



# The Canadian Real Estate Association News Release

## Canadian home sales and listings down in March

Ottawa, ON, April 15, 2020

Statistics<sup>1</sup> released today by the Canadian Real Estate Association (CREA) show national home sales and listings were down sharply between February and March 2020.

### Highlights:

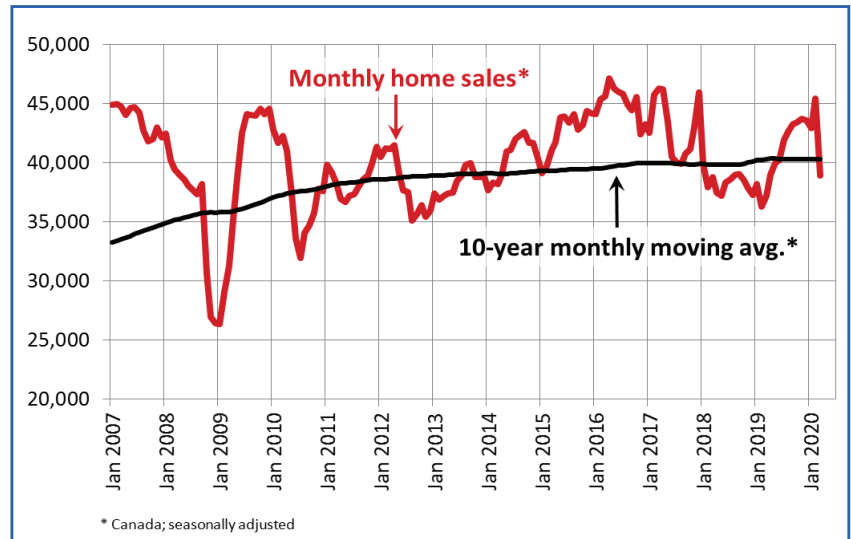
- **National home sales fell 14.3% on a month-over-month (m-o-m) basis in March.**
- **Actual (not seasonally adjusted) activity was up 7.8% year-over-year (y-o-y).**
- **The number of newly listed properties dropped 12.5% m-o-m.**
- **The MLS® Home Price Index (HPI) advanced by 0.8% m-o-m and 6.9% y-o-y.**
- **The actual (not seasonally adjusted) national average sale price climbed 12.5% y-o-y.**

Home sales recorded over Canadian MLS® Systems dropped by 14.3% in March 2020 compared to February, as the economic turmoil and physical distancing rules surrounding the COVID-19 pandemic caused both buyers and sellers to increasingly retreat to the sidelines over the second half of the month. (Chart A)

Transactions were down on a m-o-m basis in the vast majority of local markets in March. Among Canada's largest markets, sales declined in the Greater Toronto Area (GTA) (20.8%), Montreal (-13.3%), Greater Vancouver (-2.9%), The Fraser Valley (-13.6%), Calgary (-26.3%), Edmonton (-13.2%), Winnipeg (-7.3%), Hamilton-Burlington (-24.9%) and Ottawa (-7.9%).

Actual (not seasonally adjusted) sales activity was still running 7.8% above a quiet March in 2019, although that was a considerable slowdown compared to the y-o-y gain of close to 30% recorded in February.

Chart A



\* Data table available to media upon request, for purposes of reprinting only.

"March 2020 will be remembered around the planet for a long time. Canadian home sales and listings were increasing heading into what was expected to be a busy spring for Canadian REALTORS®," said Jason Stephen, president of CREA. "After Friday the 13th, everything went sideways. REALTORS® are complying with government directives and advice, all the while adopting virtual technologies allowing them to continue showing properties to clients already in the market, and completing all necessary documents. They remain your best source for information and guidance when negotiating the sale or purchase of a home in these unprecedented times," continued Stephen.

"Numbers for March 2020 are a reflection of two very different realities, with most of the stronger sales and price growth recorded during the pre-COVID-19 reality which we are no longer in," said Shaun Cathcart, CREA's Senior Economist. "The numbers that matter most for understanding what follows are those from mid-March on, and things didn't really start to ratchet down until week four. Preliminary data from the first week of April suggest both sales and new listings were only about half of what would be normal for that time of year."

<sup>1</sup> All figures in this release are seasonally adjusted unless otherwise noted. Removing normal seasonal variations enables meaningful analysis of monthly changes and fundamental trends.

The number of newly listed homes declined by 12.5% in March compared to February. As with sales activity, declines were recorded pretty much across the country.

With sales and new listings each falling by similar magnitudes in March, the national sales-to-new listings ratio edged back to 64% compared to 65.4% in February. While this is down slightly, the bigger picture is that this measure of market balance was remarkably little changed considering the extent to which current economic and social conditions are impacting both buyers and sellers.

Considering the degree and duration to which market balance readings are above or below their long-term averages is the best way of gauging whether local housing market conditions favour buyers or sellers. Market balance measures that are within one standard deviation of their long-term average are generally consistent with balanced market conditions.

Based on a comparison of the sales-to-new listings ratio with the long-term average, two-thirds of all local markets were in balanced market territory in March 2020. Virtually all of the remainder continued to favour sellers.

The number of months of inventory is another important measure of the balance between sales and the supply of listings. It represents how long it would take to liquidate current inventories at the current rate of sales activity.

There were 4.3 months of inventory on a national basis at the end of March 2020. While this is up from the almost 15-year low of 3.8 months recorded in February, it remains almost a full month below the long-term average of 5.2 months. With the overall number of listings on the market continuing to fall in March, the m-o-m decline in the months of inventory measure was entirely the result of the outsized drop in sales activity.

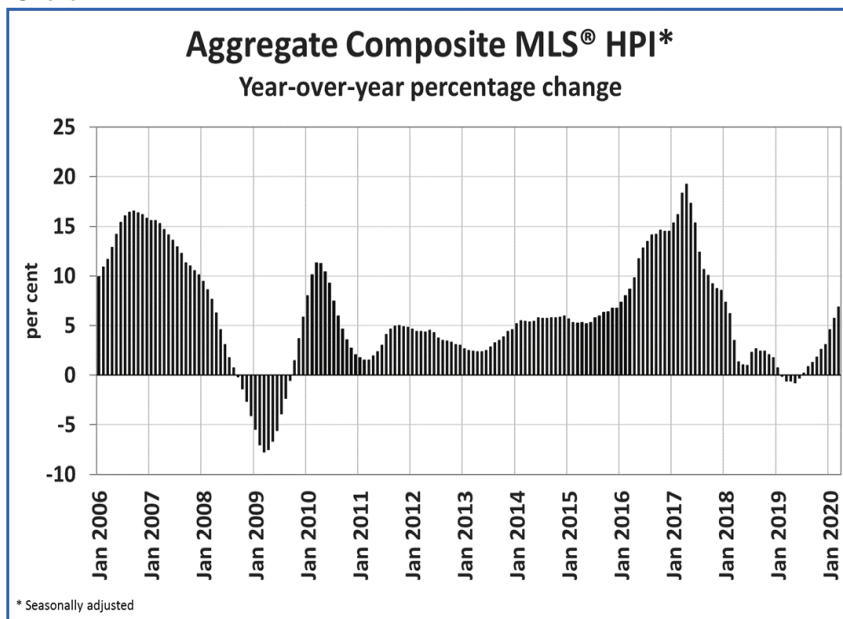
National measures of market balance continue to mask significant regional variations. The number of months of inventory is well above long-term averages in the Prairie provinces and Newfoundland & Labrador. By contrast, the measure is running well below long-term averages in Ontario, Quebec and the Maritime provinces. The measure remains in balanced territory in British Columbia.

With measures of market balance at this point little changed from recent history, and most of the impact on sales and listings from the COVID-19 situation only showing up towards the end of March, the impact on housing prices will likely take a little longer to become apparent. Price measures for March 2020 were strongly influenced by very tight markets and a very strong start to the spring market in many parts of Canada before physical distancing measures were implemented.

The Aggregate Composite MLS® Home Price Index (MLS® HPI) rose 0.8% in March 2020 compared to February, marking its 10th consecutive monthly gain. (Chart B)

The MLS® HPI was up in March 2020 compared to the previous month in 16 of the 19 markets tracked by the index. (Table 1)

Chart B



\* Data table available to media upon request, for purposes of reprinting only.

Looking at the major Prairie markets, home price trends have ticked downwards in Calgary and Edmonton to start 2020 but have generally been stable since the beginning of last year. Prices in Saskatoon have also been stable over the last year, while those in Regina have continued to trend lower. Prices in Winnipeg have been on a slow upward trend since the beginning of 2019.

Meanwhile, the recovery in home prices has been in full swing throughout British Columbia and in Ontario's Greater Golden Horseshoe (GGH) region. Further east, price growth in Ottawa, Montreal and Moncton continues as it has for some time now, with Ottawa and Montreal prices accelerating to start 2020.

Comparing home prices to year-ago levels yields considerable variations across the country, although for the most part trends are still regionally split along east/west lines, with gains ranging near the low double-digits from Ontario east, more modest gains in B.C., and a mixed bag of even smaller gains and some declines across the Prairies.

The actual (not seasonally adjusted) Aggregate Composite MLS® HPI rose 6.9% y-o-y in March, the biggest year-over-year gain since January 2018.

Prices are in positive y-o-y territory in Greater Vancouver (+2.1%) and the Fraser Valley (+2%). Elsewhere in British Columbia, home prices logged y-o-y increases about twice as large in the Okanagan Valley (+5.1%), Victoria (+5%) and elsewhere on Vancouver Island (+4.3%).

Calgary and Edmonton continued to post small y-o-y price declines (-0.8% and -1.3%, respectively), while the y-o-y gap was -5.1% in Regina. Prices in Saskatoon (+0.4%) and Winnipeg (+1.2%) both posted small y-o-y increases in March.

In Ontario, home price growth has re-accelerated across the GGH, with a number of markets posting double-digit y-o-y growth in the 11% range. Meanwhile, price gains in recent years have continued uninterrupted in Ottawa (+15.8%), Montreal (+11.3%) and Moncton (+8.1%).

All benchmark home categories tracked by the index accelerated further into positive territory on a y-o-y basis. Apartment units posted the biggest y-o-y increase (+7.4%) followed closely by prices for two-storey single family homes (+7.3%). One-storey single-family home prices were up 6.2% y-o-y in March, while prices for townhouse/row units climbed 5.6%.

The MLS® HPI provides the best way to gauge price trends because averages are strongly distorted by changes in the mix of sales activity from one month to the next.

The actual (not seasonally adjusted) national average price for homes sold in March 2020 was just over \$540,000, up 12.5% from the same month the previous year.

The national average price is heavily influenced by sales in the GVA and GTA, two of Canada's most active and expensive housing markets. Excluding these two markets from calculations cuts more than \$130,000 from the national average price, trimming it to around \$410,000.

Table 1

MLS® Home Price Index Benchmark Price							
Seasonally Adjusted		Percentage Change vs.					
Composite HPI:	March 2020	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
<b>Aggregate</b>	\$658,300	0.82	2.43	4.57	6.85	9.97	41.42
Lower Mainland	\$977,600	0.49	1.92	4.60	1.60	13.05	59.80
Greater Vancouver	\$1,035,700	0.61	1.95	4.93	1.76	9.33	52.79
Fraser Valley	\$846,100	0.38	1.49	3.47	1.88	21.39	77.42
Vancouver Island	\$506,100	0.72	0.40	2.08	4.15	31.46	67.02
Victoria	\$716,900	0.22	1.29	3.83	4.78	20.90	59.82
Okanagan Valley*	\$525,300	0.79	1.60	3.50	4.81	17.37	46.77
Calgary	\$413,800	-0.27	-0.70	-0.75	-0.75	-5.43	-10.00
Edmonton	\$315,300	0.00	-0.84	-0.90	-1.34	-5.96	-9.80
Regina	\$255,700	0.22	-1.33	-3.07	-4.52	-13.20	-10.67
Saskatoon	\$287,300	-0.43	-0.47	-0.43	0.19	-5.58	-9.37
Winnipeg	\$270,500	0.13	-0.31	0.72	1.22	4.01	8.88
Guelph	\$584,900	0.09	2.32	4.79	9.29	24.39	56.90
Hamilton-Burlington	\$652,000	0.88	3.35	5.09	11.03	15.45	66.86
Oakville-Milton	\$1,102,900	2.60	6.27	7.45	11.23	0.59	55.42
Barrie and District	\$502,800	1.98	2.95	5.14	8.85	-3.46	50.86
Greater Toronto	\$862,200	1.11	3.75	6.78	11.16	12.00	60.63
Niagara Region	\$448,600	1.02	2.84	5.97	10.95	25.93	89.68
Ottawa	\$474,500	1.56	5.10	9.81	15.54	33.63	40.96
Greater Montreal	\$397,100	1.33	3.52	6.91	11.18	25.63	32.07
Greater Moncton	\$197,000	1.03	3.47	3.28	7.96	15.35	27.13

\* Includes Central Okanagan, Northern Okanagan, and Shuswap/Revelstoke.

Interactive tables and charts for MLS® Home Price Index data on Composite, Single family homes (including separate indices for one- and two-storey homes), Townhouse/row units, and Apartment units are available at <http://www.crea.ca/housing-market-stats/mls-home-price-index/hpi-tool/>.

Data table available to media upon request, for purposes of reprinting only.

**PLEASE NOTE:** The information contained in this news release combines both major market and national sales information from MLS® Systems from the previous month.

**CREA cautions that average price information can be useful in establishing trends over time, but does not indicate actual prices in centres comprised of widely divergent neighbourhoods or account for price differential between geographic areas. Statistical information contained in this report includes all housing types.**

MLS® Systems are co-operative marketing systems used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Canadian Real Estate Association (CREA) is one of Canada's largest single-industry associations, representing more than 130,000 REALTORS® working through 90 real estate boards and associations.

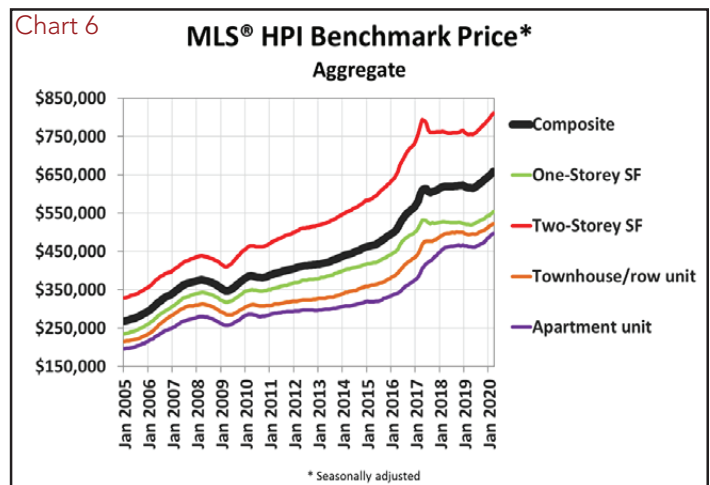
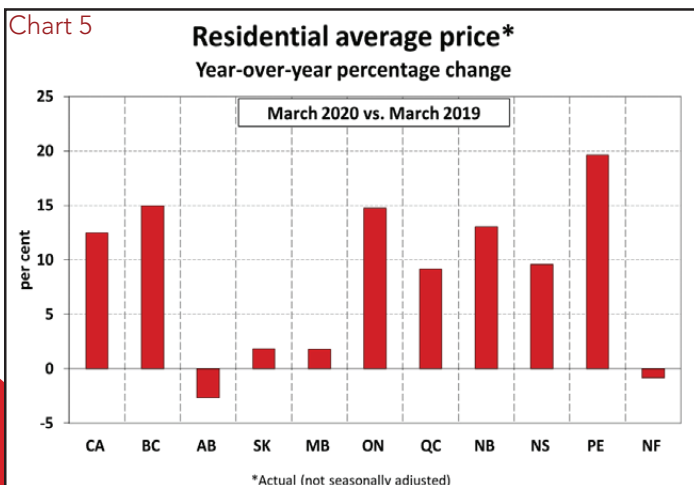
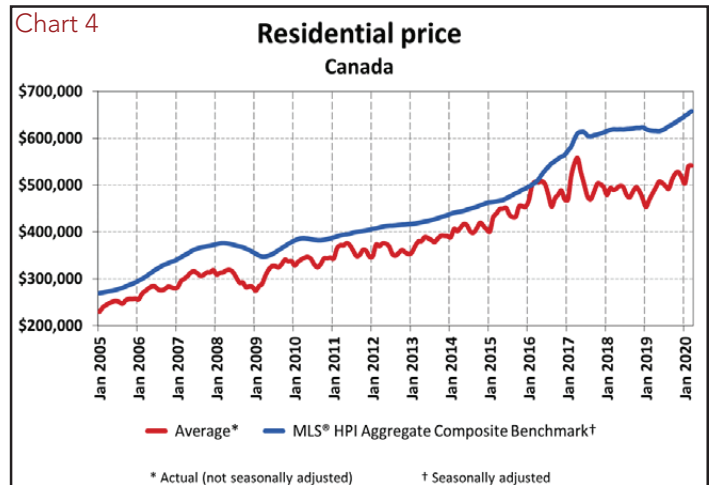
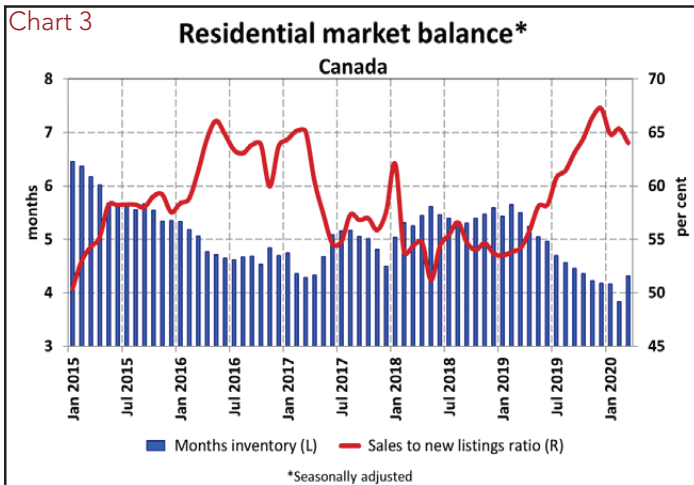
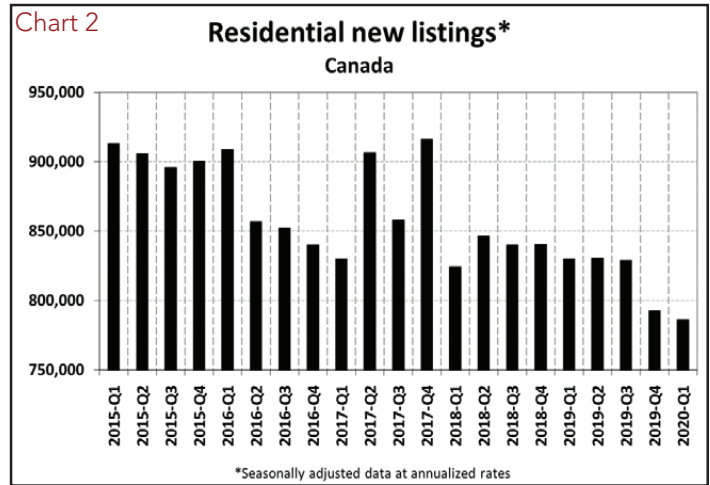
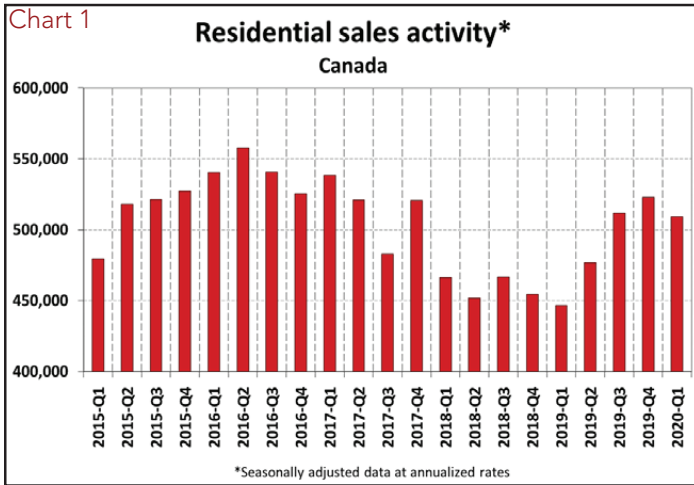
Further information can be found at <http://crea.ca/statistics>.

**For more information, please contact:**

**Pierre Leduc, Media Relations  
The Canadian Real Estate Association  
Tel.: 613-237-7111 or 613-884-1460  
E-mail: [pleduc@crea.ca](mailto:pleduc@crea.ca)**



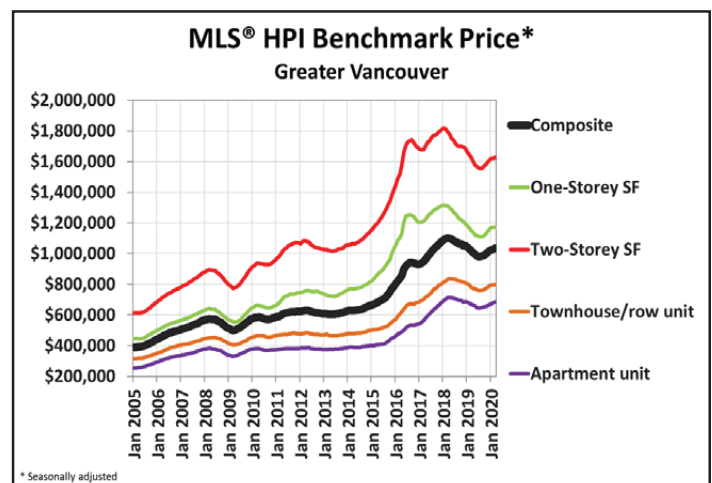
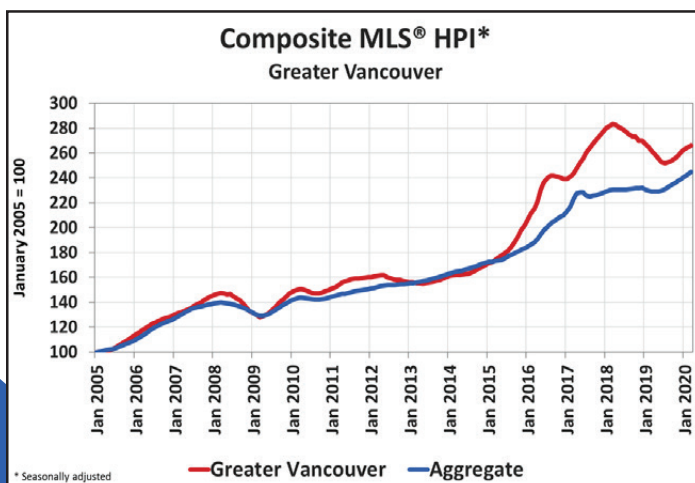
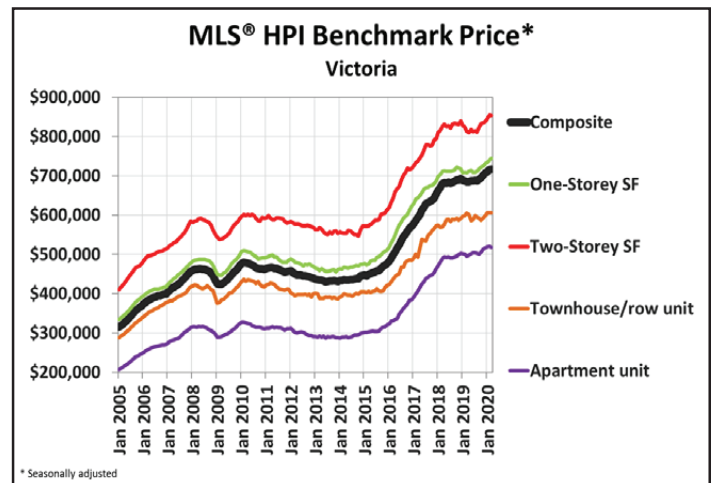
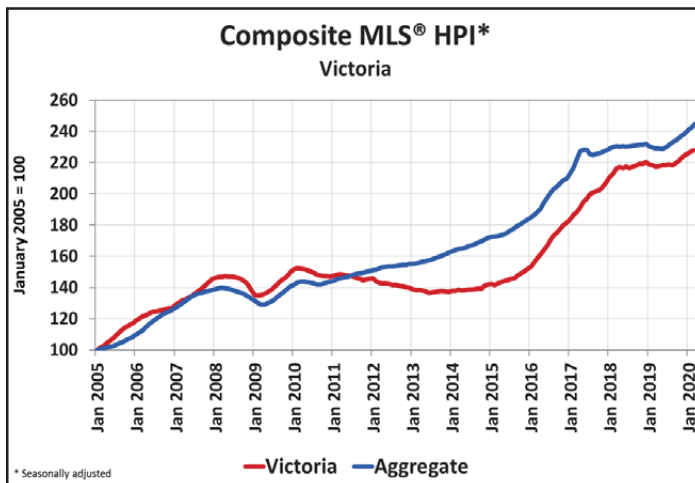
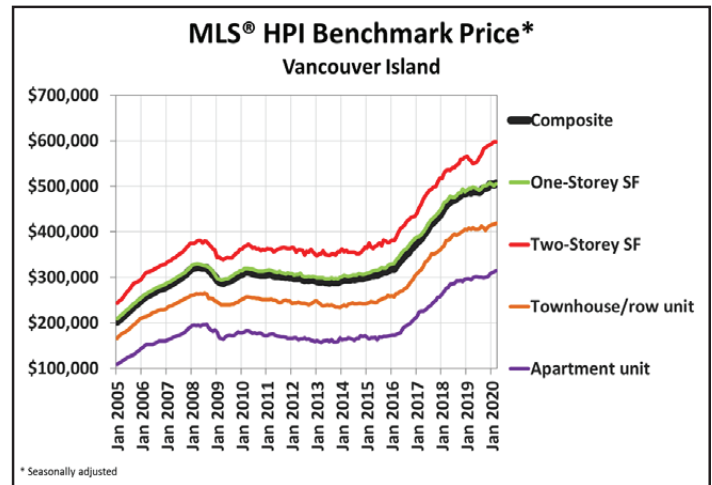
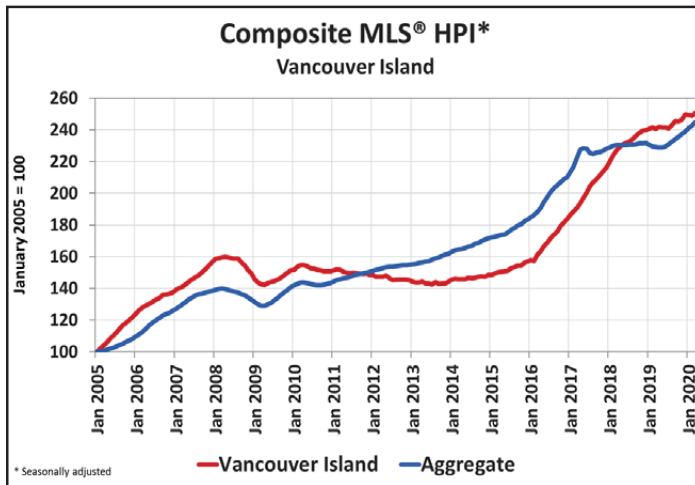
# National Charts





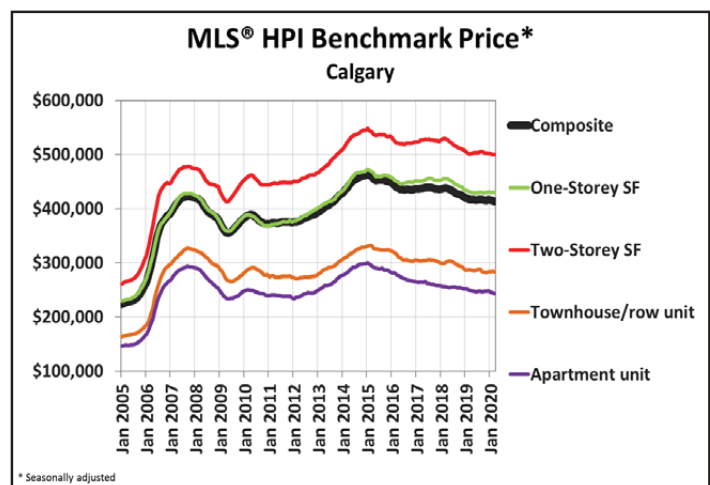
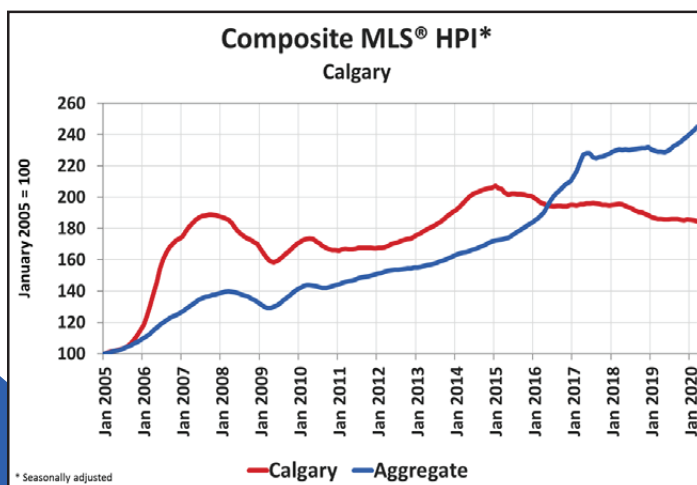
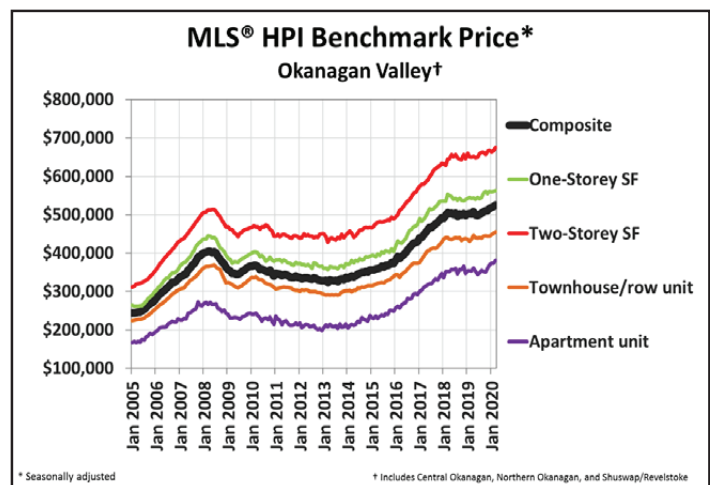
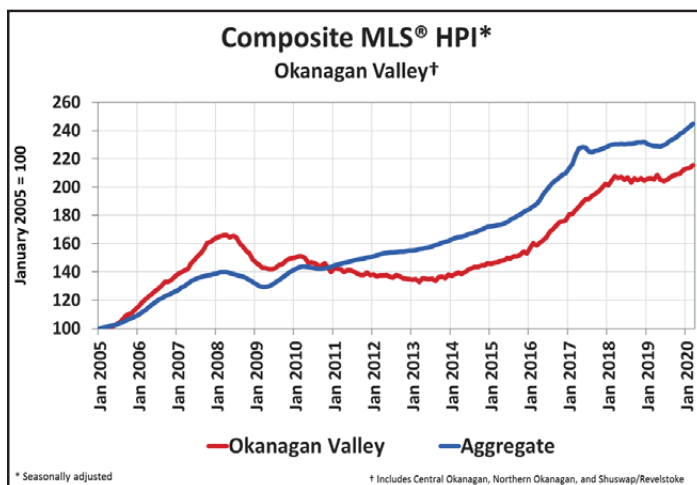
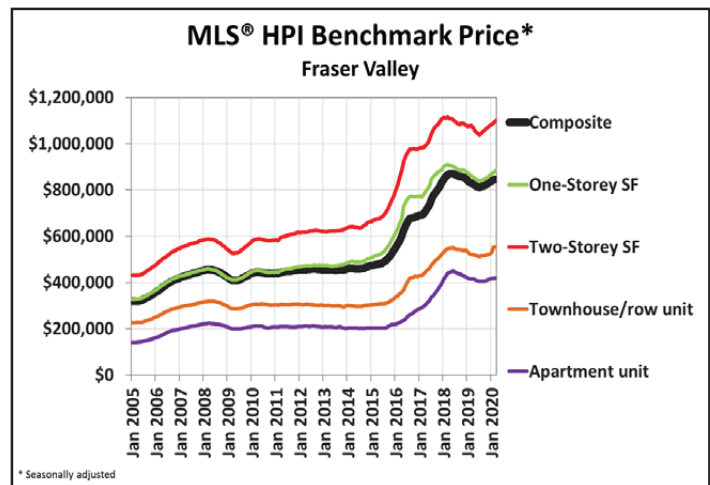
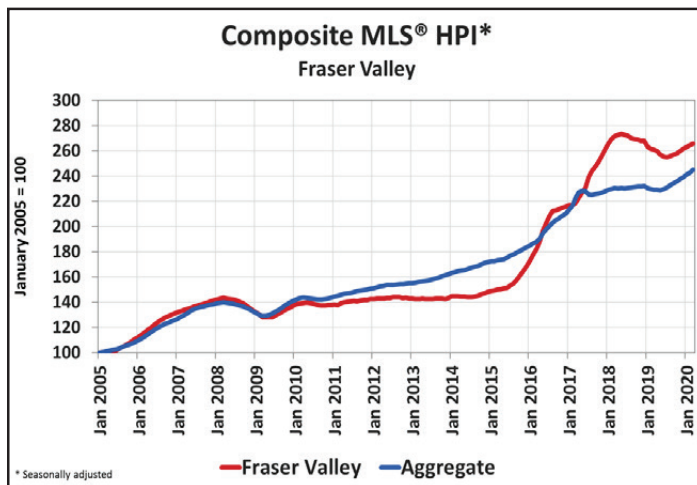


# MLS® Home Price Index





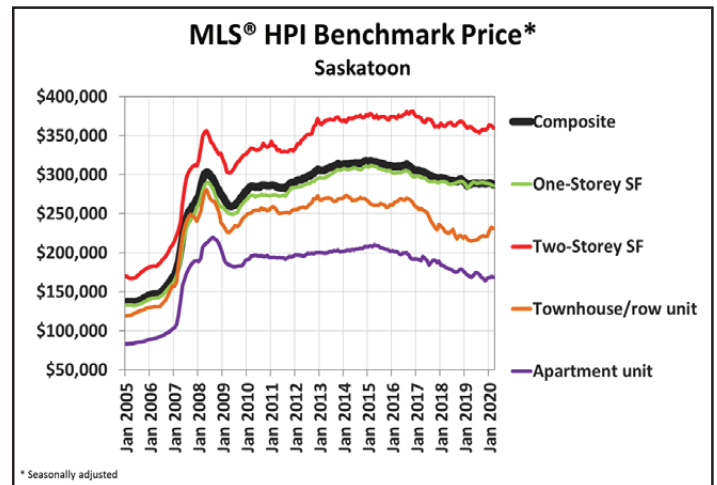
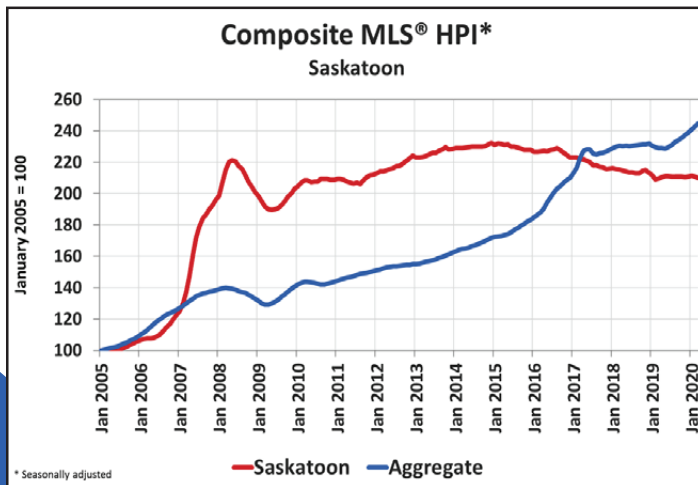
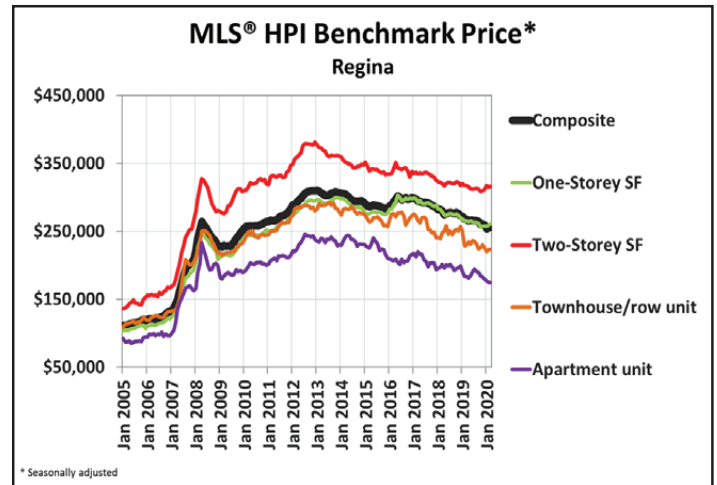
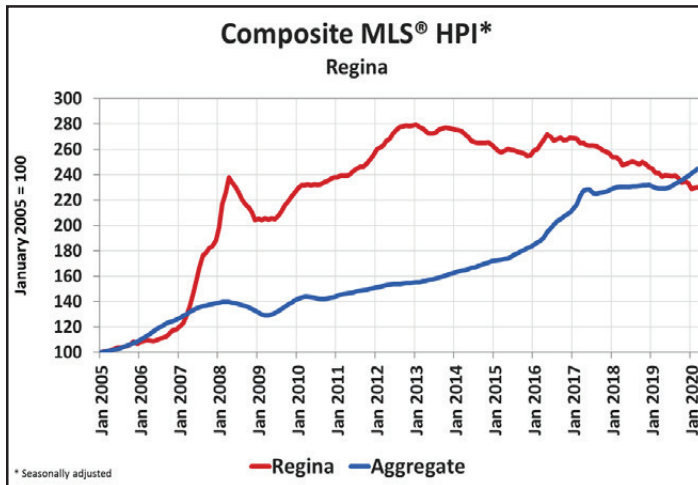
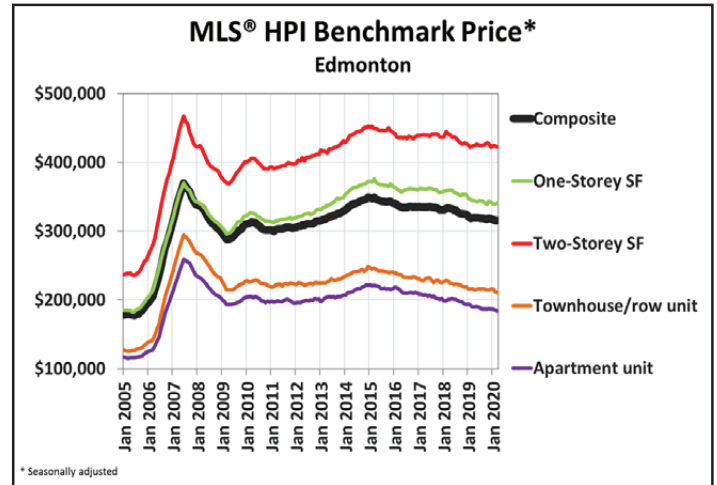
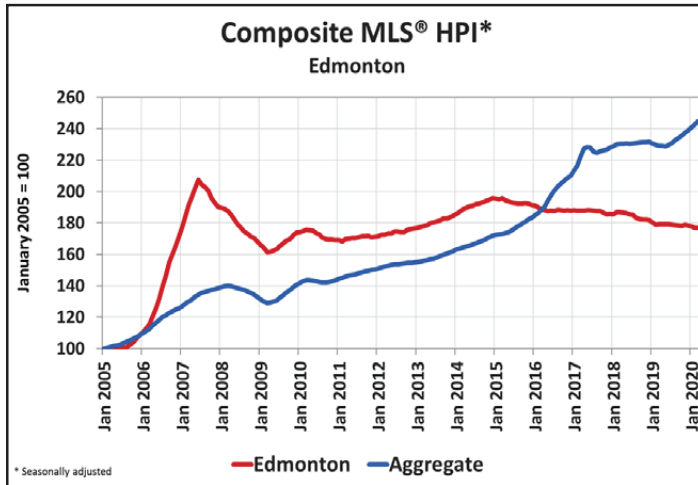
# MLS® Home Price Index





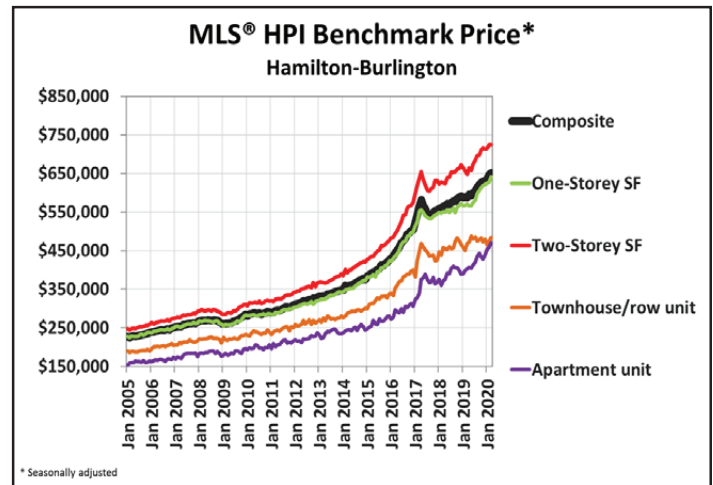
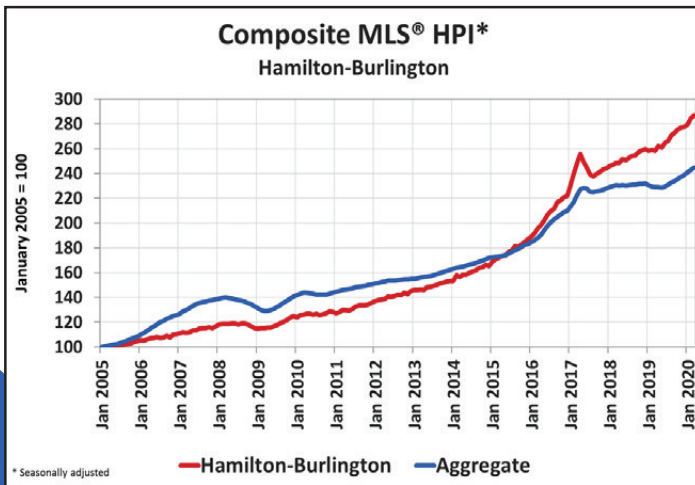
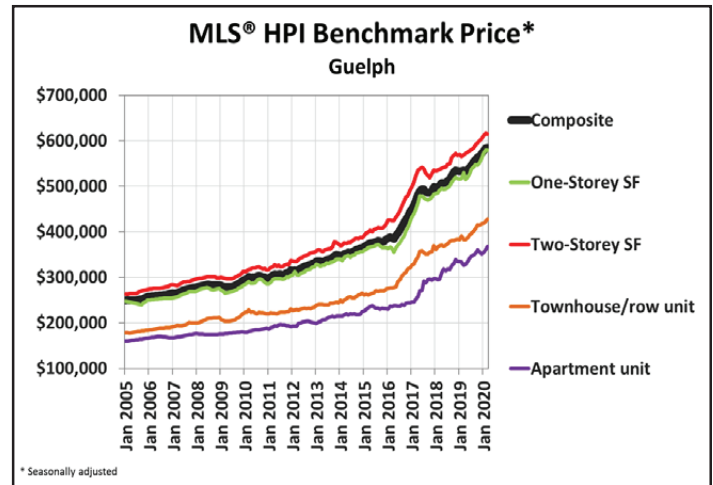
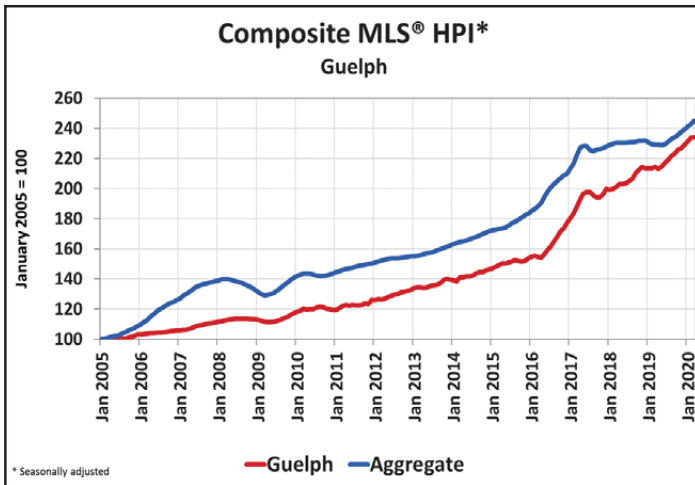
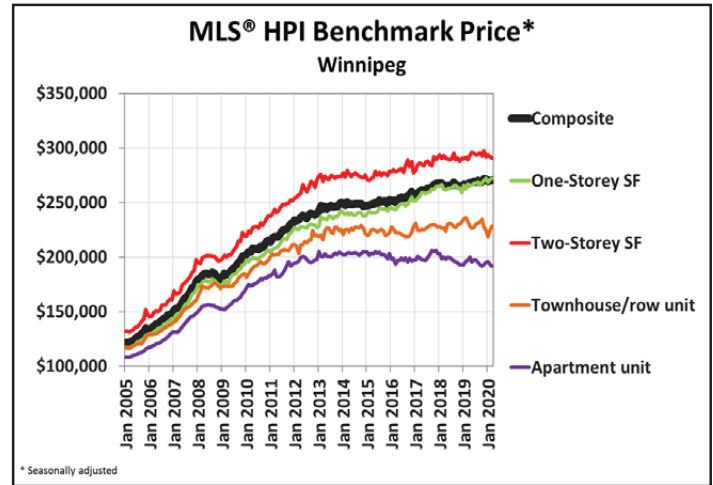
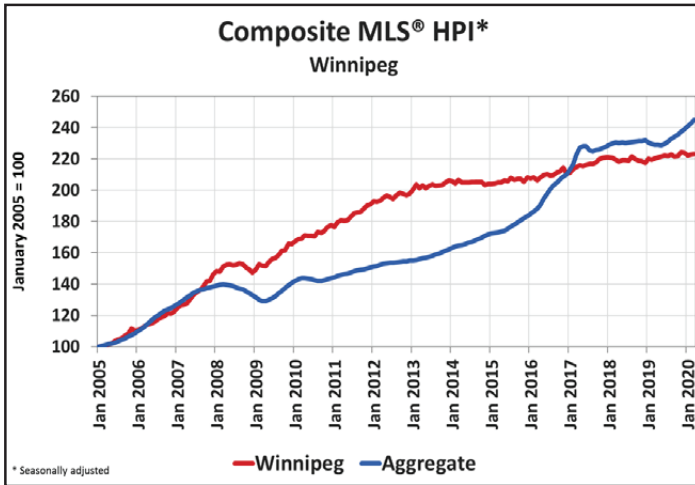


# MLS® Home Price Index



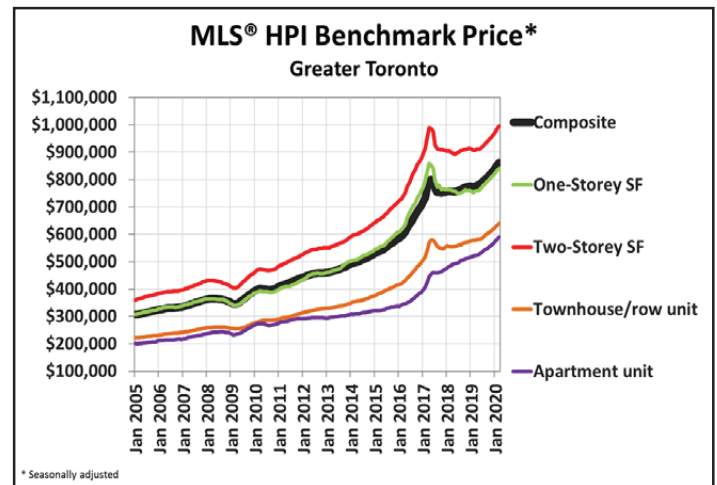
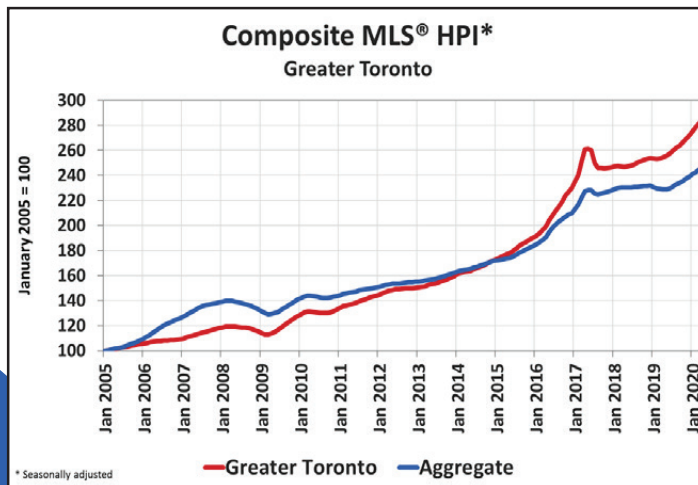
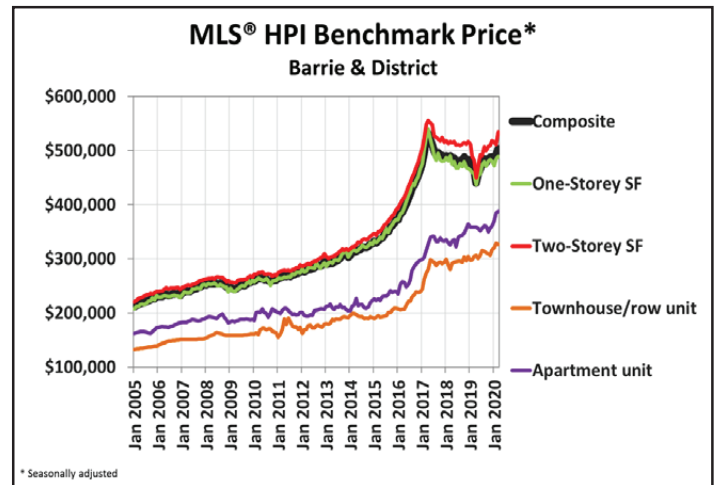
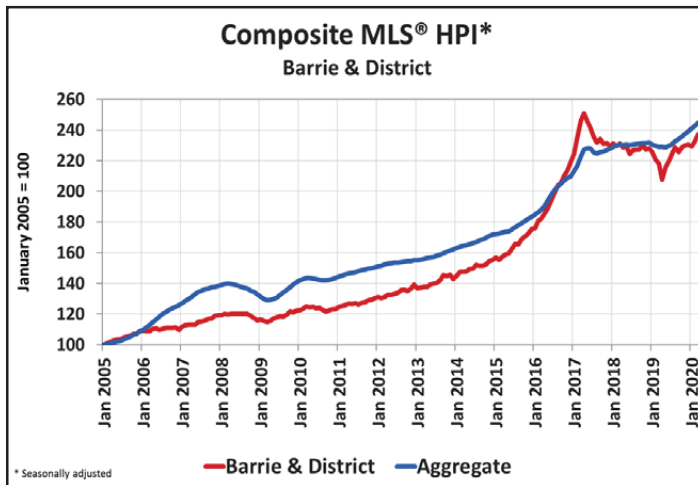
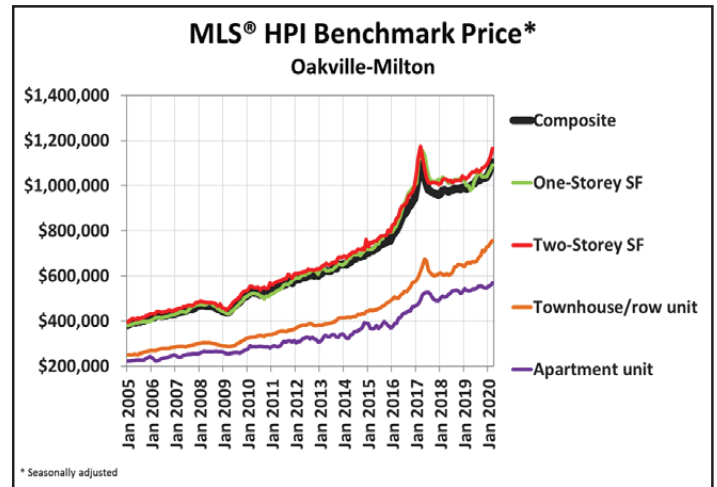
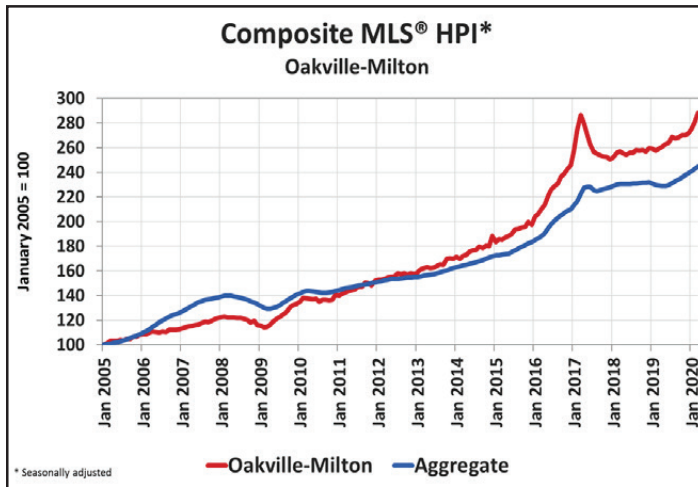


# MLS® Home Price Index



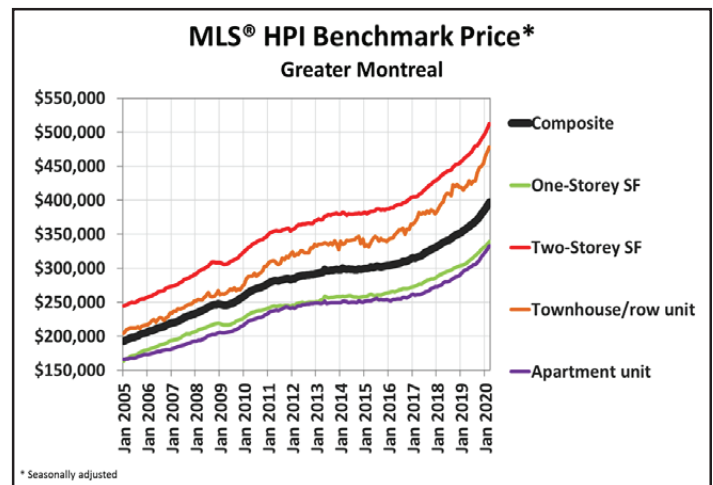
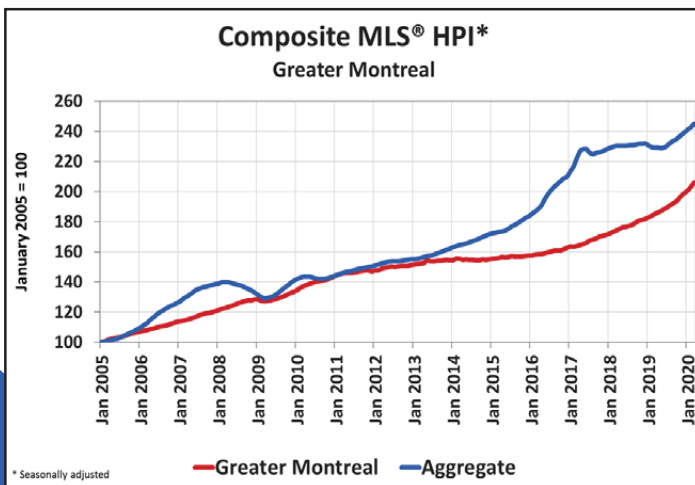
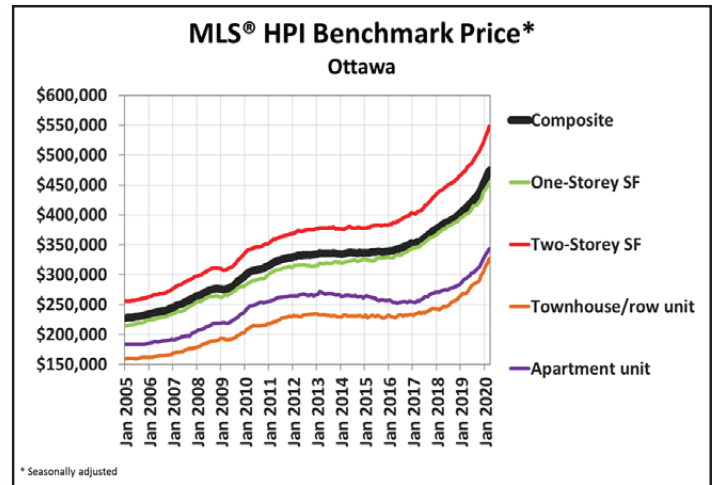
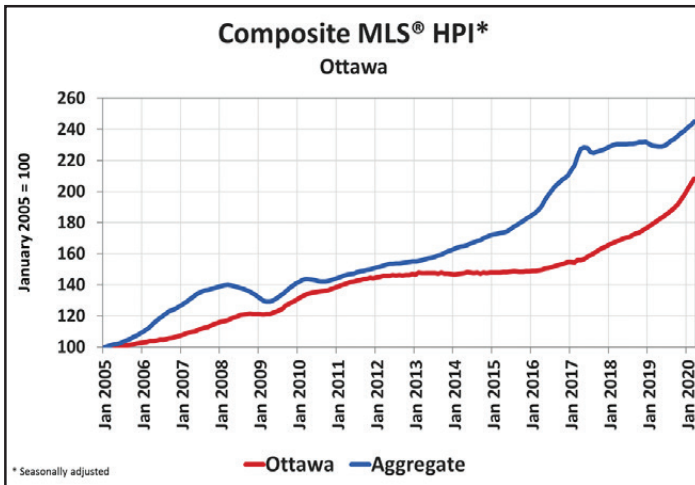
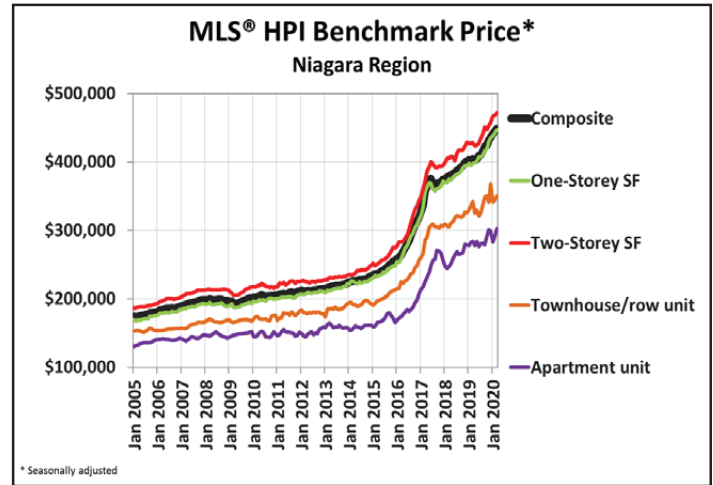
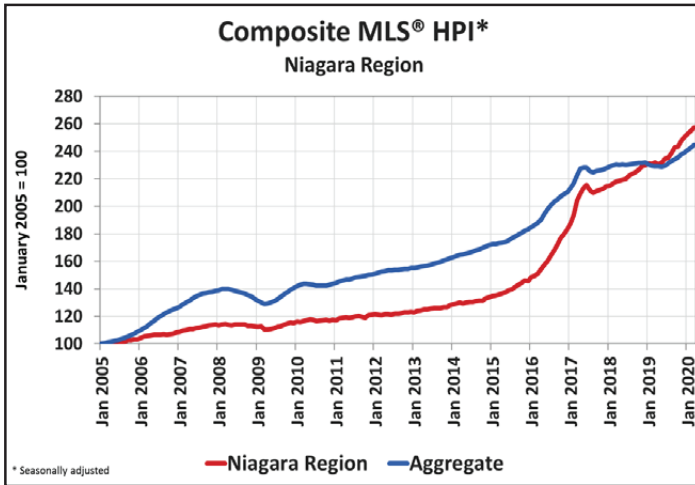


# MLS® Home Price Index



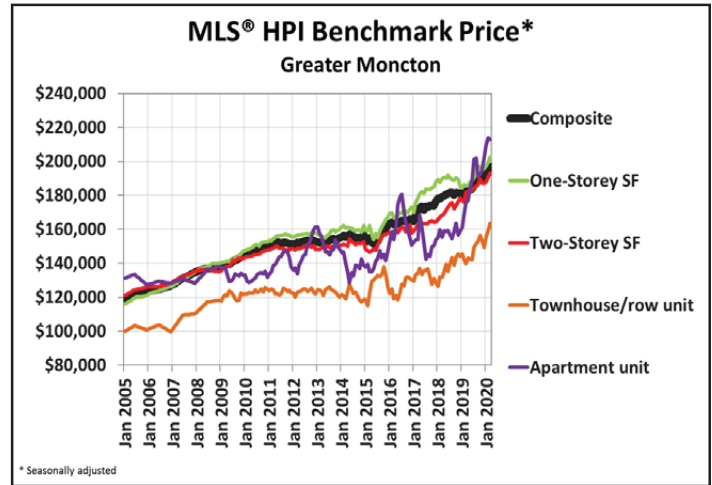
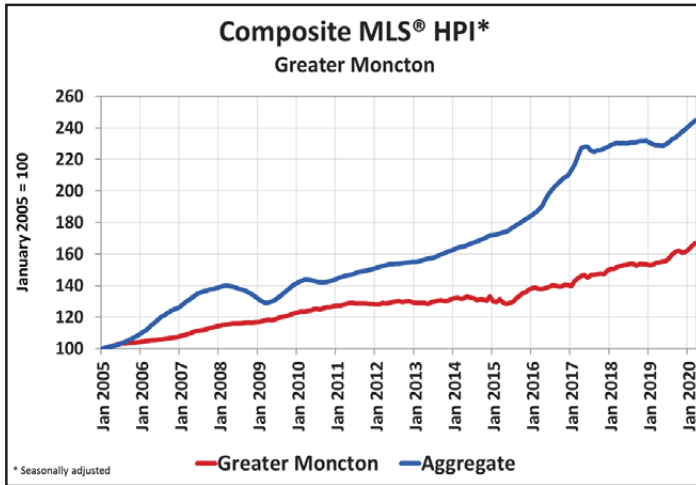


# MLS® Home Price Index





## MLS® Home Price Index





# Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations

March 2020

Dollar Volume*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Fraser Valley	977.3	1,136.5	-14.0	1,117.3	885.5	26.2	911.5	1,051.4	-13.3	1,063.8	844.1	26.0
Greater Vancouver	2,543.2	2,493.9	2.0	2,849.3	1,762.1	61.7	2,485.9	2,432.2	2.2	2,767.5	1,714.7	61.4
Victoria	392.7	468.0	-16.1	447.9	416.5	7.5	373.2	450.6	-17.2	428.8	406.2	5.6
Calgary	678.6	879.8	-22.9	728.3	850.9	-14.4	616.8	846.3	-27.1	662.3	759.7	-12.8
Edmonton	599.7	578.4	3.7	590.0	498.6	18.3	470.8	561.5	-16.2	456.8	488.3	-6.4
Regina	91.6	81.5	12.4	85.1	72.7	17.1	87.5	77.7	12.6	81.3	68.3	19.0
Saskatoon	140.3	147.4	-4.9	131.5	122.0	7.8	136.6	135.2	1.1	125.3	107.0	17.1
Winnipeg	346.5	360.2	-3.8	332.5	299.1	11.2	328.7	343.9	-4.4	317.0	286.9	10.5
Hamilton-Burlington	627.0	882.6	-29.0	735.7	665.0	10.6	615.5	819.5	-24.9	722.7	651.4	10.9
Kitchener-Waterloo	291.8	356.7	-18.2	338.2	276.8	22.2	277.1	320.4	-13.5	320.7	254.1	26.2
London and St Thomas	411.5	457.4	-10.0	428.8	346.1	23.9	368.2	426.5	-13.7	385.9	327.4	17.9
Niagara Region	221.9	273.0	-18.7	234.0	220.2	6.3	196.5	267.3	-26.5	209.3	196.4	6.6
Ottawa	782.1	836.8	-6.5	824.5	686.1	20.2	747.3	798.8	-6.4	793.5	667.2	18.9
Sudbury	72.4	81.7	-11.4	65.4	51.9	26.0	63.5	68.8	-7.7	56.3	43.4	29.8
Thunder Bay	38.5	42.0	-8.3	29.8	35.3	-15.4	36.7	38.9	-5.7	27.4	33.6	-18.4
Greater Toronto†	6,214.3	8,067.8	-23.0	7,232.3	5,665.8	27.6	6,208.6	8,144.7	-23.8	7,232.3	5,665.8	27.6
Windsor-Essex	201.7	242.0	-16.7	201.1	194.8	3.2	184.4	224.8	-18.0	186.4	178.4	4.5
Trois Rivières CMA	22.2	23.4	-5.2	30.5	28.7	6.3	20.3	19.9	2.3	28.2	25.7	10.1
Montreal CMA	1,792.1	2,178.0	-17.7	2,534.0	2,220.1	14.1	1,721.7	2,018.0	-14.7	2,402.4	2,104.8	14.1
Gatineau CMA	143.0	173.9	-17.7	165.5	126.3	31.1	139.1	147.8	-5.8	159.9	121.0	32.2
Quebec CMA	242.4	274.3	-11.6	347.1	254.6	36.3	222.2	245.1	-9.3	318.2	240.5	32.3
Saguenay CMA	17.7	31.1	-42.9	28.0	30.9	-9.4	16.4	29.0	-43.6	25.6	30.1	-14.9
Sherbrooke CMA	49.1	57.1	-14.0	62.7	58.4	7.4	43.9	49.7	-11.6	57.8	51.6	12.2
Saint John	41.1	44.7	-8.1	36.5	32.7	11.9	40.8	40.3	1.1	33.6	28.0	19.9
Halifax-Dartmouth	198.7	214.9	-7.5	195.8	173.7	12.8	195.9	210.9	-7.1	193.1	168.6	14.5
Newfoundland & Labrador	71.2	99.3	-28.3	55.8	67.9	-17.8	64.4	99.5	-35.2	50.3	65.9	-23.6
<b>Canada</b>	<b>21,904.6</b>	<b>25,940.0</b>	<b>-15.6</b>	<b>24,577.9</b>	<b>20,269.2</b>	<b>21.3</b>	<b>20,923.9</b>	<b>24,879.0</b>	<b>-15.9</b>	<b>23,474.6</b>	<b>19,353.6</b>	<b>21.3</b>

\* in millions of dollars

†Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association



**Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations**  
**March 2020**

Sales Activity	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Fraser Valley	1,251	1,464	-14.5	1,441	1,221	18.0	1,184	1,371	-13.6	1,365	1,164	17.3
Greater Vancouver	2,333	2,439	-4.3	2,621	1,827	43.5	2,280	2,347	-2.9	2,562	1,745	46.8
Victoria	523	643	-18.7	608	640	-5.0	496	602	-17.6	576	604	-4.6
Calgary	1,483	2,035	-27.1	1,612	1,798	-10.3	1,409	1,913	-26.3	1,526	1,691	-9.8
Edmonton	1,371	1,611	-14.9	1,331	1,361	-2.2	1,351	1,557	-13.2	1,304	1,328	-1.8
Regina	282	273	3.3	269	245	9.8	273	255	7.1	262	235	11.5
Saskatoon	435	457	-4.8	400	384	4.2	414	430	-3.7	381	352	8.2
Winnipeg	1,126	1,236	-8.9	1,089	1,009	7.9	1,068	1,152	-7.3	1,029	948	8.5
Hamilton-Burlington	952	1,264	-24.7	1,117	1,150	-2.9	931	1,240	-24.9	1,098	1,133	-3.1
Kitchener-Waterloo	493	600	-17.8	565	522	8.2	482	560	-13.9	553	503	9.9
London and St Thomas	840	1,014	-17.2	904	844	7.1	793	960	-17.4	862	808	6.7
Niagara Region	437	591	-26.1	469	496	-5.4	401	548	-26.8	434	468	-7.3
Ottawa	1,524	1,654	-7.9	1,598	1,585	0.8	1,454	1,579	-7.9	1,537	1,529	0.5
Sudbury	243	291	-16.5	224	215	4.2	201	238	-15.5	176	165	6.7
Thunder Bay	172	181	-5.0	135	148	-8.8	146	167	-12.6	118	140	-15.7
Greater Toronto <sup>1</sup>	7,076	8,904	-20.5	8,012	7,187	11.5	7,046	8,902	-20.8	8,012	7,187	11.5
Windsor-Essex	563	653	-13.8	565	584	-3.3	525	610	-13.9	528	542	-2.6
Trois Rivières CMA	124	130	-4.6	162	149	8.7	120	121	-0.8	157	141	11.3
Montreal CMA	4,176	4,871	-14.3	6,062	5,812	4.3	4,075	4,700	-13.3	5,907	5,661	4.3
Gatineau CMA	495	565	-12.4	570	477	19.5	471	530	-11.1	544	462	17.7
Quebec CMA	892	967	-7.8	1,189	912	30.4	813	904	-10.1	1,139	879	29.6
Saguenay CMA	97	150	-35.3	154	171	-9.9	90	142	-36.6	143	162	-11.7
Sherbrooke CMA	181	199	-9.0	248	230	7.8	166	177	-6.2	232	208	11.5
Saint John	230	250	-8.0	198	171	15.8	206	220	-6.4	179	157	14.0
Halifax-Dartmouth	606	676	-10.4	579	531	9.0	566	648	-12.7	547	503	8.7
Newfoundland & Labrador	289	448	-35.5	231	288	-19.8	263	422	-37.7	214	278	-23.0
<b>Canada</b>	<b>41,151</b>	<b>48,240</b>	<b>-14.7</b>	<b>45,480</b>	<b>42,321</b>	<b>7.5</b>	<b>38,911</b>	<b>45,410</b>	<b>-14.3</b>	<b>43,317</b>	<b>40,167</b>	<b>7.8</b>

<sup>1</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations

March 2020

New Listings	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Fraser Valley	2,356	2,657	-11.3	2,666	2,872	-7.2	2,097	2,537	-17.3	2,427	2,585	-6.1
Greater Vancouver	4,327	4,316	0.3	4,720	5,409	-12.7	4,092	4,290	-4.6	4,521	5,065	-10.7
Victoria	906	1,000	-9.4	1,084	1,284	-15.6	835	953	-12.4	991	1,147	-13.6
Calgary	2,850	3,910	-27.1	3,451	4,300	-19.7	2,610	3,493	-25.3	3,109	3,830	-18.8
Edmonton	2,937	3,139	-6.4	3,406	3,937	-13.5	2,769	3,051	-9.2	3,187	3,719	-14.3
Regina	517	572	-9.6	600	733	-18.1	489	522	-6.3	563	670	-16.0
Saskatoon	866	995	-13.0	949	1,161	-18.3	797	875	-8.9	854	1,049	-18.6
Winnipeg	1,957	2,180	-10.2	2,151	2,191	-1.8	1,753	1,898	-7.6	1,907	1,942	-1.8
Hamilton-Burlington	1,604	1,842	-12.9	1,764	1,945	-9.3	1,500	1,758	-14.7	1,663	1,829	-9.1
Kitchener-Waterloo	740	769	-3.8	887	819	8.3	693	731	-5.2	844	773	9.2
London and St Thomas	1,313	1,414	-7.1	1,401	1,263	10.9	1,171	1,234	-5.1	1,313	1,167	12.5
Niagara Region	790	949	-16.8	810	889	-8.9	705	833	-15.4	728	788	-7.6
Ottawa	1,916	2,043	-6.2	2,270	2,481	-8.5	1,712	1,818	-5.8	2,079	2,243	-7.3
Sudbury	347	471	-26.3	336	364	-7.7	268	332	-19.3	256	267	-4.1
Thunder Bay	275	311	-11.6	234	256	-8.6	227	274	-17.2	190	223	-14.8
Greater Toronto†	12,816	13,726	-6.6	14,424	13,996	3.1	12,688	13,710	-7.5	14,424	13,996	3.1
Windsor-Essex	961	1,030	-6.7	942	863	9.2	855	902	-5.2	849	751	13.0
Trois Rivières CMA	113	160	-29.4	141	231	-39.0	100	138	-27.5	131	204	-35.8
Montreal CMA	4,636	5,593	-17.1	6,175	7,872	-21.6	4,241	5,171	-18.0	5,752	7,413	-22.4
Gatineau CMA	486	664	-26.8	618	812	-23.9	471	592	-20.4	579	715	-19.0
Quebec CMA	894	1,220	-26.7	1,133	1,570	-27.8	838	1,134	-26.1	1,058	1,419	-25.4
Saguenay CMA	140	188	-25.5	185	291	-36.4	124	173	-28.3	172	273	-37.0
Sherbrooke CMA	181	284	-36.3	252	341	-26.1	174	225	-22.7	221	278	-20.5
Saint John	304	394	-22.8	313	380	-17.6	220	316	-30.4	227	289	-21.5
Halifax-Dartmouth	704	825	-14.7	814	891	-8.6	641	745	-14.0	747	759	-1.6
Newfoundland & Labrador	717	942	-23.9	673	1,061	-36.6	651	734	-11.3	588	822	-28.5
<b>Canada</b>	<b>67,242</b>	<b>76,757</b>	<b>-12.4</b>	<b>76,533</b>	<b>85,030</b>	<b>-10.0</b>	<b>60,761</b>	<b>69,478</b>	<b>-12.5</b>	<b>69,754</b>	<b>76,721</b>	<b>-9.1</b>

<sup>1</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# Average Sale Price over MLS® Systems of Select Canadian Real Estate Boards & Associations

March 2020

Average Price*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Fraser Valley	768,194	760,965	1.0	775,389	725,189	6.9	769,903	766,719	0.4	779,347	725,190	7.5
Greater Vancouver	1,089,174	1,005,864	8.3	1,087,112	964,479	12.7	1,083,088	1,008,313	7.4	1,080,193	982,654	9.9
Victoria	735,692	692,395	6.3	736,651	650,830	13.2	742,613	707,535	5.0	744,386	672,464	10.7
Calgary	446,527	453,015	-1.4	451,809	473,263	-4.5	429,775	437,975	-1.9	434,017	449,231	-3.4
Edmonton	441,772	362,474	21.9	443,274	366,370	21.0	348,922	360,892	-3.3	350,334	367,682	-4.7
Regina	314,227	307,668	2.1	316,478	296,673	6.7	310,360	301,880	2.8	310,250	290,559	6.8
Saskatoon	331,052	325,174	1.8	328,696	317,630	3.5	330,701	302,563	9.3	328,936	303,981	8.2
Winnipeg	298,162	284,078	5.0	305,349	296,422	3.0	303,913	293,023	3.7	308,061	302,631	1.8
Hamilton-Burlington	649,868	637,811	1.9	658,654	578,285	13.9	647,309	642,723	0.7	658,161	574,968	14.5
Kitchener-Waterloo	590,641	594,648	-0.7	598,633	530,207	12.9	574,019	566,752	1.3	579,996	505,243	14.8
London and St Thomas	460,856	453,914	1.5	474,376	410,019	15.7	440,444	441,298	-0.2	447,662	405,157	10.5
Niagara Region	500,112	487,578	2.6	498,966	443,852	12.4	480,394	492,362	-2.4	482,318	419,624	14.9
Ottawa	505,399	511,929	-1.3	515,933	432,846	19.2	502,194	511,514	-1.8	516,276	436,388	18.3
Sudbury	291,199	274,272	6.2	292,180	241,616	20.9	310,640	288,626	7.6	319,860	262,903	21.7
Thunder Bay	221,912	234,075	-5.2	220,972	238,394	-7.3	232,218	232,431	-0.1	232,601	240,288	-3.2
Greater Toronto <sup>†</sup>	894,797	904,603	-1.1	902,680	788,335	14.5	894,942	904,450	-1.1	902,680	788,335	14.5
Windsor-Essex	359,316	371,595	-3.3	355,890	333,504	6.7	352,475	396,689	-11.1	353,064	329,227	7.2
Trois Rivières CMA	188,538	180,215	4.6	n/a	n/a	-	182,376	169,799	7.4	182,376	183,173	-0.4
Montreal CMA	439,025	442,808	-0.9	n/a	n/a	-	443,293	448,298	-1.1	433,750	393,001	10.4
Gatineau CMA	288,484	300,250	-3.9	n/a	n/a	-	298,701	288,357	3.6	301,448	265,762	13.4
Quebec CMA	296,428	290,386	2.1	n/a	n/a	-	284,745	282,846	0.7	280,316	274,161	2.2
Saguenay CMA	185,433	193,496	-4.2	n/a	n/a	-	183,717	192,783	-4.7	181,372	185,739	-2.4
Sherbrooke CMA	265,730	281,599	-5.6	n/a	n/a	-	265,924	283,123	-6.1	250,528	247,335	1.3
Saint John	184,590	177,916	3.8	184,590	191,008	-3.4	187,849	184,190	2.0	187,849	178,569	5.2
Halifax-Dartmouth	330,710	323,823	2.1	338,248	327,095	3.4	344,203	334,117	3.0	352,946	335,098	5.3
Newfoundland & Labrador	239,572	229,778	4.3	241,451	235,594	2.5	237,485	237,664	-0.1	235,100	237,029	-0.8
<b>Canada</b>	<b>530,433</b>	<b>527,416</b>	<b>0.6</b>	<b>540,412</b>	<b>478,938</b>	<b>12.8</b>	<b>533,438</b>	<b>533,987</b>	<b>-0.1</b>	<b>541,926</b>	<b>481,828</b>	<b>12.5</b>

\* Weighted residential average prices for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations.

Information on Quebec's weighted average price calculation can be found at: [http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\\_moyen\\_pondere\\_a.pdf](http://www.fciq.ca/pdf/Carrefour/definitions/en/prix_moyen_pondere_a.pdf)

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

**Sales as a Percentage of New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations**  
**March 2020**

Sales as a Percentage of New Listings*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly change	Mar 2020	Mar 2019	year-over-year change	Mar 2020	Feb 2020	monthly change	Mar 2020	Mar 2019	year-over-year change
Fraser Valley	53.1	55.1	-2.0	53.8	44.2	9.6	56.5	54.0	2.5	56.2	46.0	10.2
Greater Vancouver	53.9	56.5	-2.6	51.8	39.9	11.9	55.7	54.7	1.0	53.3	40.5	12.8
Victoria	57.7	64.3	-6.6	59.0	55.5	3.5	59.4	63.2	-3.8	61.4	58.0	3.4
Calgary	52.0	52.0	0.0	50.5	44.0	6.5	54.0	54.8	-0.8	53.9	46.2	7.7
Edmonton	46.7	51.3	-4.6	47.9	43.1	4.8	48.8	51.0	-2.2	49.4	44.0	5.4
Regina	54.5	47.7	6.8	45.2	41.5	3.7	55.8	48.9	6.9	48.1	44.4	3.7
Saskatoon	50.2	45.9	4.3	41.5	38.3	3.2	51.9	49.1	2.8	44.2	40.3	3.9
Winnipeg	57.5	56.7	0.8	53.6	53.4	0.2	60.9	60.7	0.2	56.8	56.3	0.5
Hamilton-Burlington	59.4	68.6	-9.2	68.1	59.1	9.0	62.1	70.5	-8.4	70.5	60.8	9.7
Kitchener-Waterloo	66.6	78.0	-11.4	72.1	65.7	6.4	69.6	76.6	-7.0	74.0	67.7	6.3
London and St Thomas	64.0	71.7	-7.7	70.2	71.0	-0.8	67.7	77.8	-10.1	72.5	73.9	-1.4
Niagara Region	55.3	62.3	-7.0	60.1	57.0	3.1	56.9	65.8	-8.9	63.3	59.3	4.0
Ottawa	79.5	81.0	-1.5	75.4	67.2	8.2	84.9	86.9	-2.0	80.1	71.8	8.3
Sudbury	70.0	61.8	8.2	61.4	55.1	6.3	75.0	71.7	3.3	72.1	64.6	7.5
Thunder Bay	62.5	58.2	4.3	64.5	66.9	-2.4	64.3	60.9	3.4	69.8	71.2	-1.4
Greater Toronto <sup>†</sup>	55.2	64.9	-9.7	60.3	50.2	10.1	55.5	64.9	-9.4	60.3	50.2	10.1
Windsor-Essex	58.6	63.4	-4.8	64.7	69.4	-4.7	61.4	67.6	-6.2	68.8	74.4	-5.6
Trois Rivières CMA	109.7	81.3	28.4	72.8	59.8	13.0	120.0	87.7	32.3	78.7	64.6	14.1
Montreal CMA	90.1	87.1	3.0	80.6	68.4	12.2	96.1	90.9	5.2	84.3	71.2	13.1
Gatineau CMA	101.9	85.1	16.8	73.5	57.2	16.3	100.0	89.5	10.5	78.8	61.1	17.7
Quebec CMA	99.8	79.3	20.5	62.4	50.8	11.6	97.0	79.7	17.3	64.7	53.3	11.4
Saguenay CMA	69.3	79.8	-10.5	61.2	46.9	14.3	72.6	82.1	-9.5	64.3	48.9	15.4
Sherbrooke CMA	100.0	70.1	29.9	69.7	59.9	9.8	95.4	78.7	16.7	74.6	64.0	10.6
Saint John	75.7	63.5	12.2	58.6	51.4	7.2	93.6	69.6	24.0	68.5	59.4	9.1
Halifax-Dartmouth	86.1	81.9	4.2	75.7	62.0	13.7	88.3	87.0	1.3	80.8	67.3	13.5
Newfoundland & Labrador	40.3	47.6	-7.3	34.7	28.2	6.5	40.4	57.5	-17.1	38.9	32.6	6.3
<b>Canada</b>	<b>61.2</b>	<b>62.8</b>	<b>-1.6</b>	<b>58.9</b>	<b>52.1</b>	<b>6.8</b>	<b>64.0</b>	<b>65.4</b>	<b>-1.4</b>	<b>62.1</b>	<b>54.6</b>	<b>7.5</b>

\*Actual (not seasonally adjusted) data for sales-to-new listings ratios are based on a 12-month moving average

<sup>†</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# Dollar Volume over MLS® Systems of Select Canadian Real Estate Boards & Associations

Q1 2020

Dollar Volume*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
Fraser Valley	3,198.6	2,294.4	39.4	2,870.7	2,093.1	37.2	2,990.9	2,150.1	39.1	2,709.6	1,975.7	37.1
Greater Vancouver	7,506.7	4,917.2	52.7	6,749.1	4,385.7	53.9	7,259.1	4,751.1	52.8	6,535.6	4,253.6	53.6
Victoria	1,326.4	1,041.7	27.3	1,139.5	908.0	25.5	1,261.5	1,008.7	25.1	1,080.5	882.6	22.4
Calgary	2,432.4	2,381.6	2.1	2,001.3	1,962.9	2.0	2,272.1	2,168.1	4.8	1,817.8	1,760.1	3.3
Edmonton	1,774.6	1,643.1	8.0	1,349.6	1,206.8	11.8	1,604.6	1,599.3	0.3	1,181.7	1,169.0	1.1
Regina	241.4	253.5	-4.8	185.4	188.8	-1.8	230.4	246.0	-6.4	173.4	176.3	-1.7
Saskatoon	457.3	397.9	14.9	349.7	305.1	14.6	405.5	369.9	9.6	309.0	277.7	11.3
Winnipeg	1,099.1	984.0	11.7	776.1	689.4	12.6	1,035.0	936.6	10.5	732.5	657.1	11.5
Hamilton-Burlington	2,268.0	1,740.4	30.3	1,910.2	1,498.8	27.4	2,160.5	1,667.4	29.6	1,864.2	1,460.3	27.7
Kitchener-Waterloo	946.2	750.4	26.1	796.4	604.2	31.8	880.2	700.6	25.6	734.6	564.7	30.1
London and St Thomas	1,297.5	1,010.8	28.4	1,056.0	815.2	29.5	1,193.6	947.8	25.9	961.3	763.8	25.9
Niagara Region	790.9	646.5	22.3	666.4	523.6	27.3	728.6	580.9	25.4	605.5	470.9	28.6
Ottawa	2,424.2	2,042.6	18.7	1,835.4	1,497.9	22.5	2,322.7	1,936.9	19.9	1,759.7	1,428.0	23.2
Sudbury	209.9	175.0	20.0	149.0	119.8	24.3	182.4	156.1	16.9	127.4	102.6	24.1
Thunder Bay	128.9	140.9	-8.5	82.8	91.4	-9.4	120.3	133.6	-9.9	76.4	86.1	-11.3
Greater Toronto†	21,237.7	14,919.7	42.3	17,682.5	12,587.3	40.5	21,335.1	14,924.1	43.0	17,682.5	12,587.3	40.5
Windsor-Essex	661.5	608.4	8.7	526.7	480.1	9.7	613.4	560.3	9.5	484.1	434.8	11.3
Trois Rivières CMA	74.8	58.6	27.7	80.8	65.3	23.7	65.7	50.1	31.3	72.6	58.2	24.9
Montreal CMA	6,145.5	4,845.7	26.8	6,394.8	5,040.5	26.9	5,775.8	4,593.2	25.7	6,003.6	4,775.4	25.7
Gatineau CMA	453.7	336.9	34.7	401.7	289.6	38.7	414.4	316.9	30.8	369.5	274.5	34.6
Quebec CMA	759.3	566.9	33.9	868.8	632.7	37.3	694.4	519.9	33.6	812.7	594.1	36.8
Saguenay CMA	71.7	63.7	12.4	69.5	62.4	11.4	65.1	61.1	6.6	64.9	60.7	7.0
Sherbrooke CMA	185.0	138.8	33.3	188.3	144.6	30.3	146.4	120.5	21.5	159.5	130.1	22.6
Saint John	127.7	101.8	25.4	94.9	73.2	29.6	121.4	96.0	26.5	88.1	66.7	32.0
Halifax-Dartmouth	611.3	511.0	19.6	468.7	384.4	21.9	603.6	488.7	23.5	460.0	368.7	24.8
Newfoundland & Labrador	241.1	239.6	0.6	150.9	152.1	-0.8	233.9	230.5	1.5	141.7	143.9	-1.5
<b>Canada</b>	<b>71,878.7</b>	<b>55,874.5</b>	<b>28.6</b>	<b>60,780.7</b>	<b>46,808.8</b>	<b>29.8</b>	<b>68,831.9</b>	<b>53,110.3</b>	<b>29.6</b>	<b>57,920.4</b>	<b>44,485.2</b>	<b>30.2</b>

\* in millions of dollars

†Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# Sales Activity over MLS® Systems of Select Canadian Real Estate Boards & Associations

Q1 2020

Sales Activity	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
Fraser Valley	4,069	3,228	26.1	3,767	2,987	26.1	3,837	3,054	25.6	3,524	2,828	24.6
Greater Vancouver	7,244	5,057	43.2	6,536	4,560	43.3	6,980	4,823	44.7	6,349	4,377	45.1
Victoria	1,801	1,561	15.4	1,582	1,390	13.8	1,701	1,488	14.3	1,488	1,321	12.6
Calgary	5,419	5,146	5.3	4,412	4,218	4.6	5,135	4,841	6.1	4,174	3,969	5.2
Edmonton	4,540	4,525	0.3	3,451	3,390	1.8	4,417	4,412	0.1	3,342	3,294	1.5
Regina	794	841	-5.6	610	625	-2.4	748	815	-8.2	575	597	-3.7
Saskatoon	1,350	1,281	5.4	1,046	976	7.2	1,272	1,198	6.2	985	908	8.5
Winnipeg	3,658	3,337	9.6	2,657	2,367	12.3	3,406	3,140	8.5	2,453	2,214	10.8
Hamilton-Burlington	3,322	2,972	11.8	2,947	2,644	11.5	3,254	2,903	12.1	2,889	2,587	11.7
Kitchener-Waterloo	1,594	1,464	8.9	1,343	1,178	14.0	1,514	1,410	7.4	1,284	1,139	12.7
London and St Thomas	2,797	2,502	11.8	2,283	2,032	12.4	2,645	2,374	11.4	2,161	1,927	12.1
Niagara Region	1,606	1,478	8.7	1,373	1,236	11.1	1,486	1,369	8.5	1,268	1,149	10.4
Ottawa	4,798	4,728	1.5	3,650	3,530	3.4	4,605	4,531	1.6	3,493	3,379	3.4
Sudbury	735	686	7.1	540	492	9.8	607	591	2.7	438	409	7.1
Thunder Bay	555	588	-5.6	377	404	-6.7	496	541	-8.3	339	370	-8.4
Greater Toronto†	23,737	19,128	24.1	19,849	16,221	22.4	23,711	19,109	24.1	19,849	16,221	22.4
Windsor-Essex	1,751	1,855	-5.6	1,442	1,507	-4.3	1,625	1,726	-5.9	1,320	1,378	-4.2
Trois Rivières CMA	398	326	22.1	433	362	19.6	376	302	24.5	412	341	20.8
Montreal CMA	14,046	12,424	13.1	15,119	13,319	13.5	13,609	11,977	13.6	14,661	12,950	13.2
Gatineau CMA	1,557	1,261	23.5	1,383	1,103	25.4	1,457	1,188	22.6	1,306	1,052	24.1
Quebec CMA	2,687	1,990	35.0	3,067	2,295	33.6	2,507	1,876	33.6	2,960	2,210	33.9
Saguenay CMA	360	348	3.4	377	352	7.1	333	329	1.2	350	334	4.8
Sherbrooke CMA	597	519	15.0	671	587	14.3	534	464	15.1	614	537	14.3
Saint John	725	586	23.7	535	419	27.7	639	528	21.0	474	379	25.1
Halifax-Dartmouth	1,888	1,669	13.1	1,429	1,241	15.1	1,803	1,544	16.8	1,359	1,158	17.4
Newfoundland & Labrador	1,039	1,009	3.0	656	641	2.3	985	945	4.2	608	599	1.5
<b>Canada</b>	<b>134,904</b>	<b>118,743</b>	<b>13.6</b>	<b>115,214</b>	<b>100,185</b>	<b>15.0</b>	<b>127,273</b>	<b>111,670</b>	<b>14.0</b>	<b>108,930</b>	<b>94,587</b>	<b>15.2</b>

<sup>1</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association



**New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations**  
**Q1 2020**

New Listings	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
Fraser Valley	7,513	8,042	-6.6	7,439	7,697	-3.4	6,861	7,217	-4.9	6,685	6,889	-3.0
Greater Vancouver	13,560	15,517	-12.6	13,372	14,910	-10.3	12,996	14,674	-11.4	12,630	14,019	-9.9
Victoria	3,023	3,094	-2.3	3,012	2,938	2.5	2,800	2,817	-0.6	2,703	2,625	3.0
Calgary	10,592	11,445	-7.5	10,598	11,206	-5.4	9,499	10,191	-6.8	9,458	9,988	-5.3
Edmonton	9,356	10,306	-9.2	9,146	9,925	-7.8	8,896	9,818	-9.4	8,606	9,370	-8.2
Regina	1,667	1,802	-7.5	1,611	1,706	-5.6	1,523	1,626	-6.3	1,445	1,521	-5.0
Saskatoon	2,899	3,136	-7.6	2,664	2,848	-6.5	2,598	2,823	-8.0	2,351	2,545	-7.6
Winnipeg	6,486	6,229	4.1	5,730	5,421	5.7	5,709	5,554	2.8	4,980	4,750	4.8
Hamilton-Burlington	5,107	5,380	-5.1	4,455	4,720	-5.6	4,832	5,075	-4.8	4,186	4,419	-5.3
Kitchener-Waterloo	2,175	2,382	-8.7	2,028	2,070	-2.0	2,058	2,212	-7.0	1,900	1,911	-0.6
London and St Thomas	4,062	3,624	12.1	3,560	3,183	11.8	3,602	3,206	12.4	3,272	2,885	13.4
Niagara Region	2,698	2,768	-2.5	2,389	2,373	0.7	2,388	2,447	-2.4	2,087	2,088	0.0
Ottawa	5,833	6,628	-12.0	5,258	5,916	-11.1	5,109	5,838	-12.5	4,691	5,262	-10.9
Sudbury	1,203	1,202	0.1	986	985	0.1	851	848	0.4	678	678	0.0
Thunder Bay	865	925	-6.5	598	648	-7.7	741	801	-7.5	493	539	-8.5
Greater Toronto†	38,612	39,973	-3.4	32,873	33,280	-1.2	38,435	39,822	-3.5	32,873	33,280	-1.2
Windsor-Essex	2,898	2,782	4.2	2,388	2,281	4.7	2,544	2,415	5.3	2,064	1,939	6.4
Trois Rivières CMA	457	521	-12.3	543	623	-12.8	390	449	-13.1	485	551	-12.0
Montreal CMA	15,746	17,905	-12.1	19,378	21,931	-11.6	14,449	16,588	-12.9	18,079	20,590	-12.2
Gatineau CMA	1,751	2,085	-16.0	1,910	2,230	-14.3	1,597	1,828	-12.6	1,725	1,964	-12.2
Quebec CMA	3,442	3,821	-9.9	4,206	4,619	-8.9	3,172	3,450	-8.1	3,910	4,214	-7.2
Saguenay CMA	530	689	-23.1	659	802	-17.8	478	616	-22.4	607	751	-19.2
Sherbrooke CMA	734	851	-13.7	889	990	-10.2	622	705	-11.8	766	841	-8.9
Saint John	937	983	-4.7	931	996	-6.5	756	772	-2.1	704	725	-2.9
Halifax-Dartmouth	2,247	2,375	-5.4	2,150	2,246	-4.3	2,065	2,081	-0.8	1,924	1,921	0.2
Newfoundland & Labrador	2,509	3,603	-30.4	2,239	3,206	-30.2	2,100	2,834	-25.9	1,856	2,490	-25.5
<b>Canada</b>	<b>218,295</b>	<b>231,346</b>	<b>-5.6</b>	<b>207,236</b>	<b>217,141</b>	<b>-4.6</b>	<b>196,461</b>	<b>207,437</b>	<b>-5.3</b>	<b>185,725</b>	<b>194,235</b>	<b>-4.4</b>

<sup>1</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# Average Sale Price over MLS® Systems of Select Canadian Real Estate Boards & Associations

Q1 2020

Average Price*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
Fraser Valley	764,846	698,995	9.4	762,073	700,740	8.8	768,528	692,355	11.0	768,889	698,631	10.1
Greater Vancouver	1,031,041	967,039	6.6	1,032,605	961,766	7.4	1,026,238	973,585	5.4	1,029,394	971,803	5.9
Victoria	724,934	662,810	9.4	720,317	653,244	10.3	733,724	676,010	8.5	726,163	668,144	8.7
Calgary	455,241	464,654	-2.0	453,610	465,358	-2.5	438,194	444,699	-1.5	435,511	443,466	-1.8
Edmonton	392,403	360,819	8.8	391,066	355,993	9.9	359,072	357,504	0.4	353,580	354,902	-0.4
Regina	305,534	306,735	-0.4	303,992	302,061	0.6	303,319	300,484	0.9	301,499	295,318	2.1
Saskatoon	341,690	317,909	7.5	334,337	312,614	6.9	315,482	309,567	1.9	313,738	305,854	2.6
Winnipeg	292,765	292,856	0.0	292,097	291,274	0.3	301,349	299,065	0.8	298,597	296,774	0.6
Hamilton-Burlington	641,370	563,485	13.8	648,196	566,880	14.3	641,003	563,903	13.7	645,266	564,469	14.3
Kitchener-Waterloo	591,974	508,223	16.5	592,981	512,934	15.6	569,819	494,730	15.2	572,118	495,781	15.4
London and St Thomas	456,574	396,473	15.2	462,531	401,178	15.3	441,327	392,812	12.4	444,825	396,359	12.2
Niagara Region	491,053	430,102	14.2	485,384	423,662	14.6	484,103	419,648	15.4	477,486	409,841	16.5
Ottawa	497,690	424,951	17.1	502,859	424,335	18.5	498,007	420,596	18.4	503,789	422,602	19.2
Sudbury	278,932	249,446	11.8	275,854	243,509	13.3	293,926	256,853	14.4	290,767	250,938	15.9
Thunder Bay	228,313	235,841	-3.2	219,582	226,204	-2.9	235,031	242,543	-3.1	225,361	232,838	-3.2
Greater Toronto†	892,464	778,396	14.7	890,849	775,988	14.8	892,234	778,178	14.7	890,849	775,988	14.8
Windsor-Essex	371,516	322,103	15.3	365,228	318,561	14.6	381,223	327,256	16.5	366,746	315,562	16.2
Trois Rivières CMA	187,022	179,455	4.2	n/a	n/a	-	178,423	169,972	5.0	178,238	171,764	3.8
Montreal CMA	439,907	392,732	12.0	n/a	n/a	-	443,932	397,358	11.7	435,379	389,721	11.7
Gatineau CMA	288,679	262,821	9.8	n/a	n/a	-	290,779	266,667	9.0	290,846	264,862	9.8
Quebec CMA	289,572	284,734	1.7	n/a	n/a	-	282,743	276,492	2.3	276,614	270,331	2.3
Saguenay CMA	190,871	181,563	5.1	n/a	n/a	-	190,118	183,247	3.7	186,447	181,933	2.5
Sherbrooke CMA	301,256	260,247	15.8	n/a	n/a	-	273,409	254,528	7.4	259,715	241,171	7.7
Saint John	176,628	173,043	2.1	177,465	174,800	1.5	185,723	175,489	5.8	185,869	176,072	5.6
Halifax-Dartmouth	327,804	308,290	6.3	327,962	309,726	5.9	338,779	316,994	6.9	338,517	318,370	6.3
Newfoundland & Labrador	231,396	240,489	-3.8	230,003	237,253	-3.1	235,581	243,742	-3.3	232,981	240,197	-3.0
<b>Canada</b>	<b>525,998</b>	<b>466,103</b>	<b>12.9</b>	<b>527,546</b>	<b>467,223</b>	<b>12.9</b>	<b>531,395</b>	<b>469,791</b>	<b>13.1</b>	<b>531,722</b>	<b>470,310</b>	<b>13.1</b>

\* Weighted residential average prices for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations.

Information on Quebec's weighted average price calculation can be found at: [http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\\_moyen\\_pondere\\_a.pdf](http://www.fciq.ca/pdf/Carrefour/definitions/en/prix_moyen_pondere_a.pdf)

†Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# Sales as a Percentage of New Listings over MLS® Systems of Select Canadian Real Estate Boards & Associations

Q1 2020

Sales as a Percentage of New Listings	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change
Fraser Valley	54.2	40.1	14.1	50.6	38.8	11.8	55.9	42.3	13.6	52.7	41.1	11.6
Greater Vancouver	53.4	32.6	20.8	48.9	30.6	18.3	53.7	32.9	20.8	50.3	31.2	19.1
Victoria	59.6	50.5	9.1	52.5	47.3	5.2	60.8	52.8	8.0	55.0	50.3	4.7
Calgary	51.2	45.0	6.2	41.6	37.6	4.0	54.1	47.5	6.6	44.1	39.7	4.4
Edmonton	48.5	43.9	4.6	37.7	34.2	3.5	49.7	44.9	4.8	38.8	35.2	3.6
Regina	47.6	46.7	0.9	37.9	36.6	1.3	49.1	50.1	-1.0	39.8	39.3	0.5
Saskatoon	46.6	40.8	5.8	39.3	34.3	5.0	49.0	42.4	6.6	41.9	35.7	6.2
Winnipeg	56.4	53.6	2.8	46.4	43.7	2.7	59.7	56.5	3.2	49.3	46.6	2.7
Hamilton-Burlington	65.0	55.2	9.8	66.2	56.0	10.2	67.3	57.2	10.1	69.0	58.5	10.5
Kitchener-Waterloo	73.3	61.5	11.8	66.2	56.9	9.3	73.6	63.7	9.9	67.6	59.6	8.0
London and St Thomas	68.9	69.0	-0.1	64.1	63.8	0.3	73.4	74.0	-0.6	66.0	66.8	-0.8
Niagara Region	59.5	53.4	6.1	57.5	52.1	5.4	62.2	55.9	6.3	60.8	55.0	5.8
Ottawa	82.3	71.3	11.0	69.4	59.7	9.7	90.1	77.6	12.5	74.5	64.2	10.3
Sudbury	61.1	57.1	4.0	54.8	49.9	4.9	71.3	69.7	1.6	64.6	60.3	4.3
Thunder Bay	64.2	63.6	0.6	63.0	62.3	0.7	66.9	67.5	-0.6	68.8	68.6	0.2
Greater Toronto†	61.5	47.9	13.6	60.4	48.7	11.7	61.7	48.0	13.7	60.4	48.7	11.7
Windsor-Essex	60.4	66.7	-6.3	60.4	66.1	-5.7	63.9	71.5	-7.6	64.0	71.1	-7.1
Trois Rivières CMA	87.1	62.6	24.5	79.7	58.1	21.6	96.4	67.3	29.1	84.9	61.9	23.0
Montreal CMA	89.2	69.4	19.8	78.0	60.7	17.3	94.2	72.2	22.0	81.1	62.9	18.2
Gatineau CMA	88.9	60.5	28.4	72.4	49.5	22.9	91.2	65.0	26.2	75.7	53.6	22.1
Quebec CMA	78.1	52.1	26.0	72.9	49.7	23.2	79.0	54.4	24.6	75.7	52.4	23.3
Saguenay CMA	67.9	50.5	17.4	57.2	43.9	13.3	69.7	53.4	16.3	57.7	44.5	13.2
Sherbrooke CMA	81.3	61.0	20.3	75.5	59.3	16.2	85.9	65.8	20.1	80.2	63.9	16.3
Saint John	77.4	59.6	17.8	57.5	42.1	15.4	84.5	68.4	16.1	67.3	52.3	15.0
Halifax-Dartmouth	84.0	70.3	13.7	66.5	55.3	11.2	87.3	74.2	13.1	70.6	60.3	10.3
Newfoundland & Labrador	41.4	28.0	13.4	29.3	20.0	9.3	46.9	33.3	13.6	32.8	24.1	8.7
<b>Canada</b>	<b>61.8</b>	<b>51.3</b>	<b>10.5</b>	<b>55.6</b>	<b>46.1</b>	<b>9.5</b>	<b>64.8</b>	<b>53.8</b>	<b>11.0</b>	<b>58.7</b>	<b>48.7</b>	<b>10.0</b>

<sup>1</sup>Detailed data for the Toronto Real Estate Board (TREB) market area can be found at [http://www.torontorealestateboard.com/market\\_news/market\\_watch/index.htm](http://www.torontorealestateboard.com/market_news/market_watch/index.htm)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# Dollar Volume & Sales Activity over MLS® Systems of Canadian Real Estate Boards & Associations

March 2020

Dollar Volume*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
British Columbia	5,097.3	5,347.0	-4.7	5,575.6	4,134.1	34.9	4,844.9	5,075.2	-4.5	5,308.5	3,929.5	35.1
Alberta	1,623.0	1,828.4	-11.2	1,642.0	1,710.0	-4.0	1,378.1	1,754.5	-21.5	1,394.7	1,565.5	-10.9
Saskatchewan	299.0	297.2	0.6	282.0	252.5	11.7	279.4	261.5	6.9	256.3	212.9	20.4
Manitoba	387.8	395.8	-2.0	372.8	339.4	9.9	363.3	373.5	-2.7	349.0	318.9	9.4
Ontario	11,082.2	14,041.5	-21.1	12,328.9	10,105.1	22.0	10,808.5	13,708.1	-21.2	12,038.8	9,819.0	22.6
Quebec	2,821.6	3,387.0	-16.7	3,855.4	3,256.7	18.4	2,685.2	3,088.9	-13.1	3,631.1	3,065.0	18.5
New Brunswick	165.3	164.7	0.3	143.3	119.7	19.7	158.2	157.9	0.2	136.2	111.6	22.0
Nova Scotia	290.1	309.4	-6.2	271.9	238.4	14.1	281.1	298.1	-5.7	263.0	226.6	16.1
Prince Edward Island	43.6	49.1	-11.2	30.7	29.4	4.4	37.9	42.1	-10.0	27.3	24.0	13.9
Newfoundland & Labrador	71.2	99.3	-28.3	55.8	67.9	-17.8	64.4	99.5	-35.2	50.3	65.9	-23.6
Northwest Territories	8.0	3.9	103.5	7.2	7.3	-0.9	8.2	3.7	118.5	7.2	7.3	-0.9
Yukon	15.5	16.7	-6.9	12.3	8.8	39.2	14.8	16.0	-7.9	12.3	7.3	67.5
<b>Canada</b>	<b>21,904.6</b>	<b>25,940.0</b>	<b>-15.6</b>	<b>24,577.9</b>	<b>20,269.2</b>	<b>21.3</b>	<b>20,923.9</b>	<b>24,879.0</b>	<b>-15.9</b>	<b>23,474.6</b>	<b>19,353.6</b>	<b>21.3</b>

Sales Activity	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
British Columbia	6,669	7,251	-8.0	7,173	6,160	16.4	6,244	6,726	-7.2	6,733	5,729	17.5
Alberta	3,880	4,898	-20.8	3,931	4,326	-9.1	3,720	4,638	-19.8	3,759	4,108	-8.5
Saskatchewan	1,076	1,033	4.2	1,004	894	12.3	1,009	946	6.7	935	791	18.2
Manitoba	1,288	1,429	-9.9	1,236	1,156	6.9	1,216	1,314	-7.5	1,158	1,077	7.5
Ontario	17,056	20,921	-18.5	18,280	17,163	6.5	16,332	20,021	-18.4	17,632	16,500	6.9
Quebec	8,617	9,790	-12.0	11,639	10,464	11.2	8,119	9,156	-11.3	11,119	10,023	10.9
New Brunswick	893	934	-4.4	777	715	8.7	807	837	-3.6	708	656	7.9
Nova Scotia	1,131	1,270	-10.9	1,031	977	5.5	999	1,133	-11.8	913	862	5.9
Prince Edward Island	200	217	-7.8	132	136	-2.9	150	171	-12.3	100	105	-4.8
Newfoundland & Labrador	289	448	-35.5	231	288	-19.8	263	422	-37.7	214	278	-23.0
Northwest Territories	18	12	50.0	16	20	-20.0	18	11	63.6	16	20	-20.0
Yukon	34	37	-8.1	30	22	36.4	34	35	-2.9	30	18	66.7
<b>Canada</b>	<b>41,151</b>	<b>48,240</b>	<b>-14.7</b>	<b>45,480</b>	<b>42,321</b>	<b>7.5</b>	<b>38,911</b>	<b>45,410</b>	<b>-14.3</b>	<b>43,317</b>	<b>40,167</b>	<b>7.8</b>

\* in millions of dollars

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

**New Listings and Average Sale Price over MLS® Systems of Canadian Real Estate Boards & Associations**  
**March 2020**

New Listings	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
British Columbia	12,599	13,001	-3.1	14,209	15,506	-8.4	11,160	12,089	-7.7	12,719	13,673	-7.0
Alberta	8,280	9,847	-15.9	9,662	11,327	-14.7	7,625	9,064	-15.9	8,811	10,310	-14.5
Saskatchewan	2,261	2,568	-12.0	2,482	2,939	-15.5	2,029	2,225	-8.8	2,199	2,568	-14.4
Manitoba	2,314	2,540	-8.9	2,545	2,554	-0.4	2,064	2,210	-6.6	2,251	2,260	-0.4
Ontario	28,247	31,199	-9.5	31,331	31,568	-0.8	26,298	29,078	-9.6	29,569	29,481	0.3
Quebec	9,800	12,680	-22.7	12,399	16,249	-23.7	8,628	11,088	-22.2	11,128	14,624	-23.9
New Brunswick	1,139	1,549	-26.5	1,227	1,500	-18.2	868	1,143	-24.1	933	1,209	-22.8
Nova Scotia	1,585	1,896	-16.4	1,713	1,892	-9.5	1,215	1,514	-19.7	1,337	1,463	-8.6
Prince Edward Island	235	472	-50.2	217	343	-36.7	160	274	-41.6	150	225	-33.3
Newfoundland & Labrador	717	942	-23.9	673	1,061	-36.6	651	734	-11.3	588	822	-28.5
Northwest Territories	26	21	23.8	36	45	-20.0	25	18	38.9	32	44	-27.3
Yukon	39	42	-7.1	39	46	-15.2	38	41	-7.3	37	42	-11.9
<b>Canada</b>	<b>67,242</b>	<b>76,757</b>	<b>-12.4</b>	<b>76,533</b>	<b>85,030</b>	<b>-10.0</b>	<b>60,761</b>	<b>69,478</b>	<b>-12.5</b>	<b>69,754</b>	<b>76,721</b>	<b>-9.1</b>

Average Price*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Feb 2020	monthly percentage change	Mar 2020	Mar 2019	year-over-year percentage change
British Columbia	756,616	724,865	4.4	777,297	671,113	15.8	770,736	736,030	4.7	788,425	685,892	14.9
Alberta	413,093	391,048	5.6	417,701	395,275	5.7	369,294	375,635	-1.7	371,022	381,093	-2.6
Saskatchewan	284,168	286,102	-0.7	280,905	282,477	-0.6	273,882	269,700	1.6	274,127	269,212	1.8
Manitoba	293,380	271,207	8.2	301,615	293,565	2.7	294,627	277,372	6.2	301,369	296,086	1.8
Ontario	656,161	665,906	-1.5	674,449	588,771	14.6	662,968	682,843	-2.9	682,779	595,092	14.7
Quebec	338,261	342,340	-1.2	n/a	n/a	-	347,510	351,131	-1.0	340,677	312,071	9.2
New Brunswick	182,691	174,766	4.5	184,470	167,464	10.2	196,200	187,834	4.5	192,362	170,155	13.1
Nova Scotia	256,916	237,693	8.1	263,760	244,000	8.1	280,440	263,400	6.5	288,101	262,917	9.6
Prince Edward Island	232,377	239,199	-2.9	232,377	215,980	7.6	273,206	274,397	-0.4	273,206	228,423	19.6
Newfoundland & Labrador	239,572	229,778	4.3	241,451	235,594	2.5	237,485	237,664	-0.1	235,100	237,029	-0.8
Northwest Territories	435,051	354,516	22.7	450,249	363,361	23.9	434,370	350,764	23.8	450,249	363,361	23.9
Yukon	418,315	463,692	-9.8	409,787	401,322	2.1	411,385	476,523	-13.7	409,787	407,715	0.5
<b>Canada</b>	<b>530,433</b>	<b>527,416</b>	<b>0.6</b>	<b>540,412</b>	<b>478,938</b>	<b>12.8</b>	<b>533,438</b>	<b>533,987</b>	<b>-0.1</b>	<b>541,926</b>	<b>481,828</b>	<b>12.5</b>

\* Provincial weighted residential average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations.  
Information on Quebec's weighted average price calculation can be found at: [http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\\_moyen\\_pondere\\_a.pdf](http://www.fciq.ca/pdf/Carrefour/definitions/en/prix_moyen_pondere_a.pdf)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

## Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations

March 2020

Sales as a Percentage of New Listings*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly change	Mar 2020	Mar 2019	year-over-year change	Mar 2020	Feb 2020	monthly change	Mar 2020	Mar 2019	year-over-year change
British Columbia	52.9	55.8	-2.9	53.4	47.0	6.4	55.9	55.6	0.3	56.5	48.9	7.6
Alberta	46.9	49.7	-2.8	47.5	43.4	4.1	48.8	51.2	-2.4	49.9	45.2	4.7
Saskatchewan	47.6	40.2	7.4	39.0	36.2	2.8	49.7	42.5	7.2	42.3	39.1	3.2
Manitoba	55.7	56.3	-0.6	52.8	51.7	1.1	58.9	59.5	-0.6	55.9	54.6	1.3
Ontario	60.4	67.1	-6.7	63.3	56.6	6.7	62.1	68.9	-6.8	65.1	58.1	7.0
Quebec	87.9	77.2	10.7	70.0	59.2	10.8	94.1	82.6	11.5	75.2	63.3	11.9
New Brunswick	78.4	60.3	18.1	58.6	52.5	6.1	93.0	73.2	19.8	69.1	61.6	7.5
Nova Scotia	71.4	67.0	4.4	63.3	54.8	8.5	82.2	74.8	7.4	72.2	62.4	9.8
Prince Edward Island	85.1	46.0	39.1	56.6	55.6	1.0	93.8	62.4	31.4	65.5	67.0	-1.5
Newfoundland & Labrador	40.3	47.6	-7.3	34.7	28.2	6.5	40.4	57.5	-17.1	38.9	32.6	6.3
Northwest Territories	69.2	57.1	12.1	73.2	70.8	2.4	72.0	61.1	10.9	75.3	72.1	3.2
Yukon	87.2	88.1	-0.9	86.2	76.4	9.8	89.5	85.4	4.1	89.6	79.4	10.2
<b>Canada</b>	<b>61.2</b>	<b>62.8</b>	<b>-1.6</b>	<b>58.9</b>	<b>52.1</b>	<b>6.8</b>	<b>64.0</b>	<b>65.4</b>	<b>-1.4</b>	<b>62.1</b>	<b>54.6</b>	<b>7.5</b>

Months of Inventory*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020	Feb 2020	monthly change	Mar 2020	Mar 2019	year-over-year change	Mar 2020	Feb 2020	monthly change	Mar 2020	Mar 2019	year-over-year change
British Columbia	4.8	4.5	0.3	6.5	6.7	-0.2	5.1	4.8	0.3	5.2	5.5	-0.3
Alberta	7.5	6.2	1.3	8.0	8.5	-0.5	7.8	6.5	1.3	6.9	7.5	-0.6
Saskatchewan	8.6	9.3	-0.7	12.5	13.2	-0.7	9.1	10.2	-1.1	10.3	10.9	-0.6
Manitoba	4.4	4.0	0.4	5.4	5.1	0.3	4.6	4.3	0.3	4.4	4.2	0.2
Ontario	1.9	1.6	0.3	2.6	3.3	-0.7	2.0	1.7	0.3	2.2	2.8	-0.6
Quebec	5.2	4.8	0.4	7.9	10.2	-2.3	5.5	5.2	0.3	6.4	8.5	-2.1
New Brunswick	4.7	5.0	-0.3	9.8	12.1	-2.3	5.2	5.5	-0.3	6.2	8.2	-2.0
Nova Scotia	4.2	3.9	0.3	8.7	11.2	-2.5	4.8	4.4	0.4	5.4	7.5	-2.1
Prince Edward Island	3.8	3.7	0.1	11.0	11.4	-0.4	5.1	4.7	0.4	5.4	5.7	-0.3
Newfoundland & Labrador	15.2	10.4	4.8	19.1	22.1	-3.0	16.7	11.1	5.6	14.7	16.8	-2.1
Northwest Territories	5.3	7.7	-2.4	5.5	5.7	-0.2	5.3	8.4	-3.1	5.0	5.2	-0.2
Yukon	5.2	4.9	0.3	5.0	5.0	0.0	5.2	5.2	0.0	4.2	3.7	0.5
<b>Canada</b>	<b>4.1</b>	<b>3.6</b>	<b>0.5</b>	<b>5.7</b>	<b>6.7</b>	<b>-1.0</b>	<b>4.3</b>	<b>3.8</b>	<b>0.5</b>	<b>4.5</b>	<b>5.4</b>	<b>-0.9</b>

\*Actual (not seasonally adjusted) data for sales-to-new listings ratios and months of inventory are based on a 12-month moving average

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association



**Dollar Volume & Sales Activity over MLS® Systems of Canadian Real Estate Boards & Associations**  
**Q1 2020**

Dollar Volume*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
British Columbia	15,727.9	11,643.8	35.1	13,562.7	9,939.8	36.4	14,920.7	10,979.4	35.9	12,873.7	9,388.3	37.1
Alberta	5,311.3	5,171.6	2.7	4,228.9	4,065.3	4.0	4,866.8	4,764.3	2.2	3,760.5	3,695.3	1.8
Saskatchewan	901.1	849.0	6.1	692.0	643.0	7.6	799.5	762.8	4.8	598.4	555.1	7.8
Manitoba	1,220.0	1,088.8	12.0	867.4	767.1	13.1	1,134.8	1,026.9	10.5	803.0	720.2	11.5
Ontario	37,362.3	28,106.4	32.9	30,364.9	22,733.9	33.6	36,526.6	27,143.8	34.6	29,553.1	21,995.3	34.4
Quebec	9,521.6	7,411.4	28.5	9,743.1	7,542.8	29.2	8,831.5	6,918.0	27.7	9,084.2	7,082.6	28.3
New Brunswick	493.9	410.5	20.3	364.8	291.5	25.1	465.8	392.2	18.8	340.3	273.8	24.3
Nova Scotia	888.9	764.3	16.3	660.7	553.3	19.4	861.9	721.7	19.4	632.4	521.1	21.4
Prince Edward Island	140.2	117.8	19.1	99.2	74.2	33.7	122.1	101.3	20.6	87.5	65.5	33.7
Newfoundland & Labrador	241.1	239.6	0.6	150.9	152.1	-0.8	233.9	230.5	1.5	141.7	143.9	-1.5
Northwest Territories	17.3	31.1	-44.2	11.1	19.0	-41.2	17.2	31.0	-44.4	11.1	19.0	-41.2
Yukon	52.9	40.3	31.5	35.0	26.9	30.1	51.1	38.4	33.3	34.4	25.3	35.9
<b>Canada</b>	<b>71,878.7</b>	<b>55,874.5</b>	<b>28.6</b>	<b>60,780.7</b>	<b>46,808.8</b>	<b>29.8</b>	<b>68,831.9</b>	<b>53,110.3</b>	<b>29.6</b>	<b>57,920.4</b>	<b>44,485.2</b>	<b>30.2</b>

Sales Activity	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
British Columbia	21,164	17,769	19.1	18,089	14,992	20.7	19,753	16,375	20.6	16,880	13,853	21.9
Alberta	13,456	13,279	1.3	10,586	10,430	1.5	12,822	12,644	1.4	10,061	9,898	1.6
Saskatchewan	3,151	3,029	4.0	2,427	2,274	6.7	2,902	2,775	4.6	2,219	2,051	8.2
Manitoba	4,200	3,815	10.1	3,049	2,699	13.0	3,885	3,554	9.3	2,793	2,504	11.5
Ontario	56,571	49,443	14.4	45,797	39,741	15.2	54,180	47,199	14.8	43,916	38,001	15.6
Quebec	28,170	23,854	18.1	29,324	24,718	18.6	26,420	22,416	17.9	27,810	23,546	18.1
New Brunswick	2,762	2,446	12.9	2,073	1,779	16.5	2,482	2,231	11.3	1,858	1,622	14.5
Nova Scotia	3,592	3,301	8.8	2,672	2,404	11.1	3,197	2,882	10.9	2,346	2,092	12.1
Prince Edward Island	641	614	4.4	428	378	13.2	493	472	4.4	327	297	10.1
Newfoundland & Labrador	1,039	1,009	3.0	656	641	2.3	985	945	4.2	608	599	1.5
Northwest Territories	44	88	-50.0	29	58	-50.0	43	88	-51.1	29	58	-50.0
Yukon	114	96	18.8	84	71	18.3	111	89	24.7	83	66	25.8
<b>Canada</b>	<b>134,904</b>	<b>118,743</b>	<b>13.6</b>	<b>115,214</b>	<b>100,185</b>	<b>15.0</b>	<b>127,273</b>	<b>111,670</b>	<b>14.0</b>	<b>108,930</b>	<b>94,587</b>	<b>15.2</b>

\* in millions of dollars

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

**New Listings and Average Sale Price over MLS® Systems of Canadian Real Estate Boards & Associations**  
**Q1 2020**

New Listings	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
British Columbia	39,392	42,685	-7.7	38,043	39,942	-4.8	35,460	37,941	-6.5	33,618	35,147	-4.4
Alberta	28,191	29,998	-6.0	27,867	29,196	-4.6	25,793	27,409	-5.9	25,296	26,532	-4.7
Saskatchewan	7,456	7,955	-6.3	6,835	7,166	-4.6	6,475	6,841	-5.4	5,845	6,101	-4.2
Manitoba	7,588	7,207	5.3	6,753	6,314	7.0	6,655	6,398	4.0	5,848	5,518	6.0
Ontario	87,688	89,429	-1.9	75,401	76,002	-0.8	81,414	82,939	-1.8	69,927	70,276	-0.5
Quebec	35,162	39,457	-10.9	40,725	45,379	-10.3	30,617	34,630	-11.6	36,350	40,778	-10.9
New Brunswick	3,900	4,124	-5.4	3,673	3,874	-5.2	3,005	3,263	-7.9	2,703	2,916	-7.3
Nova Scotia	5,148	5,490	-6.2	4,651	4,883	-4.8	4,076	4,257	-4.3	3,604	3,736	-3.5
Prince Edward Island	1,067	1,171	-8.9	865	966	-10.5	679	712	-4.6	511	548	-6.8
Newfoundland & Labrador	2,509	3,603	-30.4	2,239	3,206	-30.2	2,100	2,834	-25.9	1,856	2,490	-25.5
Northwest Territories	68	100	-32.0	65	88	-26.1	64	99	-35.4	59	86	-31.4
Yukon	126	127	-0.8	119	125	-4.8	123	114	7.9	108	107	0.9
<b>Canada</b>	<b>218,295</b>	<b>231,346</b>	<b>-5.6</b>	<b>207,236</b>	<b>217,141</b>	<b>-4.6</b>	<b>196,461</b>	<b>207,437</b>	<b>-5.3</b>	<b>185,725</b>	<b>194,235</b>	<b>-4.4</b>

Average Price*	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change	Mar 2020 YTD	Mar 2019 YTD	percentage change
British Columbia	736,354	653,289	12.7	749,778	663,006	13.1	747,677	666,543	12.2	762,657	677,706	12.5
Alberta	400,484	391,160	2.4	399,483	389,767	2.5	378,187	375,057	0.8	373,774	373,335	0.1
Saskatchewan	284,795	282,139	0.9	285,132	282,748	0.8	271,818	273,581	-0.6	269,686	270,633	-0.3
Manitoba	284,503	284,206	0.1	284,479	284,204	0.1	288,299	289,019	-0.2	287,522	287,615	0.0
Ontario	657,060	567,326	15.8	663,033	572,052	15.9	668,342	574,868	16.3	672,946	578,808	16.3
Quebec	339,845	311,001	9.3	n/a	n/a	-	348,351	315,493	10.4	341,090	309,135	10.3
New Brunswick	176,814	165,688	6.7	175,956	163,849	7.4	187,650	174,867	7.3	183,149	168,806	8.5
Nova Scotia	245,216	229,489	6.9	247,253	230,152	7.4	269,026	248,628	8.2	269,557	249,098	8.2
Prince Edward Island	230,873	195,248	18.2	231,847	196,301	18.1	268,243	219,902	22.0	267,644	220,456	21.4
Newfoundland & Labrador	231,396	240,489	-3.8	230,003	237,253	-3.1	235,581	243,742	-3.3	232,981	240,197	-3.0
Northwest Territories	399,360	356,992	11.9	384,427	326,816	17.6	397,266	355,220	11.8	384,427	326,816	17.6
Yukon	431,879	385,282	12.1	416,843	379,006	10.0	435,602	395,877	10.0	414,937	383,867	8.1
<b>Canada</b>	<b>525,998</b>	<b>466,103</b>	<b>12.9</b>	<b>527,546</b>	<b>467,223</b>	<b>12.9</b>	<b>531,395</b>	<b>469,791</b>	<b>13.1</b>	<b>531,722</b>	<b>470,310</b>	<b>13.1</b>

\* Provincial weighted residential average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations.  
Information on Quebec's weighted average price calculation can be found at: [http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\\_moyen\\_pondere\\_a.pdf](http://www.fciq.ca/pdf/Carrefour/definitions/en/prix_moyen_pondere_a.pdf)

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

## Months of Inventory and Sales as a Percentage of New Listings over MLS® Systems of Canadian Real Estate Boards & Associations

Q1 2020

Sales as a Percentage of New Listings	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change
British Columbia	53.7	41.6	12.1	47.5	37.5	10.0	55.7	43.2	12.5	50.2	39.4	10.8
Alberta	47.7	44.3	3.4	38.0	35.7	2.3	49.7	46.1	3.6	39.8	37.3	2.5
Saskatchewan	42.3	38.1	4.2	35.5	31.7	3.8	44.8	40.6	4.2	38.0	33.6	4.4
Manitoba	55.4	52.9	2.5	45.2	42.7	2.5	58.4	55.5	2.9	47.8	45.4	2.4
Ontario	64.5	55.3	9.2	60.7	52.3	8.4	66.5	56.9	9.6	62.8	54.1	8.7
Quebec	80.1	60.5	19.6	72.0	54.5	17.5	86.3	64.7	21.6	76.5	57.7	18.8
New Brunswick	70.8	59.3	11.5	56.4	45.9	10.5	82.6	68.4	14.2	68.7	55.6	13.1
Nova Scotia	69.8	60.1	9.7	57.5	49.2	8.3	78.4	67.7	10.7	65.1	56.0	9.1
Prince Edward Island	60.1	52.4	7.7	49.5	39.1	10.4	72.6	66.3	6.3	64.0	54.2	9.8
Newfoundland & Labrador	41.4	28.0	13.4	29.3	20.0	9.3	46.9	33.3	13.6	32.8	24.1	8.7
Northwest Territories	64.7	88.0	-23.3	44.6	65.9	-21.3	67.2	88.9	-21.7	49.2	67.4	-18.2
Yukon	90.5	75.6	14.9	70.6	56.8	13.8	90.2	78.1	12.1	76.9	61.7	15.2
<b>Canada</b>	<b>61.8</b>	<b>51.3</b>	<b>10.5</b>	<b>55.6</b>	<b>46.1</b>	<b>9.5</b>	<b>64.8</b>	<b>53.8</b>	<b>11.0</b>	<b>58.7</b>	<b>48.7</b>	<b>10.0</b>

Months of Inventory	Total <sup>1</sup>						Residential					
	s.a. <sup>2</sup>			nsa <sup>3</sup>			s.a. <sup>2</sup>			nsa <sup>3</sup>		
	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change	Mar 2020 YTD	Mar 2019 YTD	change
British Columbia	4.6	6.2	-1.6	6.3	8.3	-2.0	4.9	6.8	-1.9	5.0	6.9	-1.9
Alberta	6.7	7.2	-0.5	9.4	9.8	-0.4	7.0	7.5	-0.5	8.0	8.5	-0.5
Saskatchewan	9.1	9.8	-0.7	14.0	15.5	-1.5	9.9	10.7	-0.8	11.5	12.8	-1.3
Manitoba	4.1	3.9	0.2	6.2	6.0	0.2	4.4	4.1	0.3	5.0	4.8	0.2
Ontario	1.8	2.7	-0.9	2.3	3.4	-1.1	1.8	2.8	-1.0	1.8	2.8	-1.0
Quebec	5.1	7.6	-2.5	6.7	9.5	-2.8	5.4	8.0	-2.6	5.3	7.9	-2.6
New Brunswick	4.9	6.7	-1.8	10.7	13.7	-3.0	5.4	7.3	-1.9	6.4	8.8	-2.4
Nova Scotia	4.1	5.8	-1.7	9.4	12.5	-3.1	4.7	6.6	-1.9	5.5	8.1	-2.6
Prince Edward Island	3.7	4.3	-0.6	13.8	17.4	-3.6	4.8	5.6	-0.8	6.1	7.6	-1.5
Newfoundland & Labrador	13.4	15.4	-2.0	25.6	29.1	-3.5	14.1	16.4	-2.3	19.3	22.0	-2.7
Northwest Territories	6.4	3.7	2.7	8.9	4.9	4.0	6.5	3.7	2.8	7.6	4.4	3.2
Yukon	4.8	3.9	0.9	7.0	7.0	0.0	4.9	4.2	0.7	6.0	5.2	0.8
<b>Canada</b>	<b>3.9</b>	<b>5.2</b>	<b>-1.3</b>	<b>5.5</b>	<b>7.3</b>	<b>-1.8</b>	<b>4.1</b>	<b>5.5</b>	<b>-1.4</b>	<b>4.3</b>	<b>5.9</b>	<b>-1.6</b>

<sup>1</sup> Total = Residential + Non-residential

<sup>2</sup> Seasonally adjusted

<sup>3</sup> Not seasonally adjusted

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

# British Columbia

March 2020

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
BC Northern	84,802.5	111,470.5	-23.9	298	354	-15.8	284,572	314,888	-9.6	638	718	-11.1
Chilliwack	165,399.9	120,222.8	37.6	283	227	24.7	584,452	529,616	10.4	530	590	-10.2
Fraser Valley	1,117,335.3	885,455.3	26.2	1,441	1,221	18.0	775,389	725,189	6.9	2,666	2,872	-7.2
Kamloops	103,468.3	96,143.5	7.6	249	237	5.1	415,535	405,669	2.4	462	499	-7.4
Kootenay	67,299.4	73,606.4	-8.6	208	226	-8.0	323,555	325,692	-0.7	566	543	4.2
Northern region	4,089.0	6,584.4	-37.9	19	24	-20.8	215,211	274,351	-21.6	64	101	-36.6
Okanagan-Mainline	324,351.9	315,642.0	2.8	603	605	-0.3	537,897	521,722	3.1	1,527	1,585	-3.7
Powell River	9,613.6	6,657.7	44.4	24	19	26.3	400,565	350,403	14.3	60	67	-10.4
South Okanagan	78,552.2	54,540.4	44.0	166	142	16.9	473,206	384,088	23.2	519	416	24.8
Greater Vancouver	2,849,319.6	1,762,102.4	61.7	2,621	1,827	43.5	1,087,112	964,479	12.7	4,720	5,409	-12.7
Vancouver Island	323,434.9	285,099.9	13.4	653	638	2.4	495,306	446,865	10.8	1,373	1,422	-3.4
Victoria	447,883.7	416,531.4	7.5	608	640	-5.0	736,651	650,830	13.2	1,084	1,284	-15.6
<b>British Columbia</b>	<b>5,575,550.1</b>	<b>4,134,056.7</b>	<b>34.9</b>	<b>7,173</b>	<b>6,160</b>	<b>16.4</b>	<b>777,297</b>	<b>671,113</b>	<b>15.8</b>	<b>14,209</b>	<b>15,506</b>	<b>-8.4</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
BC Northern	72,583.9	93,980.7	-22.8	250	308	-18.8	290,336	305,132	-4.8	493	569	-13.4
Chilliwack	149,127.3	109,808.8	35.8	267	209	27.8	558,529	525,401	6.3	457	509	-10.2
Fraser Valley	1,063,809.2	844,121.2	26.0	1,365	1,164	17.3	779,347	725,190	7.5	2,427	2,585	-6.1
Kamloops	94,230.6	88,639.4	6.3	220	218	0.9	428,321	406,603	5.3	375	421	-10.9
Kootenay	62,294.8	64,665.3	-3.7	180	185	-2.7	346,082	349,542	-1.0	411	413	-0.5
Northern region	3,173.0	6,089.5	-47.9	13	21	-38.1	244,077	289,977	-15.8	47	84	-44.0
Okanagan-Mainline	302,975.9	282,176.8	7.4	561	558	0.5	540,064	505,693	6.8	1,351	1,358	-0.5
Powell River	9,598.6	6,490.2	47.9	23	17	35.3	417,328	381,774	9.3	53	51	3.9
South Okanagan	65,421.7	48,661.3	34.4	146	128	14.1	448,094	380,166	17.9	448	332	34.9
Greater Vancouver	2,767,454.0	1,714,730.9	61.4	2,562	1,745	46.8	1,080,193	982,654	9.9	4,521	5,065	-10.7
Vancouver Island	289,032.1	263,943.9	9.5	570	572	-0.3	507,074	461,440	9.9	1,145	1,139	0.5
Victoria	428,766.2	406,168.2	5.6	576	604	-4.6	744,386	672,464	10.7	991	1,147	-13.6
<b>British Columbia</b>	<b>5,308,467.2</b>	<b>3,929,476.3</b>	<b>35.1</b>	<b>6,733</b>	<b>5,729</b>	<b>17.5</b>	<b>788,425</b>	<b>685,892</b>	<b>14.9</b>	<b>12,719</b>	<b>13,673</b>	<b>-7.0</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

Source: The Canadian Real Estate Association

**British Columbia**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
BC Northern	217,699.2	258,270.5	-15.7	754	880	-14.3	288,726	293,489	-1.6	1,678	1,809	-7.2
Chilliwack	366,641.5	268,107.3	36.8	670	509	31.6	547,226	526,733	3.9	1,429	1,461	-2.2
Fraser Valley	2,870,727.9	2,093,110.4	37.2	3,767	2,987	26.1	762,073	700,740	8.8	7,439	7,697	-3.4
Kamloops	252,685.2	250,506.7	0.9	608	605	0.5	415,601	414,061	0.4	1,188	1,250	-5.0
Kootenay	176,340.9	178,636.1	-1.3	557	594	-6.2	316,590	300,734	5.3	1,356	1,233	10.0
Northern region	14,395.5	22,854.4	-37.0	59	83	-28.9	243,991	275,355	-11.4	199	253	-21.3
Okanagan-Mainline	803,159.3	704,376.6	14.0	1,504	1,418	6.1	534,015	496,739	7.5	3,557	3,912	-9.1
Powell River	18,743.3	20,245.0	-7.4	55	56	-1.8	340,786	361,518	-5.7	187	138	35.5
South Okanagan	188,778.3	137,974.8	36.8	406	338	20.1	464,971	408,210	13.9	1,146	969	18.3
Greater Vancouver	6,749,107.9	4,385,653.1	53.9	6,536	4,560	43.3	1,032,605	961,766	7.4	13,372	14,910	-10.3
Vancouver Island	764,906.6	712,036.9	7.4	1,591	1,572	1.2	480,771	452,950	6.1	3,480	3,372	3.2
Victoria	1,139,541.4	908,009.2	25.5	1,582	1,390	13.8	720,317	653,244	10.3	3,012	2,938	2.5
<b>British Columbia</b>	<b>13,562,726.9</b>	<b>9,939,781.0</b>	<b>36.4</b>	<b>18,089</b>	<b>14,992</b>	<b>20.7</b>	<b>749,778</b>	<b>663,006</b>	<b>13.1</b>	<b>38,043</b>	<b>39,942</b>	<b>-4.8</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
BC Northern	192,351.5	218,501.2	-12.0	645	741	-13.0	298,219	294,873	1.1	1,288	1,391	-7.4
Chilliwack	342,334.0	241,685.4	41.6	623	461	35.1	549,493	524,263	4.8	1,206	1,258	-4.1
Fraser Valley	2,709,565.2	1,975,727.8	37.1	3,524	2,828	24.6	768,889	698,631	10.1	6,685	6,889	-3.0
Kamloops	237,672.2	229,267.0	3.7	561	555	1.1	423,658	413,094	2.6	986	1,016	-3.0
Kootenay	161,130.7	156,046.0	3.3	473	473	0.0	340,657	329,907	3.3	1,003	915	9.6
Northern region	11,933.5	16,324.0	-26.9	48	67	-28.4	248,614	243,642	2.0	152	199	-23.6
Okanagan-Mainline	740,249.9	635,239.0	16.5	1,381	1,288	7.2	536,025	493,198	8.7	3,077	3,301	-6.8
Powell River	17,769.4	20,077.5	-11.5	48	54	-11.1	370,195	371,806	-0.4	136	108	25.9
South Okanagan	154,440.3	114,262.7	35.2	353	296	19.3	437,508	386,023	13.3	965	765	26.1
Greater Vancouver	6,535,625.2	4,253,582.6	53.6	6,349	4,377	45.1	1,029,394	971,803	5.9	12,630	14,019	-9.9
Vancouver Island	690,054.0	644,928.8	7.0	1,387	1,392	-0.4	497,516	463,311	7.4	2,787	2,661	4.7
Victoria	1,080,530.3	882,618.5	22.4	1,488	1,321	12.6	726,163	668,144	8.7	2,703	2,625	3.0
<b>British Columbia</b>	<b>12,873,656.1</b>	<b>9,388,260.6</b>	<b>37.1</b>	<b>16,880</b>	<b>13,853</b>	<b>21.9</b>	<b>762,657</b>	<b>677,706</b>	<b>12.5</b>	<b>33,618</b>	<b>35,147</b>	<b>-4.4</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

Source: The Canadian Real Estate Association

**Alberta**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Alberta West	21,885.0	37,896.1	-42.2	68	110	-38.2	321,838	344,510	-6.6	238	278	-14.4
Calgary	728,315.4	850,926.5	-14.4	1,612	1,798	-10.3	451,809	473,263	-4.5	3,451	4,300	-19.7
Central Alberta	85,096.4	81,784.5	4.0	270	269	0.4	315,172	304,032	3.7	840	974	-13.8
Edmonton (Board Total)	605,008.8	512,132.2	18.1	1,380	1,414	-2.4	438,412	362,187	21.0	3,583	4,146	-13.6
Fort McMurray	30,447.5	38,909.6	-21.7	72	103	-30.1	422,882	377,763	11.9	222	213	4.2
Grande Prairie	71,726.9	72,833.1	-1.5	180	231	-22.1	398,483	315,295	26.4	486	433	12.2
Lethbridge	52,132.5	55,919.7	-6.8	188	200	-6.0	277,301	279,599	-0.8	408	445	-8.3
Lloydminster (AB)	9,239.8	12,832.6	-28.0	35	49	-28.6	263,994	261,891	0.8	155	190	-18.4
Medicine Hat	24,499.9	28,426.3	-13.8	78	98	-20.4	314,101	290,064	8.3	167	235	-28.9
South Central Alberta	13,628.6	18,298.3	-25.5	48	54	-11.1	283,928	338,857	-16.2	112	113	-0.9
<b>Alberta</b>	<b>1,641,980.7</b>	<b>1,709,958.9</b>	<b>-4.0</b>	<b>3,931</b>	<b>4,326</b>	<b>-9.1</b>	<b>417,701</b>	<b>395,275</b>	<b>5.7</b>	<b>9,662</b>	<b>11,327</b>	<b>-14.7</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Alberta West	21,178.1	36,515.0	-42.0	65	106	-38.7	325,817	344,481	-5.4	209	260	-19.6
Calgary	662,310.1	759,650.4	-12.8	1,526	1,691	-9.8	434,017	449,231	-3.4	3,109	3,830	-18.8
Central Alberta	73,627.4	69,504.6	5.9	256	252	1.6	287,607	275,812	4.3	761	872	-12.7
Edmonton (Board Total)	467,914.1	500,141.4	-6.4	1,342	1,373	-2.3	348,669	364,269	-4.3	3,332	3,884	-14.2
Fort McMurray	28,797.5	37,634.6	-23.5	71	101	-29.7	405,599	372,620	8.9	216	204	5.9
Grande Prairie	53,659.2	62,361.7	-14.0	170	210	-19.0	315,642	296,960	6.3	434	380	14.2
Lethbridge	49,616.5	52,060.3	-4.7	185	194	-4.6	268,197	268,352	-0.1	383	409	-6.4
Lloydminster (AB)	9,239.8	12,832.6	-28.0	35	49	-28.6	263,994	261,891	0.8	142	180	-21.1
Medicine Hat	21,518.9	25,161.3	-14.5	72	92	-21.7	298,874	273,492	9.3	159	218	-27.1
South Central Alberta	6,809.6	9,669.4	-29.6	37	40	-7.5	184,042	241,735	-23.9	66	73	-9.6
<b>Alberta</b>	<b>1,394,671.1</b>	<b>1,565,531.3</b>	<b>-10.9</b>	<b>3,759</b>	<b>4,108</b>	<b>-8.5</b>	<b>371,022</b>	<b>381,093</b>	<b>-2.6</b>	<b>8,811</b>	<b>10,310</b>	<b>-14.5</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Note:** North Eastern Alberta data are now included in figures for Edmonton (Board Total).

**Note:** Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

**Source:** The Canadian Real Estate Association



**Alberta**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Alberta West	66,040.1	88,964.0	-25.8	189	261	-27.6	349,419	340,858	2.5	699	650	7.5
Calgary	2,001,328.0	1,962,878.3	2.0	4,412	4,218	4.6	453,610	465,358	-2.5	10,598	11,206	-5.4
Central Alberta	224,690.0	225,740.1	-0.5	692	694	-0.3	324,696	325,274	-0.2	2,378	2,468	-3.6
Edmonton (Board Total)	1,387,098.6	1,241,940.3	11.7	3,605	3,535	2.0	384,771	351,327	9.5	9,636	10,411	-7.4
Fort McMurray	100,369.6	96,744.9	3.7	246	259	-5.0	408,006	373,532	9.2	644	629	2.4
Grande Prairie	169,672.9	157,471.9	7.7	490	500	-2.0	346,271	314,944	9.9	1,436	1,208	18.9
Lethbridge	153,836.4	150,139.8	2.5	532	491	8.4	289,166	305,784	-5.4	1,220	1,292	-5.6
Lloydminster (AB)	22,512.7	25,582.7	-12.0	84	109	-22.9	268,008	234,704	14.2	426	447	-4.7
Medicine Hat	63,778.7	65,206.9	-2.2	221	240	-7.9	288,591	271,695	6.2	505	567	-10.9
South Central Alberta	39,602.8	50,600.5	-21.7	115	123	-6.5	344,372	411,386	-16.3	325	318	2.2
<b>Alberta</b>	<b>4,228,929.7</b>	<b>4,065,269.4</b>	<b>4.0</b>	<b>10,586</b>	<b>10,430</b>	<b>1.5</b>	<b>399,483</b>	<b>389,767</b>	<b>2.5</b>	<b>27,867</b>	<b>29,196</b>	<b>-4.6</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Alberta West	63,954.6	86,875.5	-26.4	181	252	-28.2	353,340	344,744	2.5	632	611	3.4
Calgary	1,817,822.3	1,760,116.1	3.3	4,174	3,969	5.2	435,511	443,466	-1.8	9,458	9,988	-5.3
Central Alberta	189,022.5	183,129.5	3.2	642	644	-0.3	294,427	284,363	3.5	2,129	2,192	-2.9
Edmonton (Board Total)	1,212,404.9	1,201,506.7	0.9	3,468	3,422	1.3	349,598	351,112	-0.4	9,000	9,751	-7.7
Fort McMurray	98,719.6	94,848.9	4.1	245	255	-3.9	402,937	371,957	8.3	626	609	2.8
Grande Prairie	139,718.7	138,179.1	1.1	463	465	-0.4	301,768	297,159	1.6	1,252	1,022	22.5
Lethbridge	142,476.0	128,515.4	10.9	516	467	10.5	276,116	275,194	0.3	1,146	1,212	-5.4
Lloydminster (AB)	22,512.7	25,582.7	-12.0	84	109	-22.9	268,008	234,704	14.2	381	424	-10.1
Medicine Hat	59,170.2	58,798.4	0.6	210	228	-7.9	281,763	257,888	9.3	470	524	-10.3
South Central Alberta	14,734.8	17,721.6	-16.9	78	87	-10.3	188,907	203,697	-7.3	202	199	1.5
<b>Alberta</b>	<b>3,760,536.3</b>	<b>3,695,273.8</b>	<b>1.8</b>	<b>10,061</b>	<b>9,898</b>	<b>1.6</b>	<b>373,774</b>	<b>373,335</b>	<b>0.1</b>	<b>25,296</b>	<b>26,532</b>	<b>-4.7</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Note:** North Eastern Alberta data are now included in figures for Edmonton (Board Total).

**Note:** Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

**Source:** The Canadian Real Estate Association

## Saskatchewan

March 2020

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Battlefords	13,641.2	5,385.2	153.3	75	42	78.6	181,882	128,219	41.9	145	192	-24.5
Lloydminster (SK)	3,881.4	2,974.5	30.5	20	13	53.8	194,070	228,808	-15.2	60	68	-11.8
Moose Jaw	13,585.0	14,208.1	-4.4	54	48	12.5	251,574	296,002	-15.0	144	131	9.9
Prince Albert	8,495.2	7,594.9	11.9	41	42	-2.4	207,199	180,831	14.6	133	160	-16.9
Regina	85,132.5	72,684.9	17.1	269	245	9.8	316,478	296,673	6.7	600	733	-18.1
Saskatoon	131,478.3	121,970.0	7.8	400	384	4.2	328,696	317,630	3.5	949	1,161	-18.3
Southeast Saskatchewan	6,759.9	5,711.4	18.4	34	26	30.8	198,821	219,669	-9.5	122	169	-27.8
Swift Current	6,784.2	3,987.0	70.2	30	34	-11.8	226,142	117,264	92.8	105	122	-13.9
Yorkton District	12,271.0	18,018.0	-31.9	81	60	35.0	151,493	300,300	-49.6	224	203	10.3
<b>Saskatchewan</b>	<b>282,028.6</b>	<b>252,534.0</b>	<b>11.7</b>	<b>1,004</b>	<b>894</b>	<b>12.3</b>	<b>280,905</b>	<b>282,477</b>	<b>-0.6</b>	<b>2,482</b>	<b>2,939</b>	<b>-15.5</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Battlefords	11,066.9	4,375.3	152.9	67	30	123.3	165,178	145,843	13.3	118	146	-19.2
Lloydminster (SK)	3,881.4	2,974.5	30.5	20	13	53.8	194,070	228,808	-15.2	47	58	-19.0
Moose Jaw	9,442.5	9,266.7	1.9	48	37	29.7	196,719	250,452	-21.5	131	113	15.9
Prince Albert	7,174.2	7,139.4	0.5	35	37	-5.4	204,976	192,957	6.2	108	134	-19.4
Regina	81,285.5	68,281.4	19.0	262	235	11.5	310,250	290,559	6.8	563	670	-16.0
Saskatoon	125,324.5	107,001.1	17.1	381	352	8.2	328,936	303,981	8.2	854	1,049	-18.6
Southeast Saskatchewan	4,952.4	3,708.9	33.5	30	20	50.0	165,080	185,445	-11.0	106	133	-20.3
Swift Current	4,909.7	3,697.5	32.8	26	24	8.3	188,836	154,063	22.6	91	100	-9.0
Yorkton District	8,272.0	6,501.6	27.2	66	43	53.5	125,333	151,200	-17.1	181	165	9.7
<b>Saskatchewan</b>	<b>256,309.1</b>	<b>212,946.5</b>	<b>20.4</b>	<b>935</b>	<b>791</b>	<b>18.2</b>	<b>274,127</b>	<b>269,212</b>	<b>1.8</b>	<b>2,199</b>	<b>2,568</b>	<b>-14.4</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Note:** Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

**Source:** The Canadian Real Estate Association

**Saskatchewan**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Battlefords	28,627.4	19,085.7	50.0	137	101	35.6	208,959	188,967	10.6	415	440	-5.7
Lloydminster (SK)	8,965.8	6,079.5	47.5	44	28	57.1	203,768	217,125	-6.2	169	161	5.0
Moose Jaw	31,425.4	32,410.9	-3.0	133	117	13.7	236,281	277,017	-14.7	397	323	22.9
Prince Albert	20,523.6	21,851.7	-6.1	109	111	-1.8	188,289	196,862	-4.4	376	399	-5.8
Regina	185,435.2	188,788.2	-1.8	610	625	-2.4	303,992	302,061	0.6	1,611	1,706	-5.6
Saskatoon	349,716.6	305,111.0	14.6	1,046	976	7.2	334,337	312,614	6.9	2,664	2,848	-6.5
Southeast Saskatchewan	19,018.3	15,690.3	21.2	96	71	35.2	198,108	220,990	-10.4	350	407	-14.0
Swift Current	19,531.0	15,217.3	28.3	91	91	0.0	214,627	167,223	28.3	292	350	-16.6
Yorkton District	28,771.6	38,734.7	-25.7	161	154	4.5	178,706	251,524	-29.0	561	532	5.5
<b>Saskatchewan</b>	<b>692,015.0</b>	<b>642,969.3</b>	<b>7.6</b>	<b>2,427</b>	<b>2,274</b>	<b>6.7</b>	<b>285,132</b>	<b>282,748</b>	<b>0.8</b>	<b>6,835</b>	<b>7,166</b>	<b>-4.6</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Battlefords	20,129.5	13,864.8	45.2	119	81	46.9	169,155	171,170	-1.2	327	321	1.9
Lloydminster (SK)	8,965.8	6,079.5	47.5	44	28	57.1	203,768	217,125	-6.2	124	138	-10.1
Moose Jaw	22,416.3	21,254.2	5.5	115	96	19.8	194,924	221,398	-12.0	340	273	24.5
Prince Albert	17,391.7	18,368.6	-5.3	89	95	-6.3	195,412	193,353	1.1	289	313	-7.7
Regina	173,361.9	176,304.9	-1.7	575	597	-3.7	301,499	295,318	2.1	1,445	1,521	-5.0
Saskatoon	309,031.6	277,715.1	11.3	985	908	8.5	313,738	305,854	2.6	2,351	2,545	-7.6
Southeast Saskatchewan	14,980.8	11,856.8	26.3	85	59	44.1	176,245	200,963	-12.3	285	315	-9.5
Swift Current	15,056.5	13,277.8	13.4	79	73	8.2	190,589	181,888	4.8	243	262	-7.3
Yorkton District	17,099.9	16,346.1	4.6	128	114	12.3	133,593	143,387	-6.8	441	413	6.8
<b>Saskatchewan</b>	<b>598,434.0</b>	<b>555,067.7</b>	<b>7.8</b>	<b>2,219</b>	<b>2,051</b>	<b>8.2</b>	<b>269,686</b>	<b>270,633</b>	<b>-0.3</b>	<b>5,845</b>	<b>6,101</b>	<b>-4.2</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Note:** Data for Lloydminster have been revised whereby it is split along provincial lines beginning in the year 2000. Aggregations for Alberta, Saskatchewan, and Lloydminster are not directly comparable before and after the year 2000 as a result.

**Source:** The Canadian Real Estate Association

**Manitoba**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Brandon	38,184.2	38,184.2	0.0	138	138	0.0	276,697	276,697	0.0	372	341	9.1
Portage La Prairie	2,087.5	2,087.5	0.0	9	9	0.0	231,944	231,944	0.0	22	22	0.0
Winnipeg	332,524.9	299,089.3	11.2	1,089	1,009	7.9	305,349	296,422	3.0	2,151	2,191	-1.8
<b>Manitoba</b>	<b>372,796.6</b>	<b>339,361.0</b>	<b>9.9</b>	<b>1,236</b>	<b>1,156</b>	<b>6.9</b>	<b>301,615</b>	<b>293,565</b>	<b>2.7</b>	<b>2,545</b>	<b>2,554</b>	<b>-0.4</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Brandon	30,083.1	30,083.1	0.0	121	121	0.0	248,621	248,621	0.0	323	297	8.8
Portage La Prairie	1,907.5	1,907.5	0.0	8	8	0.0	238,438	238,438	0.0	21	21	0.0
Winnipeg	316,995.2	286,893.8	10.5	1,029	948	8.5	308,061	302,631	1.8	1,907	1,942	-1.8
<b>Manitoba</b>	<b>348,985.9</b>	<b>318,884.4</b>	<b>9.4</b>	<b>1,158</b>	<b>1,077</b>	<b>7.5</b>	<b>301,369</b>	<b>296,086</b>	<b>1.8</b>	<b>2,251</b>	<b>2,260</b>	<b>-0.4</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Source:** The Canadian Real Estate Association

**Manitoba**  
**Q1 2020**

<b>Total<sup>1</sup></b>	<b>Dollar Volume*</b>			<b>Unit Sales</b>			<b>Average Price</b>			<b>New Listings</b>		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Brandon	85,438.7	73,311.5	16.5	363	309	17.5	235,368	237,254	-0.8	955	830	15.1
Portage La Prairie	5,837.4	4,310.8	35.4	29	23	26.1	201,290	187,424	7.4	68	63	7.9
Winnipeg	776,100.4	689,444.6	12.6	2,657	2,367	12.3	292,097	291,274	0.3	5,730	5,421	5.7
<b>Manitoba</b>	<b>867,376.5</b>	<b>767,066.8</b>	<b>13.1</b>	<b>3,049</b>	<b>2,699</b>	<b>13.0</b>	<b>284,479</b>	<b>284,204</b>	<b>0.1</b>	<b>6,753</b>	<b>6,314</b>	<b>7.0</b>

<b>Residential</b>	<b>Dollar Volume*</b>			<b>Unit Sales</b>			<b>Average Price</b>			<b>New Listings</b>		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Brandon	64,934.1	59,000.6	10.1	312	268	16.4	208,122	220,151	-5.5	808	709	14.0
Portage La Prairie	5,657.4	4,130.8	37.0	28	22	27.3	202,050	187,761	7.6	60	59	1.7
Winnipeg	732,458.2	657,057.8	11.5	2,453	2,214	10.8	298,597	296,774	0.6	4,980	4,750	4.8
<b>Manitoba</b>	<b>803,049.8</b>	<b>720,189.2</b>	<b>11.5</b>	<b>2,793</b>	<b>2,504</b>	<b>11.5</b>	<b>287,522</b>	<b>287,615</b>	<b>0.0</b>	<b>5,848</b>	<b>5,518</b>	<b>6.0</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Source:** The Canadian Real Estate Association

**Ontario**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Bancroft and Area	4,634.8	10,957.9	-57.7	19	34	-44.1	243,937	322,291	-24.3	50	81	-38.3
Barrie & District	267,534.2	230,429.4	16.1	493	427	15.5	542,666	539,647	0.6	941	918	2.5
Brantford Region	104,824.6	99,268.8	5.6	203	214	-5.1	516,377	463,873	11.3	301	340	-11.5
Cambridge	111,122.0	90,474.7	22.8	199	165	20.6	558,402	548,332	1.8	302	243	24.3
Chatham-Kent	29,227.1	28,466.5	2.7	110	116	-5.2	265,701	245,401	8.3	121	190	-36.3
Cornwall & District	30,129.1	23,169.8	30.0	121	111	9.0	249,001	208,737	19.3	199	244	-18.4
Durham Region	695,938.8	475,630.0	46.3	1,062	800	32.7	655,310	594,537	10.2	1,749	1,536	13.9
Grey Bruce Owen Sound	98,162.7	75,047.5	30.8	227	216	5.1	432,435	347,442	24.5	399	374	6.7
Guelph & District	184,801.7	142,230.8	29.9	294	254	15.7	628,577	559,964	12.3	431	397	8.6
Hamilton-Burlington	735,716.3	665,028.2	10.6	1,117	1,150	-2.9	658,654	578,285	13.9	1,764	1,945	-9.3
Huron Perth	86,877.6	71,790.0	21.0	191	189	1.1	454,857	379,841	19.7	305	341	-10.6
Kawartha Lakes	51,787.2	34,155.0	51.6	123	87	41.4	421,034	392,586	7.2	189	213	-11.3
Kingston & Area	136,056.8	117,645.6	15.6	332	310	7.1	409,810	379,502	8.0	668	650	2.8
Kitchener-Waterloo	338,227.5	276,767.8	22.2	565	522	8.2	598,633	530,207	12.9	887	819	8.3
London & St. Thomas	428,835.5	346,056.1	23.9	904	844	7.1	474,376	410,019	15.7	1,401	1,263	10.9
Mississauga	650,279.6	526,674.1	23.5	756	713	6.0	860,158	738,673	16.4	1,355	1,308	3.6
Muskoka Haliburton Orillia												
Parry Sound (Lakelands)	136,173.1	135,179.6	0.7	313	326	-4.0	435,058	414,661	4.9	735	800	-8.1
Niagara Falls-Fort Erie	65,605.3	67,199.1	-2.4	140	159	-11.9	468,609	422,636	10.9	277	281	-1.4
North Bay	27,994.5	25,653.7	9.1	114	99	15.2	245,565	259,128	-5.2	165	187	-11.8
Northumberland Hills	44,701.9	43,304.8	3.2	90	98	-8.2	496,688	441,886	12.4	182	191	-4.7
Oakville-Milton	346,578.0	325,672.0	6.4	328	329	-0.3	1,056,640	989,884	6.7	566	649	-12.8
Orangeville & District	30,172.2	31,710.6	-4.9	49	54	-9.3	615,760	587,233	4.9	73	90	-18.9
Ottawa	824,461.5	686,061.0	20.2	1,598	1,585	0.8	515,933	432,846	19.2	2,270	2,481	-8.5
Peterborough and the Kawarthas	82,536.7	82,421.8	0.1	191	194	-1.5	432,129	424,855	1.7	378	382	-1.0
Quinte & District	96,381.6	90,425.5	6.6	257	255	0.8	375,026	354,610	5.8	510	572	-10.8
Renfrew County	35,316.9	26,377.4	33.9	127	120	5.8	278,086	219,812	26.5	228	274	-16.8
Rideau-St. Lawrence	29,103.4	18,916.8	53.8	98	78	25.6	296,973	242,522	22.5	126	155	-18.7
Sarnia-Lambton	53,151.9	44,391.3	19.7	144	143	0.7	369,110	310,429	18.9	217	193	12.4
Sault Ste. Marie	26,548.6	21,368.0	24.2	130	118	10.2	204,220	181,085	12.8	195	204	-4.4
Simcoe & District	32,385.8	26,616.7	21.7	68	63	7.9	476,261	422,487	12.7	117	116	0.9
Southern Georgian Bay (Eastern District)	41,889.6	34,830.7	20.3	97	81	19.8	431,851	430,009	0.4	207	189	9.5
Southern Georgian Bay (Western District)	81,318.5	83,831.6	-3.0	143	152	-5.9	568,661	551,524	3.1	325	308	5.5
St. Catharines & District	117,861.3	100,645.8	17.1	213	224	-4.9	553,339	449,312	23.2	364	393	-7.4
Sudbury	65,448.3	51,947.4	26.0	224	215	4.2	292,180	241,616	20.9	336	364	-7.7
Thunder Bay	29,831.2	35,282.3	-15.4	135	148	-8.8	220,972	238,394	-7.3	234	256	-8.6
Tillsonburg District	29,851.6	23,316.9	28.0	65	58	12.1	459,255	402,015	14.2	69	91	-24.2
Timmins, Cochrane & Timiskaming Districts	15,966.3	12,464.2	28.1	104	85	22.4	153,522	146,637	4.7	176	219	-19.6
Greater Toronto <sup>1</sup>	7,232,268.9	5,665,764.2	27.6	8,012	7,187	11.5	902,680	788,335	14.5	14,424	13,996	3.1
Welland District	50,548.3	52,305.8	-3.4	116	113	2.7	435,761	462,883	-5.9	169	215	-21.4
Windsor-Essex	201,077.9	194,766.5	3.2	565	584	-3.3	355,890	333,504	6.7	942	863	9.2
Woodstock-Ingersoll	53,985.7	44,837.2	20.4	110	110	0.0	490,779	407,611	20.4	161	171	-5.8
York Region	1,483,702.1	1,114,490.5	33.1	1,442	1,222	18.0	1,028,920	912,022	12.8	2,766	2,974	-7.0
<b>Ontario</b>	<b>12,328,923.6</b>	<b>10,105,068.3</b>	<b>22.0</b>	<b>18,280</b>	<b>17,163</b>	<b>6.5</b>	<b>674,449</b>	<b>588,771</b>	<b>14.6</b>	<b>31,331</b>	<b>31,568</b>	<b>-0.8</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Note:** Brampton, Durham, Mississauga, Orangeville and York Region MLS® data are included in figures for Greater Toronto, but excluded from totals for Ontario.

**Source:** The Canadian Real Estate Association

**Ontario**  
**March 2020**

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Bancroft and Area	4,282.3	10,455.0	-59.0	15	25	-40.0	285,487	418,200	-31.7	34	53	-35.8
Barrie & District	258,279.2	215,788.4	19.7	472	409	15.4	547,202	527,600	3.7	871	862	1.0
Brantford Region	97,713.7	87,064.1	12.2	193	197	-2.0	506,289	441,950	14.6	276	311	-11.3
Cambridge	106,562.0	78,738.7	35.3	194	157	23.6	549,289	501,521	9.5	283	224	26.3
Chatham-Kent	25,683.8	23,826.5	7.8	97	99	-2.0	264,781	240,672	10.0	101	150	-32.7
Cornwall & District	28,204.3	21,652.6	30.3	108	98	10.2	261,151	220,945	18.2	162	193	-16.1
Durham Region	695,938.8	475,630.0	46.3	1,062	800	32.7	655,310	594,537	10.2	1,749	1,536	13.9
Grey Bruce Owen Sound	84,945.0	55,258.5	53.7	193	158	22.2	440,129	349,738	25.8	310	285	8.8
Guelph & District	174,187.8	133,387.8	30.6	284	245	15.9	613,337	544,440	12.7	411	373	10.2
Hamilton-Burlington	722,660.8	651,438.9	10.9	1,098	1,133	-3.1	658,161	574,968	14.5	1,663	1,829	-9.1
Huron Perth	70,524.6	60,721.9	16.1	169	167	1.2	417,306	363,604	14.8	263	270	-2.6
Kawartha Lakes	46,634.3	32,363.6	44.1	108	79	36.7	431,799	409,666	5.4	164	188	-12.8
Kingston & Area	130,348.1	110,979.8	17.5	307	287	7.0	424,586	386,689	9.8	580	548	5.8
Kitchener-Waterloo	320,738.0	254,137.3	26.2	553	503	9.9	579,996	505,243	14.8	844	773	9.2
London & St. Thomas	385,884.6	327,366.8	17.9	862	808	6.7	447,662	405,157	10.5	1,313	1,167	12.5
Mississauga	650,279.6	526,674.1	23.5	756	713	6.0	860,158	738,673	16.4	1,355	1,308	3.6
Muskoka Haliburton Orillia Parry Sound (Lakelands)	123,784.8	120,081.1	3.1	259	271	-4.4	477,934	443,104	7.9	588	601	-2.2
Niagara Falls-Fort Erie	61,190.8	57,624.6	6.2	130	145	-10.3	470,698	397,411	18.4	245	246	-0.4
North Bay	26,998.0	23,872.2	13.1	102	89	14.6	264,686	268,227	-1.3	141	156	-9.6
Northumberland Hills	43,438.9	41,957.5	3.5	85	92	-7.6	511,046	456,060	12.1	163	154	5.8
Oakville-Milton	345,298.0	324,522.0	6.4	326	328	-0.6	1,059,196	989,396	7.1	555	637	-12.9
Orangeville & District	30,172.2	31,710.6	-4.9	49	54	-9.3	615,760	587,233	4.9	73	90	-18.9
Ottawa	793,516.1	667,236.8	18.9	1,537	1,529	0.5	516,276	436,388	18.3	2,079	2,243	-7.3
Peterborough and the Kawarthas	80,624.7	75,468.9	6.8	178	168	6.0	452,947	449,219	0.8	313	315	-0.6
Quinte & District	89,524.6	79,569.3	12.5	234	231	1.3	382,584	344,456	11.1	432	478	-9.6
Renfrew County	34,680.4	25,091.5	38.2	121	110	10.0	286,615	228,104	25.7	199	233	-14.6
Rideau-St. Lawrence	26,310.3	16,859.8	56.1	85	69	23.2	309,532	244,344	26.7	106	125	-15.2
Sarnia-Lambton	49,573.4	42,491.9	16.7	135	135	0.0	367,210	314,755	16.7	193	168	14.9
Sault Ste. Marie	23,856.3	21,168.2	12.7	115	114	0.9	207,446	185,686	11.7	157	172	-8.7
Simcoe & District	26,648.8	22,190.7	20.1	58	56	3.6	459,462	396,262	15.9	101	102	-1.0
Southern Georgian Bay (Eastern District)	39,390.0	33,978.7	15.9	89	73	21.9	442,584	465,462	-4.9	171	155	10.3
Southern Georgian Bay (Western District)	77,934.0	74,830.7	4.1	132	134	-1.5	590,409	558,438	5.7	281	275	2.2
St. Catharines & District	101,034.7	95,585.5	5.7	201	216	-6.9	502,660	442,525	13.6	328	361	-9.1
Sudbury	56,295.3	43,379.0	29.8	176	165	6.7	319,860	262,903	21.7	256	267	-4.1
Thunder Bay	27,446.9	33,640.3	-18.4	118	140	-15.7	232,601	240,288	-3.2	190	223	-14.8
Tillsonburg District	24,959.7	17,140.1	45.6	57	48	18.8	437,889	357,084	22.6	63	71	-11.3
Timmins, Cochrane & Timiskaming Districts	15,741.1	12,082.2	30.3	98	79	24.1	160,623	152,939	5.0	153	189	-19.0
Greater Toronto†	7,232,268.9	5,665,764.2	27.6	8,012	7,187	11.5	902,680	788,335	14.5	14,424	13,996	3.1
Welland District	47,100.5	43,173.9	9.1	103	107	-3.7	457,286	403,494	13.3	155	181	-14.4
Windsor-Essex	186,418.0	178,440.8	4.5	528	542	-2.6	353,064	329,227	7.2	849	751	13.0
Woodstock-Ingersoll	48,085.7	39,687.2	21.2	100	107	-6.5	480,857	370,909	29.6	152	156	-2.6
York Region	1,483,702.1	1,114,490.5	33.1	1,442	1,222	18.0	1,028,920	912,022	12.8	2,766	2,974	-7.0
<b>Ontario</b>	<b>12,038,768.0</b>	<b>9,819,016.8</b>	<b>22.6</b>	<b>17,632</b>	<b>16,500</b>	<b>6.9</b>	<b>682,779</b>	<b>595,092</b>	<b>14.7</b>	<b>29,569</b>	<b>29,481</b>	<b>0.3</b>

\* in thousands of dollars

**Note:** Brampton, Durham, Mississauga, Orangeville and York Region MLS® data are included in figures for Greater Toronto, but excluded from totals for Ontario.

**Source:** The Canadian Real Estate Association



**Ontario**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Bancroft and Area	13,993.4	20,872.0	-33.0	59	77	-23.4	237,176	271,065	-12.5	123	167	-26.3
Barrie & District	683,967.1	498,196.8	37.3	1,255	955	31.4	544,994	521,672	4.5	2,324	2,172	7.0
Brantford Region	249,485.3	218,080.8	14.4	499	469	6.4	499,971	464,991	7.5	767	772	-0.6
Cambridge	259,793.4	209,617.7	23.9	459	404	13.6	565,999	518,856	9.1	699	652	7.2
Chatham-Kent	87,161.8	68,128.7	27.9	322	277	16.2	270,689	245,952	10.1	432	445	-2.9
Cornwall & District	73,902.1	61,914.6	19.4	310	284	9.2	238,394	218,009	9.4	528	575	-8.2
Durham Region	1,609,648.2	1,067,588.6	50.8	2,466	1,829	34.8	652,737	583,701	11.8	3,850	3,704	3.9
Grey Bruce Owen Sound	249,508.7	185,592.3	34.4	611	520	17.5	408,361	356,908	14.4	960	891	7.7
Guelph & District	458,887.8	333,846.1	37.5	737	604	22.0	622,643	552,725	12.6	1,082	1,056	2.5
Hamilton-Burlington	1,910,233.5	1,498,831.9	27.4	2,947	2,644	11.5	648,196	566,880	14.3	4,455	4,720	-5.6
Huron Perth	249,562.7	181,040.1	37.8	531	482	10.2	469,986	375,602	25.1	797	771	3.4
Kawartha Lakes	115,890.4	88,784.6	30.5	263	228	15.4	440,648	389,406	13.2	488	514	-5.1
Kingston & Area	320,366.0	276,271.8	16.0	785	767	2.3	408,109	360,198	13.3	1,644	1,623	1.3
Kitchener-Waterloo	796,374.2	604,236.5	31.8	1,343	1,178	14.0	592,981	512,934	15.6	2,028	2,070	-2.0
London & St. Thomas	1,055,959.3	815,193.9	29.5	2,283	2,032	12.4	462,531	401,178	15.3	3,560	3,183	11.8
Mississauga	1,603,278.6	1,171,693.8	36.8	1,882	1,622	16.0	851,901	722,376	17.9	3,028	2,976	1.7
Muskoka Haliburton Orillia Parry Sound (Lakelands)	319,387.6	290,299.5	10.0	787	720	9.3	405,829	403,194	0.7	1,719	1,675	2.6
Niagara Falls-Fort Erie	200,356.1	161,475.8	24.1	437	396	10.4	458,481	407,767	12.4	811	786	3.2
North Bay	71,023.8	61,206.8	16.0	295	239	23.4	240,759	256,095	-6.0	496	461	7.6
Northumberland Hills	115,162.3	103,023.5	11.8	241	229	5.2	477,852	449,884	6.2	446	453	-1.5
Oakville-Milton	890,045.1	701,762.4	26.8	825	724	14.0	1,078,843	969,285	11.3	1,371	1,513	-9.4
Orangeville & District	81,826.7	65,869.2	24.2	135	118	14.4	606,124	558,214	8.6	196	193	1.6
Ottawa	1,835,434.7	1,497,903.3	22.5	3,650	3,530	3.4	502,859	424,335	18.5	5,258	5,916	-11.1
Peterborough and the Kawarthas	229,499.2	188,467.6	21.8	500	452	10.6	458,998	416,964	10.1	906	900	0.7
Quinte & District	255,837.5	211,944.3	20.7	686	608	12.8	372,941	348,593	7.0	1,287	1,321	-2.6
Renfrew County	73,870.0	57,155.5	29.2	299	259	15.4	247,057	220,678	12.0	546	566	-3.5
Rideau-St. Lawrence	63,713.4	50,646.3	25.8	219	206	6.3	290,929	245,856	18.3	347	337	3.0
Sarnia-Lambton	131,874.3	112,733.3	17.0	383	363	5.5	344,319	310,560	10.9	557	513	8.6
Sault Ste. Marie	65,797.6	50,578.6	30.1	350	286	22.4	187,993	176,848	6.3	578	570	1.4
Simcoe & District	75,336.9	59,710.3	26.2	169	146	15.8	445,780	408,975	9.0	289	272	6.3
Southern Georgian Bay (Eastern District)	119,205.7	80,647.5	47.8	267	186	43.5	446,463	433,589	3.0	532	420	26.7
Southern Georgian Bay (Western District)	227,703.0	201,460.8	13.0	388	366	6.0	586,863	550,439	6.6	794	735	8.0
St. Catharines & District	319,625.9	244,279.5	30.8	614	556	10.4	520,563	439,352	18.5	1,048	1,030	1.7
Sudbury	148,961.0	119,806.3	24.3	540	492	9.8	275,854	243,509	13.3	986	985	0.1
Thunder Bay	82,782.6	91,386.4	-9.4	377	404	-6.7	219,582	226,204	-2.9	598	648	-7.7
Tillsonburg District	63,763.7	48,636.8	31.1	149	123	21.1	427,944	395,421	8.2	213	211	0.9
Timmins, Cochrane & Timiskaming Districts	46,749.4	31,760.8	47.2	289	224	29.0	161,762	141,789	14.1	547	520	5.2
Greater Toronto <sup>†</sup>	17,682,458.6	12,587,305.1	40.5	19,849	16,221	22.4	890,849	775,988	14.8	32,873	33,280	-1.2
Welland District	146,450.4	117,891.5	24.2	322	284	13.4	454,815	415,111	9.6	530	557	-4.8
Windsor-Essex	526,658.9	480,072.2	9.7	1,442	1,507	-4.3	365,228	318,561	14.6	2,388	2,281	4.7
Woodstock-Ingersoll	148,130.4	123,140.4	20.3	315	299	5.4	470,255	411,841	14.2	394	441	-10.7
York Region	3,553,455.9	2,397,088.2	48.2	3,546	2,670	32.8	1,002,103	897,786	11.6	6,502	7,179	-9.4
<b>Ontario</b>	<b>30,364,913.9</b>	<b>22,733,902.5</b>	<b>33.6</b>	<b>45,797</b>	<b>39,741</b>	<b>15.2</b>	<b>663,033</b>	<b>572,052</b>	<b>15.9</b>	<b>75,401</b>	<b>76,002</b>	<b>-0.8</b>

\* in thousands of dollars

<sup>†</sup> Total = Residential + Non-residential

**Note:** Brampton, Durham, Mississauga, Orangeville and York Region MLS® data are included in figures for Greater Toronto, but excluded from totals for Ontario.

**Source:** The Canadian Real Estate Association

**Ontario  
Q1 2020**

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Bancroft and Area	12,519.6	19,110.3	-34.5	44	59	-25.4	284,536	323,904	-12.2	86	108	-20.4
Barrie & District	644,523.3	467,738.3	37.8	1,188	910	30.5	542,528	513,998	5.6	2,105	2,025	4.0
Brantford Region	232,500.6	190,081.9	22.3	473	439	7.7	491,545	432,988	13.5	695	701	-0.9
Cambridge	241,043.4	187,112.8	28.8	439	385	14.0	549,074	486,007	13.0	640	591	8.3
Chatham-Kent	72,905.1	56,331.4	29.4	275	238	15.5	265,109	236,686	12.0	345	345	0.0
Cornwall & District	63,664.5	53,243.5	19.6	266	255	4.3	239,340	208,798	14.6	398	449	-11.4
Durham Region	1,609,648.2	1,067,588.6	50.8	2,466	1,829	34.8	652,737	583,701	11.8	3,850	3,704	3.9
Grey Bruce Owen Sound	207,368.1	134,757.9	53.9	501	390	28.5	413,908	345,533	19.8	729	643	13.4
Guelph & District	438,657.9	315,631.1	39.0	717	581	23.4	611,796	543,255	12.6	1,028	997	3.1
Hamilton-Burlington	1,864,173.9	1,460,282.1	27.7	2,889	2,587	11.7	645,266	564,469	14.3	4,186	4,419	-5.3
Huron Perth	198,956.0	152,172.5	30.7	473	420	12.6	420,626	362,316	16.1	659	590	11.7
Kawartha Lakes	108,174.2	81,342.4	33.0	239	204	17.2	452,612	398,737	13.5	408	442	-7.7
Kingston & Area	302,745.9	259,328.3	16.7	713	692	3.0	424,609	374,752	13.3	1,364	1,303	4.7
Kitchener-Waterloo	734,599.8	564,694.6	30.1	1,284	1,139	12.7	572,118	495,781	15.4	1,900	1,911	-0.6
London & St. Thomas	961,266.5	763,784.7	25.9	2,161	1,927	12.1	444,825	396,359	12.2	3,272	2,885	13.4
Mississauga	1,603,278.6	1,171,693.8	36.8	1,882	1,622	16.0	851,901	722,376	17.9	3,028	2,976	1.7
Muskoka Haliburton Orillia Parry Sound (Lakelands)	290,420.1	249,665.2	16.3	627	562	11.6	463,190	444,244	4.3	1,302	1,233	5.6
Niagara Falls-Fort Erie	184,362.2	144,058.9	28.0	405	362	11.9	455,215	397,953	14.4	697	670	4.0
North Bay	64,600.0	57,510.6	12.3	258	218	18.3	250,388	263,810	-5.1	392	383	2.3
Northumberland Hills	111,424.3	93,758.5	18.8	227	205	10.7	490,856	457,359	7.3	376	375	0.3
Oakville-Milton	884,776.2	691,127.9	28.0	819	718	14.1	1,080,313	962,574	12.2	1,332	1,474	-9.6
Orangeville & District	81,826.7	65,869.2	24.2	135	118	14.4	606,124	558,214	8.6	196	193	1.6
Ottawa	1,759,733.8	1,427,973.0	23.2	3,493	3,379	3.4	503,789	422,602	19.2	4,691	5,262	-10.9
Peterborough and the Kawarthas	215,952.6	174,011.0	24.1	457	400	14.3	472,544	435,027	8.6	753	716	5.2
Quinte & District	235,794.8	182,800.7	29.0	616	536	14.9	382,784	341,046	12.2	1,035	1,090	-5.0
Renfrew County	69,714.8	54,399.3	28.2	269	234	15.0	259,163	232,476	11.5	459	459	0.0
Rideau-St. Lawrence	56,012.8	45,739.3	22.5	192	183	4.9	291,734	249,941	16.7	279	276	1.1
Sarnia-Lambton	124,930.7	103,434.7	20.8	355	340	4.4	351,917	304,220	15.7	493	436	13.1
Sault Ste. Marie	58,061.1	49,575.8	17.1	302	274	10.2	192,255	180,934	6.3	444	452	-1.8
Simcoe & District	63,709.9	48,879.3	30.3	142	125	13.6	448,661	391,034	14.7	237	222	6.8
Southern Georgian Bay (Eastern District)	108,484.7	72,489.7	49.7	237	162	46.3	457,741	447,467	2.3	433	340	27.4
Southern Georgian Bay (Western District)	215,973.6	177,925.1	21.4	354	320	10.6	610,095	556,016	9.7	685	631	8.6
St. Catharines & District	289,153.1	224,067.2	29.0	575	525	9.5	502,875	426,795	17.8	935	947	-1.3
Sudbury	127,355.9	102,633.6	24.1	438	409	7.1	290,767	250,938	15.9	678	678	0.0
Thunder Bay	76,397.3	86,149.9	-11.3	339	370	-8.4	225,361	232,838	-3.2	493	539	-8.5
Tillsonburg District	55,306.8	36,576.2	51.2	131	99	32.3	422,189	369,457	14.3	176	160	10.0
Timmins, Cochrane & Timiskaming Districts	45,342.5	30,119.7	50.5	266	206	29.1	170,460	146,212	16.6	466	443	5.2
Greater Toronto†	17,682,458.6	12,587,305.1	40.5	19,849	16,221	22.4	890,849	775,988	14.8	32,873	33,280	-1.2
Welland District	131,937.4	102,780.6	28.4	288	262	9.9	458,116	392,292	16.8	455	471	-3.4
Windsor-Essex	484,104.9	434,843.9	11.3	1,320	1,378	-4.2	366,746	315,562	16.2	2,064	1,939	6.4
Woodstock-Ingersoll	133,996.4	111,848.5	19.8	295	287	2.8	454,225	389,716	16.6	364	391	-6.9
York Region	3,553,455.9	2,397,088.2	48.2	3,546	2,670	32.8	1,002,103	897,786	11.6	6,502	7,179	-9.4
<b>Ontario</b>	<b>29,553,102.9</b>	<b>21,995,285.7</b>	<b>34.4</b>	<b>43,916</b>	<b>38,001</b>	<b>15.6</b>	<b>672,946</b>	<b>578,808</b>	<b>16.3</b>	<b>69,927</b>	<b>70,276</b>	<b>-0.5</b>

\* in thousands of dollars

**Note:** Brampton, Durham, Mississauga, Orangeville and York Region MLS® data are included in figures for Greater Toronto, but excluded from totals for Ontario.

**Source:** The Canadian Real Estate Association

**Quebec**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
<b>Quebec</b>	<b>3,855,447.9</b>	<b>3,256,727.9</b>	<b>18.4</b>	<b>11,639</b>	<b>10,464</b>	<b>11.2</b>	<b>n/a</b>	<b>n/a</b>	<b>-</b>	<b>12,399</b>	<b>16,249</b>	<b>-23.7</b>

Residential	Dollar Volume*			Unit Sales			Average Price <sup>†</sup>			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
<b>Quebec</b>	<b>3,631,066.0</b>	<b>3,065,001.7</b>	<b>18.5</b>	<b>11,119</b>	<b>10,023</b>	<b>10.9</b>	<b>340,677</b>	<b>312,071</b>	<b>9.2</b>	<b>11,128</b>	<b>14,624</b>	<b>-23.9</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

<sup>†</sup>Provincial weighted residential (nsa) average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at:  
[http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\\_moyen\\_pondere\\_a.pdf](http://www.fciq.ca/pdf/Carrefour/definitions/en/prix_moyen_pondere_a.pdf)

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

**Quebec**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
<b>Quebec</b>	<b>9,743,079.3</b>	<b>7,542,849.4</b>	<b>29.2</b>	<b>29,324</b>	<b>24,718</b>	<b>18.6</b>	<b>n/a</b>	<b>n/a</b>	<b>-</b>	<b>40,725</b>	<b>45,379</b>	<b>-10.3</b>

Residential	Dollar Volume*			Unit Sales			Average Price <sup>†</sup>			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Gatineau (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Montreal (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Québec (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Saguenay (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Sherbrooke (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
Trois-Rivières (CMA)	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
All other areas	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-	n/a	n/a	-
<b>Quebec</b>	<b>9,084,230.9</b>	<b>7,082,592.0</b>	<b>28.3</b>	<b>27,810</b>	<b>23,546</b>	<b>18.1</b>	<b>341,090</b>	<b>309,135</b>	<b>10.3</b>	<b>36,350</b>	<b>40,778</b>	<b>-10.9</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

<sup>†</sup>Provincial weighted residential (nsa) average price for Quebec (provided by Québec Federation of Real Estate Boards); does not affect weighted and unweighted national average price calculations. Information on Quebec's weighted average price calculation can be found at:  
[http://www.fciq.ca/pdf/Carrefour/definitions/en/prix\\_moyen\\_pondere\\_a.pdf](http://www.fciq.ca/pdf/Carrefour/definitions/en/prix_moyen_pondere_a.pdf)

**Note:** Due to changes in local market boundaries and data collection in the province of Quebec, local market and provincial totals for Quebec and Canada after 2000 are not directly comparable with earlier years.

**Source:** The Canadian Real Estate Association

## New Brunswick

March 2020

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Fredericton Area	39,626.4	32,955.4	20.2	196	193	1.6	202,176	170,753	18.4	386	441	-12.5
Moncton	56,792.2	41,132.9	38.1	285	236	20.8	199,271	174,292	14.3	345	485	-28.9
Northern New Brunswick	10,366.0	12,985.9	-20.2	98	115	-14.8	105,776	112,921	-6.3	183	194	-5.7
Saint John	36,548.7	32,662.4	11.9	198	171	15.8	184,590	191,008	-3.4	313	380	-17.6
<b>New Brunswick</b>	<b>143,333.3</b>	<b>119,736.6</b>	<b>19.7</b>	<b>777</b>	<b>715</b>	<b>8.7</b>	<b>184,470</b>	<b>167,464</b>	<b>10.2</b>	<b>1,227</b>	<b>1,500</b>	<b>-18.2</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Fredericton Area	37,778.9	31,705.1	19.2	180	176	2.3	209,883	180,142	16.5	295	351	-16.0
Moncton	55,001.4	39,828.0	38.1	265	218	21.6	207,552	182,697	13.6	273	407	-32.9
Northern New Brunswick	9,787.5	12,053.4	-18.8	84	105	-20.0	116,518	114,795	1.5	138	162	-14.8
Saint John	33,624.9	28,035.4	19.9	179	157	14.0	187,849	178,569	5.2	227	289	-21.5
<b>New Brunswick</b>	<b>136,192.6</b>	<b>111,621.9</b>	<b>22.0</b>	<b>708</b>	<b>656</b>	<b>7.9</b>	<b>192,362</b>	<b>170,155</b>	<b>13.1</b>	<b>933</b>	<b>1,209</b>	<b>-22.8</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

Source: The Canadian Real Estate Association

**New Brunswick**  
**Q1 2020**

<b>Total<sup>1</sup></b>	<b>Dollar Volume*</b>			<b>Unit Sales</b>			<b>Average Price</b>			<b>New Listings</b>		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Fredericton Area	92,958.9	79,373.7	17.1	496	472	5.1	187,417	168,165	11.4	1,118	1,152	-3.0
Moncton	145,661.2	111,390.4	30.8	742	628	18.2	196,309	177,373	10.7	1,091	1,206	-9.5
Northern New Brunswick	31,192.3	27,481.3	13.5	300	260	15.4	103,974	105,697	-1.6	533	520	2.5
Saint John	94,943.6	73,241.4	29.6	535	419	27.7	177,465	174,800	1.5	931	996	-6.5
<b>New Brunswick</b>	<b>364,756.1</b>	<b>291,486.7</b>	<b>25.1</b>	<b>2,073</b>	<b>1,779</b>	<b>16.5</b>	<b>175,956</b>	<b>163,849</b>	<b>7.4</b>	<b>3,673</b>	<b>3,874</b>	<b>-5.2</b>

<b>Residential</b>	<b>Dollar Volume*</b>			<b>Unit Sales</b>			<b>Average Price</b>			<b>New Listings</b>		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Fredericton Area	88,812.6	75,904.6	17.0	445	432	3.0	199,579	175,705	13.6	771	831	-7.2
Moncton	133,444.2	105,792.6	26.1	670	581	15.3	199,170	182,087	9.4	820	933	-12.1
Northern New Brunswick	29,932.0	25,375.4	18.0	269	230	17.0	111,271	110,328	0.9	408	427	-4.4
Saint John	88,101.9	66,731.5	32.0	474	379	25.1	185,869	176,072	5.6	704	725	-2.9
<b>New Brunswick</b>	<b>340,290.7</b>	<b>273,804.0</b>	<b>24.3</b>	<b>1,858</b>	<b>1,622</b>	<b>14.5</b>	<b>183,149</b>	<b>168,806</b>	<b>8.5</b>	<b>2,703</b>	<b>2,916</b>	<b>-7.3</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Source:** The Canadian Real Estate Association

**Nova Scotia**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Annapolis Valley	28,457.8	20,354.2	39.8	148	121	22.3	192,282	168,217	14.3	269	282	-4.6
Cape Breton	7,295.0	6,216.5	17.3	47	53	-11.3	155,214	117,292	32.3	137	112	22.3
Halifax-Dartmouth	195,845.7	173,687.5	12.8	579	531	9.0	338,248	327,095	3.4	814	891	-8.6
Highland	4,647.2	5,326.2	-12.7	35	41	-14.6	132,777	129,906	2.2	65	115	-43.5
Northern Nova Scotia	17,848.2	13,373.2	33.5	120	112	7.1	148,735	119,404	24.6	194	228	-14.9
South Shore	16,497.3	16,387.9	0.7	91	95	-4.2	181,289	172,504	5.1	196	218	-10.1
Yarmouth	1,345.0	3,042.0	-55.8	11	24	-54.2	122,273	126,750	-3.5	38	46	-17.4
<b>Nova Scotia</b>	<b>271,936.1</b>	<b>238,387.5</b>	<b>14.1</b>	<b>1,031</b>	<b>977</b>	<b>5.5</b>	<b>263,760</b>	<b>244,000</b>	<b>8.1</b>	<b>1,713</b>	<b>1,892</b>	<b>-9.5</b>

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Annapolis Valley	26,566.9	18,622.8	42.7	117	101	15.8	227,067	184,385	23.1	194	229	-15.3
Cape Breton	7,087.0	5,051.5	40.3	39	42	-7.1	181,719	120,274	51.1	80	81	-1.2
Halifax-Dartmouth	193,061.4	168,554.3	14.5	547	503	8.7	352,946	335,098	5.3	747	759	-1.6
Highland	4,257.0	4,057.2	4.9	27	27	0.0	157,667	150,265	4.9	40	49	-18.4
Northern Nova Scotia	15,704.3	12,855.2	22.2	99	100	-1.0	158,629	128,552	23.4	139	185	-24.9
South Shore	15,030.0	14,646.1	2.6	74	71	4.2	203,108	206,283	-1.5	114	127	-10.2
Yarmouth	1,330.0	2,847.0	-53.3	10	18	-44.4	133,000	158,167	-15.9	23	33	-30.3
<b>Nova Scotia</b>	<b>263,036.6</b>	<b>226,634.1</b>	<b>16.1</b>	<b>913</b>	<b>862</b>	<b>5.9</b>	<b>288,101</b>	<b>262,917</b>	<b>9.6</b>	<b>1,337</b>	<b>1,463</b>	<b>-8.6</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Source:** The Canadian Real Estate Association



**Nova Scotia**  
**Q1 2020**

<b>Total<sup>1</sup></b>	<b>Dollar Volume*</b>			<b>Unit Sales</b>			<b>Average Price</b>			<b>New Listings</b>		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Annapolis Valley	65,830.9	49,151.7	33.9	372	318	17.0	176,965	154,565	14.5	688	726	-5.2
Cape Breton	21,947.6	16,421.9	33.6	162	134	20.9	135,479	122,551	10.5	333	348	-4.3
Halifax-Dartmouth	468,657.0	384,370.3	21.9	1,429	1,241	15.1	327,962	309,726	5.9	2,150	2,246	-4.3
Highland	12,634.6	10,480.5	20.6	94	85	10.6	134,411	123,300	9.0	204	285	-28.4
Northern Nova Scotia	40,087.2	40,039.6	0.1	294	305	-3.6	136,351	131,278	3.9	651	635	2.5
South Shore	45,289.6	45,112.7	0.4	265	252	5.2	170,904	179,019	-4.5	518	519	-0.2
Yarmouth	6,214.3	7,708.6	-19.4	56	69	-18.8	110,969	111,718	-0.7	107	124	-13.7
<b>Nova Scotia</b>	<b>660,661.2</b>	<b>553,285.3</b>	<b>19.4</b>	<b>2,672</b>	<b>2,404</b>	<b>11.1</b>	<b>247,253</b>	<b>230,152</b>	<b>7.4</b>	<b>4,651</b>	<b>4,883</b>	<b>-4.8</b>

<b>Residential</b>	<b>Dollar Volume*</b>			<b>Unit Sales</b>			<b>Average Price</b>			<b>New Listings</b>		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Annapolis Valley	59,693.9	45,483.9	31.2	293	262	11.8	203,733	173,603	17.4	503	540	-6.9
Cape Breton	20,173.2	13,381.9	50.7	142	108	31.5	142,064	123,906	14.7	224	229	-2.2
Halifax-Dartmouth	460,044.0	368,672.8	24.8	1,359	1,158	17.4	338,517	318,370	6.3	1,924	1,921	0.2
Highland	10,545.4	8,842.7	19.3	60	56	7.1	175,757	157,905	11.3	115	131	-12.2
Northern Nova Scotia	36,578.1	37,808.1	-3.3	247	268	-7.8	148,090	141,075	5.0	445	499	-10.8
South Shore	39,552.1	39,992.6	-1.1	202	191	5.8	195,802	209,386	-6.5	326	328	-0.6
Yarmouth	5,793.8	6,930.6	-16.4	43	49	-12.2	134,738	141,440	-4.7	67	88	-23.9
<b>Nova Scotia</b>	<b>632,380.4</b>	<b>521,112.7</b>	<b>21.4</b>	<b>2,346</b>	<b>2,092</b>	<b>12.1</b>	<b>269,557</b>	<b>249,098</b>	<b>8.2</b>	<b>3,604</b>	<b>3,736</b>	<b>-3.5</b>

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

**Source:** The Canadian Real Estate Association

**Prince Edward Island**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Prince Edward Island	30,673.7	29,373.3	4.4	132	136	-2.9	232,377	215,980	7.6	217	343	-36.7

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Prince Edward Island	27,320.6	23,984.4	13.9	100	105	-4.8	273,206	228,423	19.6	150	225	-33.3

**Newfoundland & Labrador**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Newfoundland & Labrador	55,775.3	67,851.0	-17.8	231	288	-19.8	241,451	235,594	2.5	673	1,061	-36.6

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Newfoundland & Labrador	50,311.3	65,894.0	-23.6	214	278	-23.0	235,100	237,029	-0.8	588	822	-28.5

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

Source: The Canadian Real Estate Association

**Prince Edward Island**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Prince Edward Island	99,230.7	74,201.6	33.7	428	378	13.2	231,847	196,301	18.1	865	966	-10.5

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Prince Edward Island	87,519.6	65,475.3	33.7	327	297	10.1	267,644	220,456	21.4	511	548	-6.8

**Newfoundland & Labrador**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Newfoundland & Labrador	150,882.0	152,078.9	-0.8	656	641	2.3	230,003	237,253	-3.1	2,239	3,206	-30.2

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Newfoundland & Labrador	141,652.3	143,878.0	-1.5	608	599	1.5	232,981	240,197	-3.0	1,856	2,490	-25.5

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

Source: The Canadian Real Estate Association

**Yukon**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Yukon	12,293.6	8,829.1	39.2	30	22	36.4	409,787	401,322	2.1	39	46	-15.2

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Yukon	12,293.6	7,338.9	67.5	30	18	66.7	409,787	407,715	0.5	37	42	-11.9

**Northwest Territories**  
**March 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Northwest Territories	7,204.0	7,267.2	-0.9	16	20	-20.0	450,249	363,361	23.9	36	45	-20.0

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change	Mar 2020	Mar 2019	year-over-year percentage change
Northwest Territories	7,204.0	7,267.2	-0.9	16	20	-20.0	450,249	363,361	23.9	32	44	-27.3

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

Source: The Canadian Real Estate Association

**Yukon**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Yukon	35,014.8	26,909.4	30.1	84	71	18.3	416,843	379,006	10.0	119	125	-4.8

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Yukon	34,439.8	25,335.2	35.9	83	66	25.8	414,937	383,867	8.1	108	107	0.9

**Northwest Territories**  
**Q1 2020**

Total <sup>1</sup>	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Northwest Territories	11,148.4	18,955.3	-41.2	29	58	-50.0	384,427	326,816	17.6	65	88	-26.1

Residential	Dollar Volume*			Unit Sales			Average Price			New Listings		
	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change	Mar 2020 YTD	Mar 2019 YTD	year-over-year percentage change
Northwest Territories	11,148.4	18,955.3	-41.2	29	58	-50.0	384,427	326,816	17.6	59	86	-31.4

\* in thousands of dollars

<sup>1</sup> Total = Residential + Non-residential

Source: The Canadian Real Estate Association