-over-year			year-over-year
lotai	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage
			change			change			change			change
Newfoundland & Labrador	1,095,852.3	959,018.9	14.3	4,521	4,043	11.8	242,392	237,205	2.2	10,810	13,126	-17.6

	Residential		Dollar Volume*			Unit Sales			Average Price			New Listings	
	Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage
				change			change			change			change
N	Newfoundland & Labrador	1,052,557.5	918,769.2	14.6	4,248	3,799	11.8	247,777	241,845	2.5	9,120	10,787	-15.5

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Yukon November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change	Nov 2020	Nov 2019	year-over-year percentage change
Yukon	16,031.1	18,204.1	-11.9	38	46	-17.4	421,870	395,741	6.6	67	22	204.5

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential			year-over-year			year-over-year			year-over-year			year-over-year
Residential	Nov 2020	Nov 2019	percentage	Nov 2020	Nov 2019	percentage	Nov 2020	Nov 2019	percentage	Nov 2020	Nov 2019	percentage
			change			change			change			change
Yukon	15,701.1	18,204.1	-13.7	37	46	-19.6	424,353	395,741	7.2	64	20	220.0

#### Northwest Territories November 2020

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020	Nov 2019	year-over-year percentage	Nov 2020	Nov 2019	year-over-year percentage	Nov 2020	Nov 2019	year-over-year percentage	Nov 2020	Nov 2019	year-over-year percentage
			change			change			change			change
Northwest Territories	9,855.3	8,084.2	21.9	22	19	15.8	447,966	425,482	5.3	12	16	-25.0

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential			year-over-year			year-over-year			year-over-year			year-over-year
Residential	Nov 2020	Nov 2019	percentage	Nov 2020	Nov 2019	percentage	Nov 2020	Nov 2019	percentage	Nov 2020	Nov 2019	percentage
			change			change			change			change
Northwest Territories	9,855.3	8,084.2	21.9	22	19	15.8	447,966	425,482	5.3	11	15	-26.7

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential

#### Yukon November 2020 Year to date

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage
	NOV 2020 11D	NOV 2019 11D	change	NOV 2020 11D	NOV 2019 11D	change	NOV 2020 11D	NOV 2019 11D	change	NOV 2020 11D	NOV 2019 11D	change
Yukon	189,178.9	183,790.7	2.9	430	451	-4.7	439,951	407,518	8.0	490	544	-9.9

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential			year-over-year			year-over-year			year-over-year			year-over-year
Residential	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage	Nov 2020 YTD	Nov 2019 YTD	percentage
			change			change			change			change
Yukon	182,229.9	177,971.4	2.4	415	435	-4.6	439,108	409,130	7.3	446	502	-11.2

#### Northwest Territories November 2020 Year to date

Total <sup>1</sup>		Dollar Volume*			Unit Sales			Average Price			New Listings	
Total <sup>1</sup>	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage
			change			change			change			change
Northwest Territories	112,018.3	97,031.5	15.4	276	247	11.7	405,864	392,840	3.3	305	327	-6.7

		Dollar Volume*			Unit Sales			Average Price			New Listings	
Residential	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage	Nov 2020 YTD	Nov 2019 YTD	year-over-year percentage
			change			change			change			change
Northwest Territories	110,929.8	96,712.5	14.7	273	245	11.4	406,336	394,745	2.9	293	319	-8.2

in thousands of dollars

<sup>&</sup>lt;sup>1</sup> Total = Residential + Non-residential